

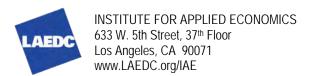
LOS ANGELES: PEOPLE, INDUSTRY AND JOBS

INSTITUTE FOR APPLIED ECONOMICS
Los Angeles County Economic Development
Corporation



LOS ANGELES: PEOPLE, INDUSTRY AND JOBS

2022 - 2028



May 2024

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This report was commissioned by the City of Los Angeles Workforce Development Board.

The LAEDC Institute for Applied Economics specializes in objective and unbiased economic and policy research in order to foster informed decision-making and guide strategic planning. In addition to commissioned research and analysis, the Institute conducts foundational research to ensure LAEDC's many programs for economic development are on target. The Institute focuses on economic impact studies, regional industry and cluster analysis and issue studies, particularly in workforce development and labor market analysis.

Every reasonable effort has been made to ensure that the data contained herein reflect the most accurate and timely information possible and they are believed to be reliable. This report is provided solely for informational purposes and is not to be construed as providing advice, recommendations, endorsements, representations or warranties of any kind whatsoever.

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April 02, 2024

The Los Angeles Economic Development Corporation is a 501(c)3 nonprofit organization whose approach to economic development in the Los Angeles region combines research, industry growth, business assistance, foreign direct investment, and workforce development to form an integrated "5 Pillar Strategy" to drive our commitment toward equitable economic growth and resiliency.

The LAEDC Institute for Applied Economics (Institute), one of LAEDC's 5 Pillars, performs objective economic research and analysis providing intelligence about specific industry clusters, labor force, and workforce development issues, to provide decision makers with critical insights from which to make informed decisions. The *People, Industry and Jobs* report is one such example; it grew out of a series of labor market and industry cluster studies conducted for the Los Angeles City and County Workforce Development Boards (WDB) over the last decade, intended to provide government officials with economic data to ensure the continued growth of our region.

The Los Angeles City WDB is embarking on the development of a new Five-Year Workforce Development Strategic Plan through 2028. In addition to being a resource of data and information for a variety of stakeholders in our region (nonprofits, community benefit organizations, small businesses, our public partners, and more), this year's *People, Industry and Jobs* report is intended to serve as a foundational piece presenting an overview of the economic base, workforce, and key socioeconomic characteristics of the resident population in Los Angeles City and Los Angeles County. An employment forecast through 2028 is provided, identifying key target industries and occupations, with additional discussions of living wage jobs and green jobs included. A separate data appendix presents a closer look at the various communities across the City by providing much of the same data and information included in the pages of the full report for smaller geographic areas including: the unincorporated areas of the county; the five Los Angeles County Supervisorial Districts; the fifteen Los Angeles City Council Districts, and the 36 Los Angeles City Community Planning Areas (CPAs. Mapping of select data using GIS software to spatially display variations and concentrations across each geographic area can also be found in the data appendix.

We invite you to immerse yourself in this foundational report that illuminates the intricate dance between people, industry, and jobs in the dynamic tapestry of Los Angeles. The LAEDC Institute for Applied Economics presents *Los Angeles: People, Industry and Jobs 2022-2028*.

Sincerely,

The Institute for Applied Economics

EXECUTIVE SUMMARY

orkforce Development Boards (WDBs) are components of a federally funded system designed to connect job seekers with employer businesses in local communities in order to improve the prosperity of both residents and industry in those communities. WDBs engage in a holistic and regionally cooperative approach to its programs such that workforce development is aligned with economic development priorities.

The City of Los Angeles Workforce Development Board is embarking on the development of a new five-year Strategic Plan and are looking to this updated study as foundational piece providing current baseline information on the people, industry and jobs in Los Angeles, and growth projections for leading industries and occupations, from which they can identify and develop data-based strategies to be included in their new plan.

These pages outline the characteristics of the people, industry and jobs in Los Angeles County and in the City of Los Angeles.

Economic Overview

The industrial base of the Los Angeles economy plays a crucial role in supporting the county and city's vibrant and diversified economic landscape. Los Angeles County is one of the largest manufacturing centers in the U.S. (by employment) and is home to the nation's busiest port complex. Key drivers of the local economy include international trade, entertainment, aerospace, and tourism, in addition to other significant industries such as high-tech industries, finance, telecommunications, healthcare and biotechnology, education and research, manufacturing, and transportation.

Key drivers also include the residents of Los Angeles County. **Exhibit E-1** shows that Los Angeles County has about 9,721,100 residents, with 3,822,200 residing specifically in the City of Los Angeles. Los Angeles County possesses roughly 25 percent of the state's population. Median household incomes are somewhat lower in Los Angeles County and the City of Los Angeles that in California as a whole, resulting in greater numbers of people living beneath the poverty line. The cost of living,

Exhibit E-1
Selected Demographic and Income Characteristics 2022

	California	LA County	City of LA
Population	39,029,342	9,721,138	3,822,224
Median age	37.9	38.2	37.1
Households	13,550,586	3,415,726	1,439,805
Average household size	2.82	2.79	2.58
Median household income	\$91,551	\$82,516	\$76,135
HH below poverty level	12.1%	14.1%	16.4%
Per capita income	\$46,661	\$43,171	\$45,270
Individuals below poverty	12.2%	13.9%	16.8%
Median home value	\$715,900	\$805,600	\$903,700

Source: 2022 ACS 1 year estimates

as indicated by median housing values, is also higher in the county and city.

The COVID-19 Pandemic

At the beginning of 2020, Los Angeles County was experiencing a long and unprecedented period of economic strength. However, by the end of the first quarter of 2020, the COVID-19 pandemic struck, temporarily halting economic growth and stability in the region.

The structure of the Los Angeles County economy is characterized by a relatively high prevalence of the types of industries (and their accompanying workforce) that were most impacted by the pandemic. These industries require a high degree of in-person interaction, and include sectors focused on entertainment, particularly the film and television industry, and the types of businesses that cater to tourists such as restaurants and hotels. As a result, Los Angeles County was particularly hard-hit compared to California or the nation as a whole. Between February of 2020 and May of 2020, Los Angeles County shed more than 784,000 jobs across the county.

Los Angeles County's economy has recovered from the pandemic-induced downturn; by the 3rd quarter of 2022, nonfarm employment finally surpassed pre-pandemic levels, reaching beyond 4.6 million payroll workers. However, that economic recovery has been uneven, some industries experienced a stronger recovery than others, and we are experiencing the longer lasting effects of the measures taken to mitigate the spread of the virus, including the increased digitization across a variety of

industries and the continuing phenomena of remote and hybrid work options.

Employment

Los Angeles County is home to over 244,000 employer firms, providing more than 4.6 million nonfarm jobs across its myriad industries in 2023. Health care & social assistance, professional and business services, government, accommodation and food services, retail trade, and manufacturing employ the most workers, together these 6 sectors employ just under 70 percent of all nonfarm payroll workers in 2023.

From pre-pandemic 2019 to post pandemic 2023, six industries increased their share of nonfarm employment in Los Angeles County: health care and social assistance; professional and business services; transportation, warehousing and utilities; private education services, and arts, entertainment and recreation (which includes spectator sports) displaying the most percentage point growth. Industries that lost shares of nonfarm employment over the period include manufacturing, wholesale trade, and government.

Over 94 percent of the employer firms in Los Angeles County have fewer than 20 employees, and just under 89 percent are considered microbusinesses, those with fewer than 10 employees.

Small businesses and entrepreneurship help drive economic growth, fostering innovation, creating jobs, and provide an avenue for increased economic mobility. These small and nimble operations are often characterized by their flexibility, adaptability, and innovation, and have additional benefits that extend beyond just their financial contributions.

Demographic Portrait

The social and economic characteristics of the residents of Los Angeles County provide context and insight into the strengths and challenges of the community. Data on these characteristics can reveal useful trends and patterns that can help inform targeted outreach programs and other types of development efforts.

Population dynamics in particular are important to resource allocation and future planning and development in an area. The size of a population, along with its growth and/or decline, will affect an area's standard of living, levels of consumption, environmental footprint, infrastructure needs, and more.

Between 1990 and 2018, the population of Los Angeles County grew significantly, peaking at nearly 10.2 million residents. From 1990 to 2018, the population grew at an average annual growth rate of 0.5 percent per year. However, from 2019 through 2023, the population declined at an average annual rate of -0.9 percent. The county's current annual growth rate from last year is approximately -0.7 percent. The California Department of Finance forecasts that the county's population will continue to decrease, reaching 9.3 million by 2040 and 8.3 million by 2060 (Exhibit E-2).

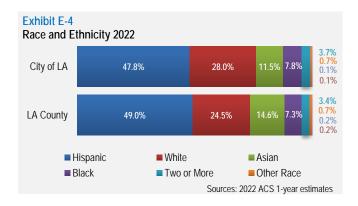


The population in the City of Los Angeles has also declined in recent years after a prolonged period of growth that lasted from 1990 through 2018. Just under 511,000 residents were added, an increase of 14.7 percent between 1990 and 2018, an average annual growth rate of 0.5 percent (**Exhibit E-3**). At its high point in 2018, the City of Los Angeles had 3,996,000 residents. Since 2018, however, the city lost 230,000 residents, representing a 5.8 percent decrease or an annual average decline of -1.2 percent.



Race and Ethnicity

The City of Los Angeles and Los Angeles County as a whole are racially and ethnically diverse. Approximately half of the resident population in both geographies identify as having Hispanic or Latino origins (**Exhibit E-4**).

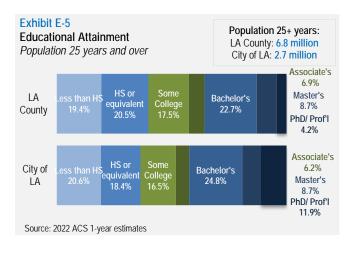


Educational Attainment

Educational attainment is a key element in understanding challenges and opportunities present in the available workforce. For an individual, it is a factor in unemployment, earnings potential and poverty status, while from a business perspective, educational attainment of the resident population represents the quality of their labor pool.

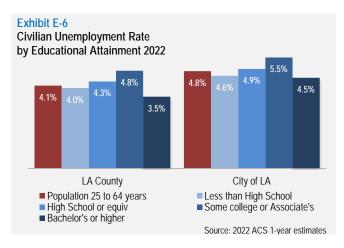
Areas with high rates of low educational attainment typically face challenges such as higher rates of unemployment and poverty and will therefore use higher levels of public services and resources.

The city and county both have a large proportion of their resident population with low levels of educational attainment (Exhibit E-5). Almost 40 percent of the population has either less than a high school education or a high school diploma (or equivalent). As an increased number of jobs require higher skill levels, a shortage of individuals with higher levels of education can result in fewer prospects for their employment, and consequently higher rates of unemployment.



Education and Unemployment

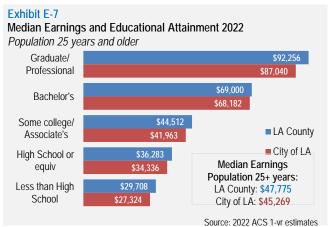
Unemployment rates for individuals with an educational attainment of high school or less are generally reflective of the overall unemployment rate in both the City of Los Angeles and Los Angeles County. Surprisingly, those with some college or an Associate's degree experienced the highest rates of unemployment (**Exhibit E-6**). They had unemployment rates of 4.8 percent in the county (5.5 percent in the City) in 2022. By contrast, residents with a Bachelor's degree or higher had an unemployment rate of only 3.5 percent in the County (4.5 percent in the City) in 2022.



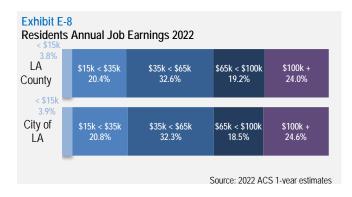
Income and Poverty

For many, earnings from employment represent the most significant portion of all income. Job-related earnings provide insight into the population's standard of living. Identifying specific areas or populations that may need targeted services or programs may increase their efficacy. Earnings differentials exist among employed individuals with varying levels of educational attainment. Those with the highest level of education—a graduate or professional degree—earn an annual wage premium of around \$60,000 or more over those with less than a high school education (**Exhibit E-7**).





Approximately 43 percent of working residents in Los Angeles County earn more than \$65,000 per year (Exhibit E-8). The majority of working residents in the County and in the City of Los Angeles earn between \$15,000 and \$65,000 annually. Residents who earned less than \$15,000 per year represented close to four percent of the total. Working residents earning \$100,000 or more annually account for nearly one quarter of all employed residents in both geographies.

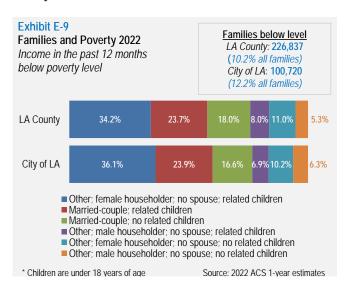


The combination of higher rates of unemployment and lower annual median earnings yield higher levels of poverty for those with lower levels of educational attainment.

Poverty is a relative measure of income inequality. Those who live below poverty level face additional challenges as they lack the resources necessary to maintain a certain quality of life; they do not have the same choices and options in regards to nutrition, health care, housing, education, safety, transportation and such.

Of the total families in Los Angeles County in 2022, about 10 percent have had their incomes fall below the poverty level in the 12 months prior (**Exhibit E-9**). In the City of Los Angeles that share increases to just over 12 percent.

Of those families living below the poverty level in the county, single mothers with children under the age of 18 years head approximately 34 percent (36 percent in the city). Families headed by a married couple account for around 41 percent of all families living under the poverty level, the majority of whom have children under the age of 18 years.



Characteristics of Select Groups

The data was disaggregated and examined based on race, ethnicity, gender, disability, income, veteran status, age, and other significant demographic factors. This process aimed to gain a deeper understanding of the well-being of various populations and to provide insights into the needs of underserved and underrepresented communities within the City of Los Angeles and Los Angeles County.

Key findings are presented for each group, including Women, Hispanic/Latinx, Asian/Pacific Islander, Black/African American, American Indian/Alaskan Native, Individuals with Disabilities, Youth with Disabilities, Older Individuals, Youth (Ages 16-24), Individuals with Limited English Proficiency, and Single Parents. These findings highlight disparities in household income, poverty rates, occupational distribution, and ethnic composition between the City and County, shedding light on areas where targeted interventions may be needed to address inequities and improve well-being.

Within the city, significant variations in income, poverty rates, and occupational distributions are evident among different demographic groups. Notably, women comprise a substantial portion of the population but face higher rates of poverty compared to men, with approximately 20

percent of women living below the poverty line. Despite representing similar proportions across age groups, the disparity in poverty rates highlights the unique economic challenges faced by women within the city.

Ethnic disparities also feature prominently in the analysis, with Hispanic/Latinx individuals constituting the largest ethnic group in both the city and county. However, within the city, they experience lower average household incomes and higher poverty rates, with approximately 25 percent living below the poverty line. This suggests persistent economic hurdles despite their significant presence in industries such as natural resources and construction. Similarly, Asian/Pacific Islanders and Black/African Americans exhibit disparities in income and poverty levels, with around 15 percent of both groups living below the poverty line in the city, compared to lower rates in the county.

Moreover, individuals with disabilities face notable economic challenges within the city, characterized by higher poverty rates and lower household incomes. Approximately 30 percent of individuals with disabilities live below the poverty line, underscoring the need for enhanced economic inclusion and accessibility measures to support this vulnerable population.

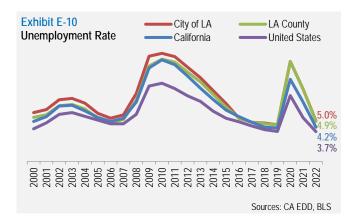
These findings emphasize the urgency of targeted interventions and policy initiatives aimed at addressing disparities and fostering economic opportunities for marginalized communities within the City of Los Angeles and its surrounding areas.

Employment, Industries and Jobs

Employment opportunities for residents of Los Angeles County and the City of Los Angeles will depend on the health of the regional economy.

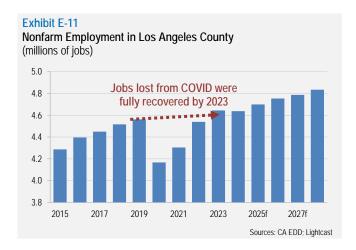
Exhibit E-10 shows the unemployment rate for the U.S., California, Los Angeles County and the City of Los Angeles back to 2000. As shown, county-wide and citywide unemployment rates are driven largely by factors outside of their control. Unemployment rose in the aftermath of the dot-com bubble in the early 2000s, peaking in 2003 at 7.0 percent for Los Angeles County (7.7 percent for the city). The next shock came as a result of the Great Recession, where unemployment rate hit 12.6 percent in the county in 2010 (13.3 percent in the city). After a slower, more prolonged improvement, unemployment rates skyrocketed again because of the economic dislocations caused by the COVID-19 pandemic. Unemployment in both Los Angeles County and the

City of Los Angeles reached 12.3 percent in 2020. After a more rapid recovery, the unemployment rate in 2022 stood at 4.9 percent and 5.0 percent, respectively.



What is noticeable is that unemployment in the county and city typically exceeds that seen in California and the U.S. To some extent, this is due the region's specific industrial makeup and socioeconomic characteristics. But it also suggests that local investment and policy decisions can have some effect on the health of the regional economy.

Unlike the protracted recovery after the Great Recession, the recovery after the Covid-19 pandemic occurred more quickly. In Los Angeles County, all jobs lost during the pandemic were fully recovered by 2023 (**Exhibit E-11**). That said, the county has not reached the employment levels suggested by the per-pandemic growth trend.



Most industry sectors will follow this general contour of post-downturn recovery followed by moderation. However, there are differences among industries. Recovery strength in many cases is determined by the magnitude of the industry's decline during the downturn. Industries where employment fell steeply are expected to

experience stronger than average growth as they recover from these deep losses.

The expected employment growth in individual sectors at the county level is shown in **Exhibit E-12**. While these growth rates are expected to apply at the city level as well, the projected job creation will differ given the different mix of industries in the two regions.

Exhibit E-12 Industry Employment Growth 2020-2028 in Los Angeles County

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	Annual Average % Growth	Δ Employment (000s)
Total Nonfarm Employment	1.1	354.1
Good Producing Industries: Natural Resources and Mining Construction Manufacturing – Durable Goods Manufacturing – Nondurable Goods	-0.8 -2.2 0.8 -1.3 -1.9	-27.3 -0.2 8.4 -17.5 -17.8
Service Providing Industries Wholesale Trade Retail Trade Transportation, Warehousing, Utilities Information Financial Activities Professional and Business Services Educational and Health Services Leisure and Hospitality Other Services	1.5 -0.5 0.1 1.4 1.6 0.0 1.1 2.8 2.5 1.2	361.7 -7.2 2.6 21.7 26.1 -0.4 50.2 168.4 88.2 12.2
Government	0.5	20.9

Sources: Lightcast, California Employment Development Department; LAEDC

Between 2020 and 2028, the economy is expected to add 354,100 new jobs in nonfarm industries across Los Angeles County including the city.

Industries to Target

Economic development priorities are organized around several priorities. Among these are encouraging job growth in industries that are most competitive and that will generate high-paying jobs that will propel economic growth and wealth creation for all residents.

Workforce development priorities are often in alignment with economic development goals and cognizant of the need to supply a workforce prepared for the jobs of the future, but are also motivated by the immediate need to match those most in need with viable employment opportunities. To fulfill this mission, a broader view of the job market is needed. Augmenting those industries that will drive economic growth and prosperity, population-

serving industries will provide the largest number of jobs in terms of job creation, since while they may grow slowly they are large employers.

Our criteria for choosing target industries thus include (1) industry growth rate – those demonstrating high rates of growth are preferred to those growing slowly; (2) potential job creation – the numbers of jobs projected to be added is also an important metric; (3) industry competitiveness – in light of regional economic development goals, industries that are competitive against other regions are preferred; and (4) prevailing wages – higher wages benefit workers and are preferred to industries that pay lower wages.

Using these sometimes overlapping, sometimes competing goals, the following industries are identified as targets for specific economic and workforce development interventions (in order of relevant NAICS):

- Construction Industries (NAICS 236, 237, 238)
- Transportation (NAICS 481-484, 488)
- Motion Picture and Sound Recording (NAICS 512)
- Health Care Services (NAICS 621, 622, 623)
- Social Assistance (NAICS 624)
- Performing Arts, Spectator Sports, and Related Industries (NAICS 711)
- ▶ Biomedical Manufacturing (NAICS 3254, 3391)

Occupational Analysis

The overall net growth of an occupation is a consequence of its contribution to industries that are growing and to industries that are declining. Additionally, workers within industries leave their current positions, either through retirement or through promotion, or for other reasons, leaving positions open and in need of replacement.

The largest number of overall openings will occur in the largest occupational groups, such as office and administrative support occupations, food preparation and serving occupations, and healthcare occupations (practitioners, technicians, and support) (Exhibit E-13 shows openings for the City of Los Angeles). Many of these occupations require lower levels of education and training, but approximately half of all occupational openings are middle-skilled occupations, requiring an educational attainment of more than a high school credential but less than a four-year college degree.

Exhibit E-13
Occupational Growth in Los Angeles City 2022-2028

SOC	Occupational Group	New Jobs	Replace- ment	Total *
11-0000	Management occupations	16,200	64,500	80,700
13-0000	Business and financial	13,500	64,200	77,700
15-0000	Computer and mathematical	6,900	23,200	30,100
17-0000	Architecture and engineering	2,100	10,900	13,000
19-0000	Life, physical, social science	2,100	6,900	9,000
21-0000	Community and social services	9,900	22,200	32,100
23-0000	Legal occupations	6,000	14,100	20,000
25-0000	Education, training and library	17,600	63,000	80,600
27-0000	Arts, entertainment, sports	3,400	38,200	41,600
29-0000	Healthcare practitioners	16,600	51,800	68,400
31-0000	Healthcare support	47,800	79,600	127,400
33-0000	Protective services	8,100	26,400	34,500
35-0000	Food preparation and serving	25,800	71,300	97,100
37-0000	Building/grounds maintenance	5,300	21,100	26,400
39-0000	Personal care and service	9,500	21,500	31,000
41-0000	Sales and related	6,600	68,400	75,000
43-0000	Office and administrative	6,000	114,300	120,300
45-0000	Farming, fishing and forestry	0	1,500	1,500
47-0000	Construction and extraction	4,900	22,600	27,600
49-0000	Installation, maint / repair	6,600	24,300	30,900
51-0000	Production	-1,100	34,300	33,200
53-0000	Transportation/material moving	14,900	76,500	91,400
Total*		228,700	920,700	1,149,400

^{*} May not sum due to rounding Source: Estimates by LAEDC

Target Occupations

A selection of target occupations are presented by skill level. Target occupations were selected based on education required for entry, future growth projections, and living wages. The target occupations are as follows:

LESS THAN HIGH SCHOOL

- Construction Laborers
- ► Industrial Truck and Tractor Operators
- ▶ Painters, Construction and Maintenance
- ▶ Bus Drivers, School
- Refuse and Recyclable Material Collectors
- ► Cement Masons and Concrete Finishers
- Drywall and Ceiling Tile Installers

HIGH SCHOOL

- Customer Service Representatives
- Secretaries and Administrative Assistants, Except Legal, Medical, and Executive
- Light Truck Drivers
- Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- ▶ Maintenance and Repair Workers, General



- Medical Secretaries and Administrative Assistants
- Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel
- Social and Human Service Assistants
- Production, Planning, and Expediting Clerks
- ▶ Police and Sheriff's Patrol Officers

MIDDLE-SKILL

- ► Heavy and Tractor-Trailer Truck Drivers
- ▶ Bookkeeping, Accounting, and Auditing Clerks
- Licensed Practical and Licensed Vocational Nurses
- Preschool Teachers, Except Special Education
- Paralegals and Legal Assistants
- Hairdressers, Hairstylists, and Cosmetologists
- ▶ Automotive Service Technicians and Mechanics
- Computer User Support Specialists
- Massage Therapists

Living Wage Jobs

Living wage jobs, defined as those providing workers with sufficient earnings to cover basic living expenses, play a pivotal role in fostering economic stability and social well-being. By ensuring that individuals earn enough to meet essential needs such as housing, food, healthcare, transportation, and education, these jobs contribute to overall community health and vitality. Moreover, they serve as a crucial mechanism for lifting individuals and families out of poverty, offering the prospect of financial stability and independence while breaking the cycle of intergenerational poverty.

Addressing income inequality is another significant outcome of promoting living wage jobs. As the income gap widens, fair and adequate compensation becomes imperative for creating a more equitable distribution of

resources and opportunities. Additionally, the economic benefits of living wage jobs extend beyond individual households. Increased consumer spending resulting from higher wages stimulates economic growth and supports local businesses, while reduced turnover rates among workers foster a more skilled and experienced labor force, benefiting both employers and employees alike.

In 2023, Los Angeles County boasted over 2,525,200 living wage jobs, with the City of Los Angeles alone accounting for over 1,104,000 such positions. However, despite this progress, a substantial portion of the workforce still earns below the living wage threshold. Closing the wage gap for these workers represents a significant opportunity, with the potential for billions of dollars in additional labor income in both the city and county. Looking ahead, projections indicate continued growth in the number of living wage jobs, highlighting the ongoing importance of prioritizing fair compensation practices.

Ultimately, the promotion of living wage jobs is integral to creating a more just and equitable society. As discussions surrounding labor rights and economic justice persist, emphasizing the importance of fair compensation for work remains paramount in shaping a sustainable and inclusive future for all. By championing policies and initiatives that support living wage standards, we can pave the way for greater prosperity and opportunity, ensuring that individuals and families have the means to thrive in today's economy.

Green Occupations

Green occupations, spanning industries focused on the environment, conservation, clean energy, climate change, and sustainability, are integral to California's efforts to meet climate goals and promote environmentally friendly With significant emphasis practices. a interdisciplinary skills, innovation, and social equity, these roles contribute to economic resilience and address evolving industry needs. As California transitions towards sustainability, there is a rising demand for skilled workers adept at developing, implementing, and maintaining eco-friendly technologies and solutions across various sectors, including renewable energy, sustainable agriculture, green construction, environmental research.

The importance of green occupations becomes even more apparent as climate change and environmental challenges impact industries worldwide. Workers trained in green jobs play a crucial role in helping businesses and communities adapt to changing environmental conditions, develop sustainable solutions, and mitigate



climate-related risks. Many green occupations require a blend of technical expertise and environmental knowledge, fostering a workforce capable of addressing complex challenges and driving the transition towards a sustainable economy.

In Los Angeles County, employment in green occupations has been steadily increasing, with over 843,300 workers employed in such roles in 2022, representing a diverse array of skill levels and occupations. Despite this growth, there remains significant potential for further expansion, with forecasts indicating a continued upward trajectory in green job opportunities. Notably, the majority of green occupations in the county require middle-skill levels or below for entry-level employment, making them accessible to individuals with varying levels of education.

The top green occupations in Los Angeles County span a wide range of industries, including transportation, management, office support, and construction, among others. These occupations not only contribute to environmental sustainability but also offer living wages, with many surpassing the MIT living wage threshold. Additionally, workforce development programs that provide access to green job training opportunities can empower individuals from diverse backgrounds, contributing to reduced inequality and inclusive economic growth.

As industries evolve and society embraces sustainability, green occupations will continue to play a vital role in achieving climate objectives and fostering a resilient labor market. By prioritizing green jobs and incorporating green skills across sectors, California can lead the way towards a more sustainable and inclusive economy, ensuring that industries are well-equipped to thrive in the face of environmental challenges and opportunities.

Recommendations

- Encourage and support small business and entrepreneurship.
- Additional research on truly small and micro businesses in the City of Los Angeles.
- Develop programs and initiatives to increase capital investment and catalyze innovation and entrepreneurship.
- There are opportunities to employ innovative approaches to develop new housing at scale.
- Engage in outreach efforts to connect diverseowned businesses to upcoming procurement opportunities in both infrastructure projects and the 2028 Summer Olympics and Paralympics.
- Provide support services to small businesses to scale their operation to take advantage of procurement opportunities with public agencies who have complex procurement processes and lengthy repayment windows.
- Workforce development opportunities may exist upon completion of large-scale developments in the sports entertainment industry, connecting local residents to employment opportunities.

- Local hire requirements for large projects represent opportunities for engaging local residents and connecting them with opportunities in the construction trades.
- In addition to LWOs, an earned income tax credit program may be an alternate way to increase family/household disposable income, as they are exempt from payroll taxes and are not generally used when determining eligibility for many government assistance programs.
- Workforce development programs can help individuals acquire the expertise needed to meet the demands of emerging green roles and technologies across existing and emerging occupations and industries.
- Workforce development programs that provide access to green job training opportunities can empower individuals from diverse backgrounds, including disadvantaged communities



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INTRODUCTION

orkforce Development Boards (WDBs) are components of a federally-funded system designed to connect job seekers with employer businesses in local communities in order to improve the prosperity of both residents and industry in those communities. WDBs engage in a holistic and regionally cooperative approach to its programs such that workforce development is aligned with economic development priorities.

The City of Los Angeles Workforce Development Board is embarking on the development of a new five-year Strategic Plan and are looking to this updated study as foundational piece providing current baseline information on the people, industry and jobs in Los Angeles, and growth projections for leading industries and occupations, from which they can identify and develop data-based strategies to be included in their new plan.

Los Angeles County stretches across a geographic area of 4,088 square miles adjacent to Orange, San Bernardino, Kern, and Ventura counties in Southern California. The most populous county in the nation, with over 10.0 million residents, its amenities include beaches, national forests, the San Gabriel Mountains, Catalina Island, the Mojave Desert and numerous tourist destinations such as museums, theaters, sports venues and amusement parks. Composed of dense urban areas such as the City of Los Angeles, to the barren desert of Mojave and the bedroom communities in between, the County has a rich and diverse population with a wide range of skills and a diverse industry base too. Although home to 88 incorporated cities, most of the land area is unincorporated, falling under county jurisdiction for the provision of programs and services.

The City of Los Angeles stretches across the southwest portion of Los Angeles County; it has a geographic area of approximately 470 square miles (245,400 acres). Surrounding cities are numerous and include Burbank, Glendale, Pasadena, Alhambra, Vernon, Carson, Long Beach, Torrance, Inglewood, Santa Monica, Calabasas, and many others. The most populous city in the county and in the state, with over 3.9 million residents, the city's amenities include the Los Angeles Port, beaches, Griffith Park, and numerous other tourist destinations. From the

Exhibit 1-1
Los Angeles County and the City of Los Angeles¹



¹ Santa Catalina Island and San Clemente Island are not shown. Sources: ESRI, LAEDC

dense urban central city to the bedroom communities to the east and in the San Fernando Valley, the City of Los Angeles too has a rich and diverse population with a wide range of skills as well as a varied industry base.

In this report, the Los Angeles County Economic Development Corporation provides a demographic, industry, employment, and occupational analysis of the county and separately of the City of Los Angeles.

The report is organized into five broad sections:

Economic Overview

The local Los Angeles economy is significantly different compared to the last time we conducted an analysis for the City of Los Angles Workforce Development Board. In this section we provide a current overview and discuss some of the changes that have taken place as a result of the economic shock created by the COVID-19 pandemic.

Demographic Portrait

The residents of Los Angeles County and the City of Los Angeles are their most significant and valuable asset. This section presents a picture of the characteristics of this population. Additionally, a deeper dive into select special groups are presented.

Employment, Industry and Jobs

The industrial makeup of the City of Los Angeles and Los Angeles County is examined in this section, and employment by industry quantified. A detailed industry employment forecast provides a picture of where the economy is heading, and which industries look like promising targets for job creation and economic development. Industry clusters are presented identifying those in our region that display a competitive advantage.

Occupational Analysis

Industry and employment analysis is used to estimate the occupational makeup of the region, occupational projections, and the education and skills required for entry into the occupations forecast to be added in the coming years. This section presents the outlook for jobs by occupation in the region. A focus on green jobs and a living wage analysis is provided.

Conclusions and Considerations

Based on the data collected and analyzed for this study, key findings and considerations will be presented.

Data Appendix

A data appendix that includes detailed data tables and geographic break outs of the material presented herein for the five Los Angeles County Supervisorial Districts, the fifteen Los Angeles County City Council Districts, and the 35 City of Los Angeles Community Plan Areas. GIS maps that visually display this data overlayed across the city and county are also presented.

Additional content in the data separate appendix includes socioeconomic data for selected groups, including: Women; Hispanic; Black; Asian and Pacific Islander; American Indians and Alaska Natives; Individuals with Disabilities; Youth with Disabilities (under 18 years of age); Older Individuals (aged 55 years and older); Population Ages 16 to 24 Years; Individuals with limited English proficiency; and Single Parents.

The data appendix is presented as a separate document. $\stackrel{\bullet}{\bullet}$



1 ECONOMIC OVERVIEW

Key Findings for this Section

- City of Los Angeles accounts for 33.1 percent of all payroll jobs in the manufacturing sector within Los Angeles County.
- As of June 2023 nonfarm jobs in the city reached just under 1.9 million, exceeding the February 2020 prepandemic peak by 5.7 percent.
- Health Care & Social Assistance, Professional & Business Services, and Government remained the top three industries for employment distribution from 2019 to 2023.
- Health Care & Social Assistance had the greatest change in employment distribution in the City of Los Angeles and the county as a whole from 2019 to 2023, increasing by 1.0 percent and 1.4 percent, respectively.
- Manufacturing and Wholesale Trade experienced the largest declines in employment distribution in Los Angeles County from 2019 to 2023 at -0.6 percent.
- Accommodation & Food Services experienced the largest decline in employment distribution in the City of Los Angeles from 2019 to 2023, decreasing by -1.1 percent.

- Over 90 percent of employer firms in the City of Los Angeles, and more than 94 percent in the county are small businesses with fewer than 20 employees.
- As of the third quarter of 2023, only 11 percent of households in Los Angeles County can afford to purchase a median-priced, single-family home, down from 31 percent just 10 years earlier.
- Over 57 percent of renters in the City of Los Angeles are rent-burdened, paying more than 30 percent of their household income in rent.
- Los Angeles County, similar to the United States and California as a whole, will experience more restrained economic growth over the next two years, with a projected real GCP growth rate of 1.4 percent in 2024 and 1.5 percent in 2025.
- The cost of living in the Los Angeles metro is 8% and 51% higher than the state and national average, respectively.
- Significant investment is occurring in transportation and infrastructure, spectator sprots, new housing, film and television production, and bioscience.

he industry base in the Los Angeles economy plays a crucial role in supporting the vibrant and diversified economic landscape in the city. Los Angeles County is one of the largest manufacturing centers in the U.S. (by employment) and the City of Los Angeles accounts for 33.1 percent of all payroll jobs in the sector. The San Pedro Bay is home to the nation's busiest port complex, with the city operating the Port of Los Angeles. Key drivers of the local economy include international trade, entertainment, aerospace, and tourism, in addition to other significant industries high-tech industries. telecommunications, healthcare and biotechnology, education and research, manufacturing, transportation.

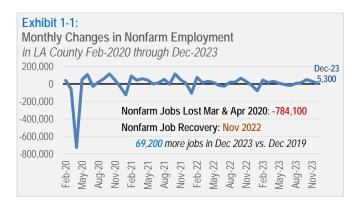
The economic shock related to the global COVID-19 pandemic created long lasting and secondary effects that are still influencing or local economy today. An economic overview of Los Angeles City and County is provided for context and to address some of these continuing effects of the pandemic that are still influencing industries and the labor market of today.

1:1 COVID-19 and Jobs

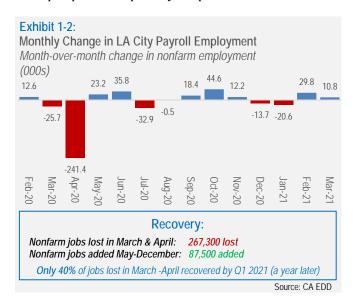
At the beginning of 2020, Los Angeles was experiencing a long and unprecedented period of economic strength. However, by the end of the first quarter of 2020, the COVID-19 pandemic struck, temporarily halting economic growth and stability in the region. The structure of the Los Angeles City and County economy is characterized by a relatively high prevalence of the types of industries (and their accompanying workforce) that were most impacted by the pandemic. These industries require a high degree of in-person interaction, and include sectors focused entertainment, particularly the film and television industry, and the types of businesses that cater to tourists such as restaurants and hotels. As a result, Los Angeles City and County were particularly hard-hit compared to California or the nation as a whole.

Between February of 2020 and May of 2020, Los Angeles County shed more than 784,000 jobs across the county (**Exhibit 1-1**). Nonfarm employment in the

county dipped below 4 million from April through August of 2020 when health orders were most severe.



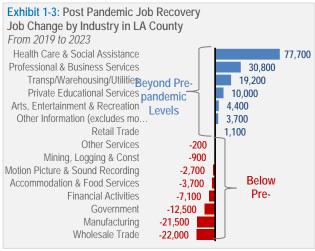
At the city level, in the months of March and April of 2020, the City of Los Angeles shed more than 267,000 jobs across the city (**Exhibit 1-2**). A year later, only 40 percent of the jobs were recovered from May of 2020 through March 2021. Nonfarm employment in the City of Los Angeles fully recovered too; as of June 2023 (the most recent data available), nonfarm jobs in the city reached just under 1.9 million, exceeding the February 2020 pre-pandemic peak by 5.7 percent.

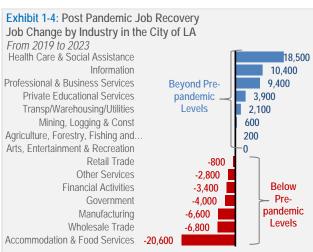


Job losses for workers were concentrated in certain hardest-hit industries at the start of the pandemic. Based on these industries, the following occupational groupings were identified as experiencing the most job loss: restaurants (waiters and waitresses and restaurant cooks specifically); retail trade (retail salespersons, cashiers and sales representatives of

services); film and television production (where actors, producer and directors were most impacted directly); labor-intensive occupations, (such as laborers and material movers, janitors and cleaners); and recreation(including amusement and recreation attendants).

Los Angeles County's economy has recovered from the pandemic-induced downturn; by the 3rd quarter of 2022, nonfarm employment finally surpassed prepandemic levels, reaching beyond 4.6 million payroll workers. The Los Angeles City economy was slower to recover, with nonfarm payroll jobs not exceeding prepandemic levels until 2023. However, economic recovery has been uneven in both jurisdictions, some industries experienced a stronger recovery than others (Exhibit 1-3 and Exhibit 1-4), and we are experiencing the longer lasting effects of the measures taken to mitigate the spread of the virus, including the increased digitization across a variety of industries and the continuing phenomena of remote and hybrid work options.





Increased digitization leads to changes in industries and labor markets, which can have cost implications. Businesses in affected industries need to create and implement digital platforms that will allow for successful delivery of their goods and services. For workers, new demand for digital skills has been changing their individual roles and the composition of different occupations across different industries; workers in industries that have significantly shifted towards digitization are required to possess the ability to effectively offer their goods and services through new digital platforms. Workers who do not possess these skills need to be trained to successfully perform their duties in the new digital age.

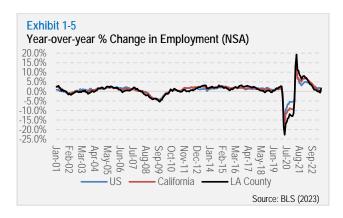
Automation and AI are significantly reshaping the employment landscape by both creating and displacing jobs. On one hand, these technologies enhance productivity and efficiency, leading to the creation of new job categories in tech development, data analysis, and AI maintenance. They also enable the emergence of innovative industries and business models that require a human workforce with specialized skills. On the other hand, automation and AI can lead to job displacement, particularly in roles involving routine and repetitive tasks, as machines and algorithms often perform these functions more efficiently and at lower costs. This shift necessitates a workforce transition, emphasizing the importance of upskilling and reskilling programs to equip workers with the skills needed in the evolving job market. Overall, while automation and AI drive economic growth and innovation, they also pose challenges related to job displacement and the need for workforce adaptation.

In this transitioning landscape, economic and workforce development programs are now more important than ever, as they guide workers and businesses in Los Angeles County through the post-pandemic economy and increase the resiliency of our economy against any future disruption.

1:2 Industry Employment

During the initial stages of the pandemic, the year-overyear percent change in employment across the nation witnessed a dramatic and unprecedented decline due to widespread lockdowns and restrictions to curb the spread of the virus. This sharp decline was uniformly across the entire U.S. (reaching -15.0 percent in April 2020) and California (reaching -16.8 percent in May 2020) but was more substantial in the Los Angeles County (falling to -22.7 percent in May 2020). All regions experienced a steady recovery in the last two years, with Los Angeles County showing a particularly strong rebound. As of December 2023, total employment in Los Angeles County was 4.7 million and total employment in the City of Los Angeles was 1.9 million.

Exhibit 1-5 displays the year-over-year percent changes in nonfarm employment for the U.S., California, and Los Angeles County since 2001.^{1,2} Employment changes are shown year-over-year to control for potential seasonal effects.



Generally, Los Angeles County's employment growth often mirrors the national and state trends, but with occasional deviations. Before the COVID-19 pandemic, the average year-over-year percent change in employment was about 1.3% in the U.S. The rate is slightly higher in California and Los Angeles County at 1.6% and 1.4%, respectively.

Los Angeles County

Los Angeles County is home to over 244,000 employer firms, providing more than 4.6 million nonfarm jobs across its myriad industries in 2023. **Exhibit 1-6** shows the distribution of payroll jobs in Los Angeles County by industry sector in 2019 and in 2023. Health care & social assistance, professional and business services, government, accommodation and food services, retail trade, and manufacturing employ the most workers, together these 6 sectors employ just under 70 percent of all nonfarm payroll workers in both years.

¹ BLS. 2023. Labor Force Statistics from the Current Population Survey. https://www.bls.gov/cps/data.htm.

² BLS. 2023. Local Area Unemployment Statistics. https://www.bls.gov/lau/data.htm.

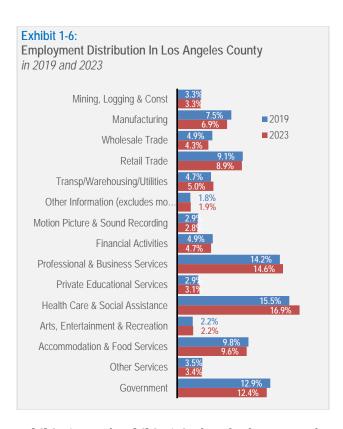
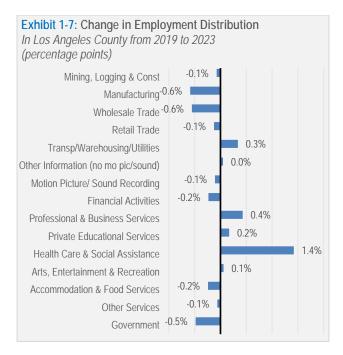


Exhibit 1-7 and **Exhibit 1-8** identify changes in the distribution and rank of payroll employment across these industries that occurred, respectively, from prepandemic 2019 to post pandemic 2023. These represent the longer term and secondary impacts that the COVID-19 pandemic had on our local economy.



While the top six industries have remained the same, industries ranked 7th, 8th and 9th shuffled around, with transportation, warehousing, and utilities boosting up two positions from 9th to 7th between 2019 and 2023, with that change attributed to job growth in the transportation sector. Financial activities fell to 8th place and wholesale trade fell to 9th.

Exhibit 1-8: Top 10 Largest Industries by Employment in Los Angeles County					
Rank	2019	2023			
1	Health Care & Social Assistance	Health Care & Social Assistance			
2	Professional & Business Srvcs	Professional & Business Srvcs			
3	Government	Government			
4	Accommodation & Food Srvcs	Accommodation & Food Srvcs			
5	Retail Trade	Retail Trade			
6	Manufacturing	Manufacturing			
7	Financial Activities	Transp/Warehousing/Utilities			
8	Wholesale Trade	Financial Activities			
9	Transp/Warehousing/Utilities	Wholesale Trade			
10	Other Services	Other Services			

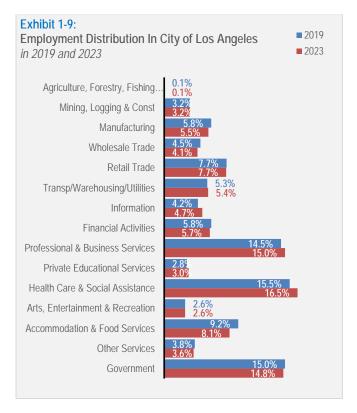
Six out of the fifteen industries presented in **Exhibit 1-7** increased their share of nonfarm employment in Los Angeles County with: health care and social assistance; professional and business services; transportation, warehousing and utilities; private education services, and arts, entertainment and recreation (which includes spectator sports) displaying the most percentage point growth. Industries who lost shares of nonfarm employment over the period include manufacturing, wholesale trade, and government.

City of Los Angeles

Employer firms in the City of Los Angeles County provided more than 1.9 million nonfarm jobs across all industries in 2023. **Exhibit 1-9** shows the distribution of payroll jobs in the City of Los Angeles by industry sector in 2019 and in 2023. Health care & social assistance, professional and business services, government, accommodation and food services, retail



trade, and manufacturing employ the most workers, together these 6 sectors employ slightly more than two-thirds of all nonfarm payroll workers in both years.



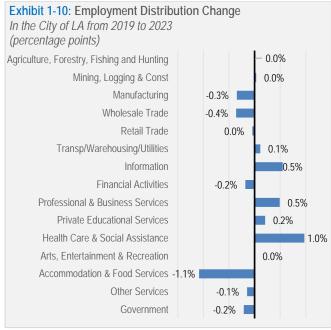


Exhibit 1-10 and **Exhibit 1-11** identify changes in the distribution and rank of payroll employment across these industries that occurred, respectively, from pre-

pandemic 2019 to post pandemic 2023. These represent the longer term and secondary impacts that the COVID-19 pandemic had on our local economy.

Exhibit 1-11: Top 10 Largest Industries by Employment in the City of Los Angeles				
Rank	2019	2023		
1	Health Care & Social Assistance	Health Care & Social Assistance		
2	Professional & Business Services	Government		
3	Government	Professional & Business Services		
4	Accommodation & Food Services	Accommodation & Food Services		
5	Retail Trade	Retail Trade		
6	Financial Activities	Financial Activities		
7	Manufacturing	Manufacturing		
8	Transp/Warehousing/Utilities	Transp/Warehousing/Utilities		
9	Information	Wholesale Trade		
10	Wholesale Trade	Information		

The healthcare and social assistance industry retained its top position. Professional and business services and government maintained their 2^{nd} and 3^{rd} positions but swapped places. Likewise, information and wholesale trade held the 9^{th} and 10^{th} ranks in both 2019 and 2023, with their relative positions switching between the two years.

Eight out of the fifteen of the industries presented in **Exhibit 1-10** increased their share of nonfarm employment in the City of Los Angeles with: health care and social assistance; professional and business services; information; and private education services displaying the most percentage point growth. Industries who lost shares of nonfarm employment over the period include accommodation & food services, wholesale trade, manufacturing, financial activities, government, other services, and retail trade.

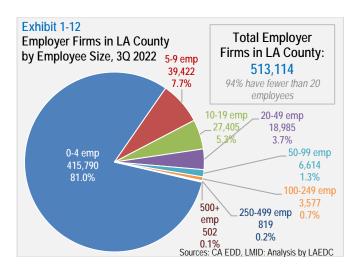
1:3 Business and Entrepreneurship

Los Angeles County is home to over 244,000 employer firms across its diverse industry base. These businesses vary in size by employment, wages paid and in revenues.

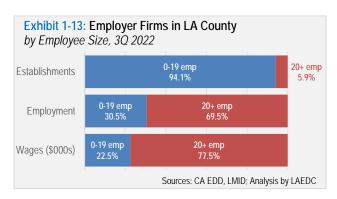
Business Size: A Home for Small Businesses

LOS ANGELES COUNTY

Over 94 percent of the employer firms in Los Angeles County have fewer than 20 employees, and just under 84 percent are considered microbusinesses, those with fewer than 10 employees (**Exhibit 1-12**).

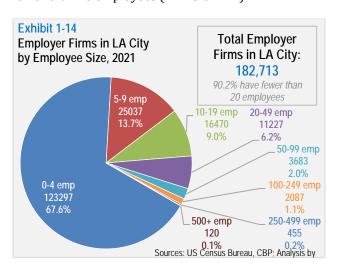


Business establishments in the county employing fewer than 20 employees account for 94 percent of all employer firms, 30.5 percent of all payroll employment and 22.5 percent of all wages (Exhibit 1-13).

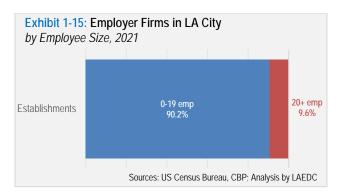


LOS ANGELES CITY

Over 90 percent of the employer firms in Los Angeles City have fewer than 20 employees, and just over 81 percent are considered microbusinesses, those with fewer than 10 employees (**Exhibit 1-14**).



Business establishments in the city employing fewer than 20 employees account for over 90 percent of all employer firms (Exhibit 1-15).



The Role of Entrepreneurship and Small Business

Small businesses and entrepreneurship help drive economic growth, fostering innovation, creating jobs, and provide an avenue for increased economic mobility. These small and nimble operations are often characterized by their flexibility, adaptability, and their innovation, and have additional benefits that extend beyond their financial contributions.

JOB CREATION

Small businesses play an large role in job creation, they can adapt quickly to changing market demands, leading to increased employment opportunities. The 1.6 million people employed in truly small businesses, with less than 20 employees, contribute to reduced unemployment and, consequently, reduced unemployment rates. As these operations grow, they require more labor, providing opportunities for individuals to enter or re-enter the workforce.

Small businesses often foster a close-knit working environment where employees can feel valued and have a direct impact on the company's success. This leads to higher job satisfaction and increased employee engagement, contributing to productivity and long-term success.

Additionally, startups and small businesses often serve as incubators for new talent, providing valuable work experience and skill development.

INNOVATION

Small business and entrepreneurship are often a center of innovation and creativity. These operations are typically more agile than their larger counterparts, enabling them to experiment with new ideas and solutions. This innovation fosters economic development by introducing new products, services, and business models that can disrupt and improve industries.

Their nimbleness allows them to swiftly respond to market changes, adapting their products or services to meet evolving consumer preferences. This flexibility allows them to seize new opportunities and navigate challenges more effectively than larger operations.

MARKET COMPETITION AND GLOBAL COMPETITIVENESS

The presence of small businesses ensures healthy competition in the marketplace. Their diverse array of products and services offer consumers more choices and increased efficiency. Competition encourages businesses, both small and large, to continually improve and innovate to meet customer needs.

Small businesses help diversify the economy as they operate across various industries. Their presence helps reduce dependence on a few large industries, making the economy more resilient to economic shocks. Diversification also enhances a region's ability to adapt to changing national or global trends.

Additionally, these small businesses can help drive our global competitiveness by fostering a culture of innovation. Successful small businesses can become key players in international markets, representing the economic strength and innovation of their home countries.

SMALL BUSINESS AND ENTREPRENEURIAL ECOSYSTEMS

Supporting small businesses and entrepreneurs to help them start, thrive and grow can lead to a larger



ecosystem that includes support networks, mentorship programs, access to funding, and educational resources. Governments, nonprofits, and private organizations often play a role in nurturing this ecosystem to facilitate the growth of small businesses.

LOCAL ECONOMIC DEVELOPMENT

Small businesses are often deeply rooted in their local communities. Their success has a direct impact on the economic health and vibrancy of the community. They bring economic activity to areas that may otherwise face challenges, contributing to the development of infrastructure, services, and a sense of community pride. Small businesses contribute to local tax revenue, support nearby suppliers, and enhance the overall quality of life. This interconnectedness reinforces community resilience and sustainability.

INCLUSIVE GROWTH: Small business and entrepreneurship provides an avenue for individuals from diverse backgrounds to participate in economic activities. It offers opportunities for minority-owned, women-owned, and other underrepresented businesses to thrive, promoting inclusive economic growth and mobility.

Recommendation

Encourage and support small business and entrepreneurship

Small businesses and entrepreneurship are vital pieces of our local economy. Their role in job creation, innovation, market competition, local economic development, make them indispensable, they are a means of helping the Los Angeles economy to achieve sustained growth and prosperity. Encouraging and supporting small business and entrepreneurship creates a strong foundation for a resilient and diverse economic landscape.

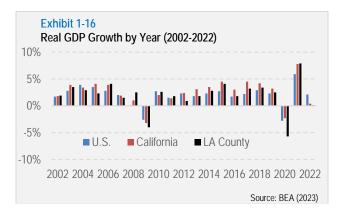
Additional research on truly small and micro businesses in the City of Los Angeles

Additional research diving deeper into quantifying truly small and micro businesses in the City of Los Angeles is recommended to understand the landscape specific to the city and its role in inclusive, equitable growth and economic mobility.

1:4 Economic Growth

Los Angeles County's gross domestic product exceeded \$836 billion in 2021. This significant contribution represents about one quarter of California's state product. Nationally, it ranks first in gross domestic product among U.S. counties. Its economic output surpasses all but seven U.S. states (excluding California). In the global context, if Los Angeles County were an independent nation, it would hold the rank of the world's 19th largest economy.

Over the past two decades, Los Angeles County's real gross county product grew from \$473.3 billion in 2001 to \$712.6 billion in 2022 (measured in 2012 real dollars). **Exhibit 1-16** compares the annual growth rate of real GDP for the U.S., California, and Los Angeles County. California and Los Angeles County often display higher annual growth than the nation.



Prior to the Great Recession, the U.S. had an average annual growth rate of about 2.3%, while California and Los Angeles County had slightly higher rates of approximately 2.4% and 2.8%, respectively. During the Great Recession, the U.S. contracted by about -2.6%, with California and Los Angeles County experiencing steeper declines of -3.2% and -4.0%. From 2010 to 2019, as recovery took place, the country experienced growth rates again, which were between 1.5% and 3% at the national level and between 1.5% and 4.5% at the state and county level.

Following the hit of the COVID-19 pandemic in 2020, GDP growth rates dropped to -2.8% and -2.3% in the U.S. and California, with Los Angeles County facing a sharper decline of -5.7%. In the aftermath of the pandemic, the U.S. experienced significant GDP growth of approximately 5.9% in 2021, followed by more moderate rates of about 2.1% in 2022. California and Los Angeles County had similar patterns, with substantial growth in 2021 (7.8% and 7.9%,

respectively) and much modest growth in 2022 (0.4% and 0.1%, respectively).

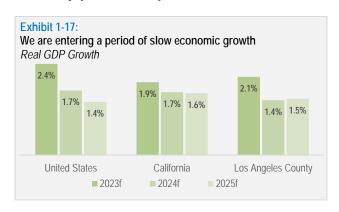
LAEDC Forecasts a Period of Slow Economic Growth

Los Angeles was hit with the COVID-19 pandemic in 2020 and the sharp economic dislocations that ensued. Los Angeles County saw a 5.7 percent contraction in real gross county product (GCP) and severe job losses, with total employment falling by 8.6 percent. It saw an exodus of workers from the urban core, tourism grind to a halt, and extended shortages of goods from supply chain disruptions. In response to the pandemic, the federal government injected roughly \$5 trillion into the national economy.

Los Angeles was on the path to economic recovery in 2021 and 2022 when it faced a new scourge: inflation. As the Federal Reserve rapidly hiked interest rates to slow the economy and rein in inflation, the region also experienced higher costs for mortgages, automobile loans, credit cards and business loans. As 2022 came to a close, the Los Angeles economy recovered the number of jobs lost during the COVID-19 pandemic. Moreover, inflation had subsided by the end of 2023, and the Federal Reserve had paused its rate hikes, easing fears that the country would tip into recession. As 2024 opens, we find that the large, systemic challenges that the region faced prior to 2020—from high housing costs to a slowing (now declining) population—are reemerging to take center stage.

ECONOMIC GROWTH FORECAST

We forecast the U.S., California and Los Angeles County will experience more restrained economic growth over the next two years, with a projected real GCP growth rate of 1.4 percent in 2024 and 1.5 percent in 2025 in the county (**Exhibit 1-17**).



POPULATION DECLINE

Projections show that the Los Angeles region is expected to lose population over the foreseeable future. Both the City and County of Los Angeles began experiencing negative growth rates in 2019, but this decline was part of a general trend of slowing growth that has been ongoing for years (Exhibit 1-18). These losses were accelerated by the COVID-19 pandemic and the shift to remote work that occurred during that time.



While the rate of population decline eased somewhat during 2022 and 2023, the losses are not expected to reverse. The California Department of Finance, which develops demographic estimates for counties in California, projects that by 2034—just ten years from now—Los Angeles County will fall below 9.5 million residents, down from its high of 10.2 million in 2018.³ In the long term, the potential end result of population decline is stagnating economic growth, due to the negative implications it has on our labor force.

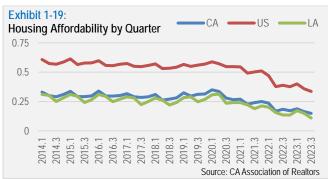
In general, the factors behind regional population decline are many, ranging from the high cost of housing to demographic birth and death trends to high regulations and taxes to reduced immigration.

HOUSING AFFORDABILITY

Housing affordability is a significant challenge in the Los Angeles region. Data from the California Association of Realtors (CAR) show that as of the third quarter of 2023, only 11 percent of households in Los Angeles County can afford to purchase a median-priced, single-family home here. This is down from 31 percent just 10 years earlier (**Exhibit 1-19**).⁴

This lack of affordability hits Black and Latino communities particularly hard. In 2022, CAR statistics showed that while 17 percent of all households could





afford a median-priced home in Los Angeles County, only 9 percent of Black and 10 percent of Latino households could.

Renters are not immune from these effects either. The latest numbers from the U.S. Census Bureau indicate that a majority of renters in Los Angeles County (55.3 percent) and the City of Los Angeles (57.3 percent) are rent-burdened, meaning they pay more than 30 percent of their household income in rent.

The Los Angeles region needs to markedly increase the local housing supply to help moderate prices and increase affordability.

MOVING FORWARD

The region can address these challenges head-on, but it will have to do so in an environment of slower economic growth. While we believe that the nation and the Los Angeles region will avoid a recession during the next two years, higher interest rates will continue to weigh down the economy for some time. How we decide to address our challenges and position ourselves to take advantage of emerging opportunities will shape the trajectory, equity, and resilience of the regional economy into the future.

³ California Department of Finance. (2023, July). *Total Estimated and Projected Population for California and Counties: July 1, 2020 to 2060.* Report P-2A.

⁴ The median house price of \$897,610 in the third quarter of 2023 required a minimum qualifying income of \$235,200.

Recommendations

Develop programs and initiatives to increase capital investment and catalyze innovation and entrepreneurship

Through increased capital investment and innovation, though, the Los Angeles region could spur economic growth even with a declining population. Programs and initiatives can be developed to address barriers to investment, support small business, and catalyze entrepreneurship and innovation.

There are opportunities to employ innovative approaches to develop new housing at scale

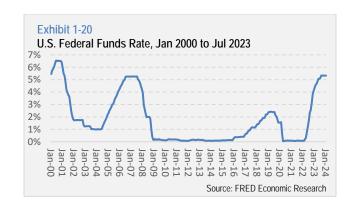
These opportunities range from regulations encouraging faster accessory dwelling unit (ADU) development to financing more adaptive reuse, particularly in underused downtown areas. They also include reducing potential barriers to increased housing development, such as the setting of impact fees; based on a 2015 survey, the average impact fee on a single-family home in California is more than four times that in other states.

1:5 Interest Rates, Inflation, and LA's Cost of Living

Fiscal and monetary policy are significant determinants of economic performance and the inflation rate. The United States Federal Reserve conducts monetary policy by influencing short-term interest rates and the amount of money and credit circulating in the economy. Fed policy triggers a chain of events that impacts the Federal Funds rate – the overnight interest rate at which commercial banks lend and borrow excess reserves. Changes in the Federal Funds rate affect short- and long-term interest rates, foreign exchange rates, the money supply, and the level of credit available to borrowers in the economy. These monetary factors significantly influence employment, prices, and economic output.

Exhibit 1-20 depicts the Federal Funds Rate (FFR) since 2000. At the beginning of the decade, the rate ranged from around 5.5% to 6.5%. Following the recessions in 2001 and 2008, the Federal Reserve (Fed) reduced the rate to almost zero. The rate remained at that level until 2016. When the COVID-19 pandemic hit the economy, it forced the Fed to impose another cut to almost 0%. However, with recent inflationary pressures, the Fed started implementing a tightening policy once more.

During the 2022 to 2023 cycle, the Fed increased rates 11 times to slow inflation. The rates were raised to 5.25%-5.50% at the July 2023 meeting, which represents the highest level in more than 22 years. After that, the interest rates have been kept unchanged at that level. In the most recent January 2024 meeting, Federal Reserve Chair Jerome Powell stated that reducing interest rates would not be appropriate until



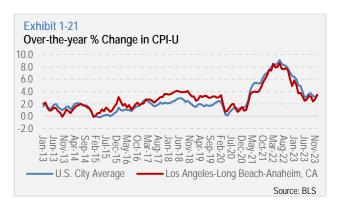
the committee gains more confidence that inflation is consistently progressing toward 2%.

Although interest rate projections are usually focused on the near term, some forecasts extend to the long term, ranging from 2 to 3 years. According to Trading Economics, their global macroeconometric models predict that the FFR would remain at 5.50% by the end of the current quarter and subsequently decline to 4.8% by the end of 2024 and trend around 3.75% in 2025. As of February 8, 2024, ING forecasted that 3-month interest rates would drop to 3.9% by the end of 2024 and 3% by the end of 2025.

Inflation

The Consumer Price Index (CPI), which measures the average price change over time of a basket of goods and services commonly purchased by households (such as food, transportation, housing, and medical care), is a commonly used indicator to track inflation trends in the U.S. or regional economy and to monitor changes in the cost of living. When the CPI increases, it indicates that the cost of living is increasing, and the purchasing power of the currency is decreasing.

Inflation became one of the main economic headlines since late 2021, when the nation entered a period of sharply rising prices for goods and services. **Exhibit 1-21** shows the year-over-year percent change in the CPI (i.e., comparing CPI in each month with the CPI in the same month of the previous year) over the period of January 2013 to June 2023 for the U.S. and Los Angeles-Long Beach-Anaheim Metropolitan Statistical Area (MSA).



The year-over-year percent change in CPI has generally increased over time, with some fluctuations (i.e., with some years showing higher inflation than others).

Comparing the Los Angeles metropolitan area with the U.S. city average level, the U.S. CPI experienced relatively moderate fluctuations. Moreover, the Los Angeles MSA had consistently higher inflation rates compared to the U.S. average level until 2021. Since 2021, the CPI has been increasing rapidly, with a peak of 9.1% in the U.S. and 8.6% in Los Angeles MSA in June 2022. Since June 2022, the CPI growth rate has been declining, although there was a slight increase beginning in the third quarter of 2023. As of December 2023, the year-over-year percentage increase in CPI stood at 3.4% for the U.S. and 3.5% for the LA metropolitan area, both still surpassing the Federal Reserve's target of 2.0 percent.

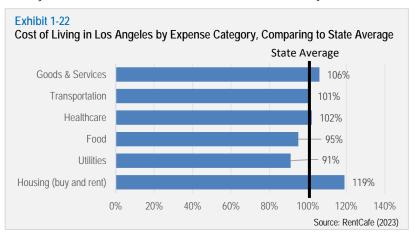
The Federal Reserve Bank of Cleveland provides estimates on the expected inflation rate for the next three decades for the U.S. These estimates are computed using a model that takes into account several factors including Treasury yields, inflation information, inflation swaps, and survey-based evaluations of inflation prospects. The estimates of 1-year, 2-year, 5-year, and 10-year expected inflation rates released in January 2024 are 2.43%, 2.33%, 2.18%, and 2.16%, respectively.

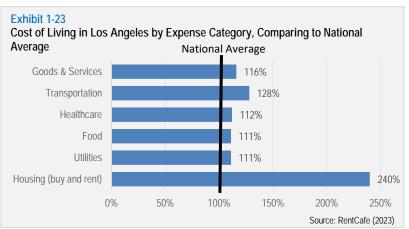


Cost of Living

Exhibit 1-22 and **Exhibit 1-238** compares the cost of living in Los Angeles with the state and national average levels, respectively, for various expense categories. Generally speaking, the cost of living in Los Angeles is 8% and 51% higher than the state and national average, respectively.

Looking at individual expense categories, housing in Los Angeles is 140% more expensive than the U.S average. Groceries and clothing, which represent basic necessities, are about 16% more expensive in Los





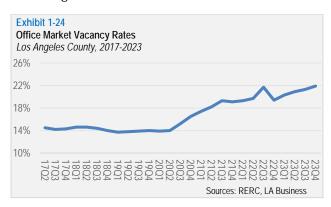
Angeles compared to the rest of the country. Additionally, healthcare services cost 12% more in Los Angeles, while other goods and services such as entertainment and grooming services are 16% pricier. Compared to state averages, housing in Los Angeles is about 19% and healthcare is about 2% more costly.

1:6 Beyond Recovery

The Los Angeles County economy has overcome most challenges faced during the COVID-19 pandemic. Total payroll jobs moved beyond pre-pandemic levels in late 2022. Following the recovery, population decline, housing supply and affordability, and poverty have risen to the surface as the county's primary challenges. Over the past year, the county's economy has been facing new challenges including labor disruptions, slowing global economic growth, geopolitical conflict, and a struggling office market feeling the continued effects of hybrid and remote work.

The Office Sector

The office sector in Los Angeles is facing challenges in the post-pandemic era. While it has seen steady growth in the past decade due to the expansion of tech companies and the need for innovative office spaces, it is now encountering challenges due to factors such as trends to remote work and downsizing office footprints by many businesses. Economic uncertainties, including high inflation rates and high interest rates, further contribute to the challenges faced by the office market in Los Angeles County. The market is facing high office market vacancy rates (Exhibit 1-24), weak leasing activities and negative absorption rates and defaults and foreclosures. Several office properties in downtown Los Angeles (DTLA) have undergone foreclosure due to missed payments and defaults, indicating distress in the DTLA office market.



Although the vacancy rate in Los Angeles is high compared to historical levels, it is still better than that of other major metro areas like San Francisco. This indicates a certain level of stability in demand. Additionally, vacant spaces and lower lease and rental rates are opportunities for new businesses to enter the market or for existing tenants to relocate or renegotiate new terms and reduced costs.

1:7 Upcoming Investment and Opportunity in the Region

Significant investment is occurring, and planned to occur, across Los Angeles County's diversity of industries over the next few years. These investments have the potential to transform the region and markedly increase the job opportunities open to its residents, not only by growing industries but also by increasing mobility and access to job centers.

Transportation and Infrastructure

The Biden administration awarded a combined \$6.1 billion to the California High-Speed Rail Authority and Brightline West in early December 2023, covering a large fraction of the overall project cost for the Rancho Cucamonga to Las Vegas corridor.

Looking ahead, there are significant investments planned at our local airports including LAX's plans to build a Terminal 9 and a Concourse 0 in advance of the 2028 Olympics, and Hollywood Burbank Airport's plans to break ground on a retro replacement terminal with an anticipated opening of 2026. Beyond that, Hollywood Burbank Airport may also be home to a high-speed rail station.

In Downtown Los Angeles, the expansion of the Metro Rail continues in Downtown Los Angeles and beyond. The proposed Arts District Metro station at-grade stop would be located at the tail end of the Division 20 rail yard, just south of the Sixth Street Viaduct, and connect to surrounding streets via a pedestrian tunnel. And the K Line Northern Extension would create an important north-south link by connecting the K Line to Mid-City, Miracle Mile, West Hollywood, and Hollywood.

Much of the anticipated transportation-related infrastructure will come through two sources: Senate Bill (SB) 1, the Road Repair and Accountability Act of 2017, and the Infrastructure Investment and Jobs Act (IIJA). SB 1 is notable because it provides the first significant, stable, and ongoing increase in state

transportation funding in over twenty years, averaging about \$5.4 billion annually. It will be used by local agencies and Caltrans to fix roads and bridges, reduce traffic delays, improve goods movement, and increase options for transit, intercity rail, and active transportation.

IIJA will provide federal infrastructure funding to California based on formula and competitive grants. This funding will be used to support existing and new projects for bridge replacement and repairs, public transportation, and expansion of the Electric Vehicle charging network. It will also invest in the areas of climate action, zero-emission vehicle deployment, social equity, goods movement, and multi-modal transportation.

In the upcoming years, SB 1 and IIJA funding are expected to contribute to the development \$6.59 billion of currently planned projects in Los Angeles County.

With respect to goods movement, the U.S. Department of Energy (DOE) has awarded \$1.2 billion in grant funding to California's Alliance for Renewable Clean Hydrogen Energy Systems (ARCHES) to create a clean hydrogen (H2) hub at the Ports of Long Beach and Los Angeles. This investment will help develop the green economy in Los Angeles County and in the process create new jobs while reducing pollution in affected neighborhoods.

Spectator Sports

The Los Angeles Basin (comprised of Los Angeles and Orange counties) is one of the two largest markets for collegiate and professional sports in the United States. The professional sports landscape continues to grow in the Los Angeles Basin. Continued massive investments in infrastructure include the continuing construction of the Intuit Dome in Inglewood adjacent to the recently completed SoFi Stadium and Kia Forum. Once completed, its opening will provide significant job opportunities in the industry here in Los Angeles County.

Los Angeles Rams: Stan Kroenke, owner of the Los Angeles Rams is investing a reported \$650 million to develop 100 acres of land to serve as the team's practice and headquarters facility in the Valley. The facility, which is expected to be open by next season, is just one piece of the planned development; it's intended to be mixed-use, boasting residential, commercial, and retail spaces in the future.



Intuit Dome/Clippers Stadium. Source: Phillips Steel.

https://phillipssteel.com/wp-content/uploads/2023/04/Intuit1-scaled.jpg

Additionally, the extensive sporting infrastructure in the region has positioned Los Angeles to host the 2026 FIFA World Cup, and the LA28 Olympic and Paralympic Games without the construction of additional stadiums, events that will bring a tremendous amount of tourism and spending to the region.

July and August 2028 mark the arrival of the 2028 Summer Olympics and Paralympic Games in Los Angeles where an estimated 15,000 athletes from across the globe are expected to compete. The Olympic and Paralympic Games will use existing world-class stadiums and sports venues across the Los Angeles region and represent economic opportunity for Los Angeles' tourism-related industries and businesses of all sizes who successfully engage in procurement opportunities.

New Housing

The City of Los Angeles is updating community plans, which could serve as a catalyst to investments in residential development, through new zoning rules, accelerated permit and approval times, and the expansion of the adaptive reuse ordinance. One such upcoming adaptive reuse project includes a recent proposal from Jamison Services to transform the 33-story tower at 1055 W. 7th Street, once the ARCO headquarters, into 691 apartments.

Film and Television Production

In our film and television production industry, Los Angeles County had, as of last year, 17 studio projects in various stages of development, encompassing 155 planned stages and approximately three million square

feet of space. Los Angeles currently is the world leader in terms of the amount of overall stage space available.

Hackman Capital continues to invest in infrastructure at the Radford Studio Center and TV City, Fox Corporation is planning to redevelop its historic Fox Studio Lot in Century City, and Warner Bros. has started work on redeveloping its historic ranch lot. All will update and add much needed soundstage space for the industry moving forward.

Bioscience

In addition to what is outlined above, additional investment is taking place in a number of areas. In the higher education space, the State of California is supporting regional innovation by spending \$200 million to help UCLA acquire the former Westside Pavilion shopping mall in West Los Angeles to house the UCLA Research Park, including the California Institute for Immunology and Immunotherapy (CIII) and UCLA's Center for Quantum Science and Engineering. The State also intends to invest another \$300 million to establish and fund the CIII.

Recommendations

- Engage in outreach efforts to connect diverse-owned businesses to upcoming procurement opportunities in both infrastructure projects and the 2028 Summer Olympics and Paralympics.
- Provide support services to small businesses to scale their operation to take advantage of procurement opportunities with public agencies who have complex procurement processes and lengthy repayment windows.
- Workforce development opportunities may exist upon completion of large-scale developments in the sports entertainment industry, connecting local residents to employment opportunities.
- Local hire requirements for large projects represent opportunities for engaging local residents and connecting them with opportunities in the construction trades.



Westside Pavillion - Future site of UCLA Research Park

Source: www.msn.com. https://img-s-msn-com.akamaized.net/tenant/amp/entityid/AA1mqxD6.img?w=1170&h=779&m=4&q=79.

2 DEMOGRAPHIC PORTRAIT

Key Findings for this Section

- The population of Los Angeles County in 2022 was
 9.7 million, accounting for 25 percent of the population of the State of California.
- Just over 39 percent of the county population lives within the City of Los Angeles.
- Los Angeles County lost more than 435,000 (-4.3 percent) residents between 2020 and 2022.
- The City of Los Angeles has lost 230,000 residents since 2018, representing a 5.8 percent decrease or an annual average decline of -1.2 percent.
- In both the City of Los Angeles and Los Angeles County overall, about 70 percent of the resident population is of working age (15 to 65 years of age).
- As of 2022, there are 60,704 veterans living in the City of Los Angeles, and an additional 138,956 veterans reside in other parts of Los Angeles County.
- In the City of Los Angeles, 47.8 percent of residents reported to be of Hispanic.
- The City of Los Angeles alone accounts for 44 percent of the foreign-born population in the County with nearly 1.4 million foreign-born residents.
- Over half of the population in Los Angeles County (55 percent) and the City of Los Angeles (56 percent) speaks a language other than English at home.
- In the City of Los Angeles, 38 percent of the population 25 years and over have a high school diploma (or equivalent), or some college or certificate, but less than an Associate's degree.
- Residents with some college or an associate degree experienced the highest unemployment rate of 5.5 percent in the City (4.8 percent in the County).

- Workers in the city with a graduate or professional degree earn an annual wage premium of more than \$60,000 over those with less than a high school education (\$62,000 in the county).
- The City of Los Angeles contained 1.4 million households in 2022, representing approximately 42 percent of the total households in the county.
- The median home value in the city of Los Angeles was \$903,700 (\$805,600 in the county) in 2022, which was higher than the statewide median of \$715,900.
- Nearly 60 percent of residents in the City of Los Angeles are rent burdened and paid rent that was greater than 30 percent of their income.
- In the City of Los Angeles, about 43 percent of working residents earn more than \$65,000 per year.
- In the City of Los Angeles, 35 percent of households earn less than \$50,000 per year, and 23 percent earn over \$150,000 per year.
- In the City of Los Angeles, the share of households below the poverty line is 16.4 percent (14.1 percent in LA County).
- Single mothers with children under the age of 18
 years were the largest segment of families living
 below the poverty line, with 36 percent in the city
 and 34 percent in the county.
- About 20 percent of residents are juveniles (<18 years) and 15 percent are seniors (65+ years) in both the city and the county.
- Have a higher rate of poverty in the City of Los Angeles (18.1 percent) compared to the county (15.0 percent).

emographics play a key role in the growth and quality of the labor force and to a large extent determine the growth potential of the economy.

2.1 Overview

Los Angeles County stretches across a vast geographical area of 4,088 square miles, adjacent to Orange, San Bernardino, Kern, and Ventura counties in Southern California. The population of Los Angeles County in 2022

was 9.7 million, encompassing some 3.4 million households and accounting for 25 percent of the population of the State of California, making it the most populous county in the nation (**Exhibit 2-1**). The median age is 38.2 years.

Just over 39 percent of the county population lives in its largest city and county seat, the City of Los Angeles, with a population of 3.8 million across 1.4 million households in 2022. The median age, at 37.1 years, is slightly lower

Exhibit 2-1
Selected Demographic and Income Characteristics 2022

	California	LA County	City of LA
Population	39,029,342	9,721,138	3,822,224
Median age	37.9	38.2	37.1
Households	13,550,586	3,415,726	1,439,805
Average household size	2.82	2.79	2.58
Median household income	\$91,551	\$82,516	\$76,135
HH below poverty level	12.1%	14.1%	16.4%
Per capita income	\$46,661	\$43,171	\$45,270
Individuals below poverty	12.2%	13.9%	16.8%
Median home value	\$715,900	\$805,600	\$903,700

Source: 2022 ACS 1-year estimates

than the county average, but was 2.1 years higher than the median age of 35.0 years in 2014.

Median household income (MHI) in Los Angeles County, estimated to be \$82,516, is approximately ten percent lower than the state median and \$26,770 more than the MHI of \$55,746 in 2014 (not adjusted for inflation). At \$43,171, per capita income in the county has nominally increased by 52% from \$28,373 in 2014 and is ten percent below the state average. The City of Los Angeles has a median household income of \$76,135 (up from \$50,544 in 2014) and a per capita income of \$45,270 (up from \$29,195 in 2014).

Approximately 14 percent of households in Los Angeles County and 16 percent in the City of Los Angeles lived under the poverty level in 2022, compared to 12 percent of households across the state. This compares to 17 percent of households in Los Angeles County and 20 percent in the City of Los Angeles that lived under the poverty level in 2014. ❖

2.2 Population

Population dynamics are important to resource allocation and future planning and development in an area. The size

of a population, along with its growth and/or decline, will affect an area's standard of living, levels of consumption, environmental footprint, infrastructure needs and much more.

Population has been declining in both the county and the city. In January 2022, the population in Los Angeles County was 9.7 million, a decline of more than 435,000 (-4.3%) from the pre-pandemic population of 10.1 million in 2020. 2022 marked the fourth consecutive year of population decline. The county's share of the state population has decreased from 27.3 percent in 2006 to 24.9 percent in 2022. The California Department of Finance forecasts that the county's population will

continue to decrease, reaching 9.3 million by 2040 and 8.3 million by 2060 (Exhibit 2-2). This population decrease can be attributed to a range of factors, including a declining birth rate, rising living costs, and shifts in other economic, cultural, and social dynamics resulting in overall decreases in net immigration.



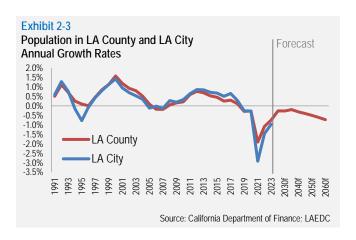
Population Growth

Population growth is determined by expected net migration and the birth and death rates of the current population. Knowing how a population is projected to grow can help to determine what an area will require in the future in terms of products and services, and the labor resources the region will provide to industry.

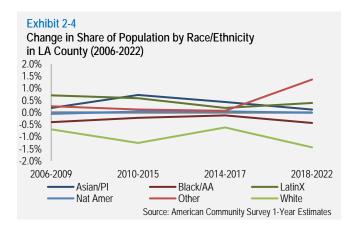
As of January 2023, the total population of Los Angeles County was 9,761,000, representing a 0.7 percent decrease from the previous year and marking the fourth consecutive year of population decline. While the county continues to be the most populous within the state, and nation, its share of the state population has decreased from 27.3 percent to 24.9 percent.

While the population growth in the region and state has generally slowed due to both pandemic impacts and more longstanding trends, Los Angeles County's decrease is somewhat more pronounced. The county's population decrease can be attributed to a range of factors including a decline in foreign immigration, a declining birth rate, and high living costs compared to other areas resulting in domestic out-migration.

Since 1990, the population in the county grew significantly; however, population peaked in 2018 with nearly 10.2 million residents. From 1990 to 2018, the population grew at an average annual growth rate of 0.5 percent per year. From 2019 through 2023, the population declined at an average annual rate of -0.9 percent. **(Exhibit 2-3).** The county's current annual growth rate from last year is approximately -0.7 percent.



Additionally, there have been significant variations in population trends among different racial and ethnic groups (Exhibit 2-4). Over the period from 2006 to 2022, both the Black/African American and White populations experienced declines of over 10 percent, whereas the



Asian and Hispanic/Latino populations grew by approximately 7.0 percent and 2.6 percent, respectively.

The population in the City of Los Angeles has also declined in recent years after a prolonged period of growth that lasted from 1990 through 2018. Just under 511,000 residents were added, an increase of 14.7 percent between 1990 and 2018, an average annual growth rate of 0.5 percent (Exhibit 2-5). At its high point in 2018, the City of Los Angeles had 3,996,000 residents. Since 2018, however, the city lost 230,000 residents, representing a 5.8 percent decrease or an annual average decline of -1.2 percent. Similar to the county, the decrease in the city's population is attributable to multiple factors including the pandemic, a decline in foreign immigration, a declining birth rate, and increased out-migration.



As of January 1, 2023, the City of Los Angeles had 3.77 million residents, reflecting a decrease of -1.0 percent from the previous year. The city's residents accounted for 38.6 percent of the 9.76 million residents countywide.

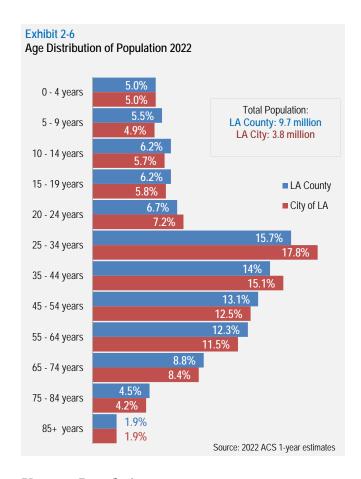
Age Distribution

The age distribution of the population offers insights into future labor force dynamics and evolving needs in areas such as housing, education, healthcare, and other social services.

Age distribution is one way to determine whether the population within an area is expected to grow, excluding all other factors. A large number of children in an area indicates an expected increase in population, while small numbers signify an expected decline. It is also one way of determining whether the population of an area is aging, which will affect the future needs of the area in terms of replacement workforce and provision of services.

The age distribution in the City and the County of Los Angeles are similar. In both the City of Los Angeles and Los Angeles County overall, about 70 percent of the resident population is of working age (from 15 to 65 years of age). Seniors (those aged 65 years and over) account for approximately 15 percent of the population (Exhibit 2-6).

The population in the City of Los Angeles and Los Angeles County as a whole is expected to continue to age as the share of residents aged 65 years and older increases by 2030. This has implications for the ability of the workforce to fill local jobs, especially those jobs requiring a higher level of manual labor.



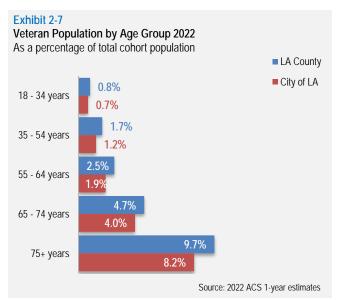
Veteran Population

Demographic characteristics for veterans differ by sex and by age. For example, female veterans tend to be younger, while male veterans tend to be older.

As of 2022, there are 60,704 veterans living in the City of Los Angeles, and an additional 138,956 veterans reside in other parts of Los Angeles County. This results in a total of 194,745 veterans living countywide.

Exhibit 2-7 shows the veteran population ages 18 years and older as a share of the population of the same age in Los Angeles County and the City of Los Angeles. Not surprisingly, veterans make up only a small portion of the population younger than 55; in the county, only 0.8 percent of the population aged 18 to 34 years (0.7 percent in the city) and 1.7 percent of the population aged 35 to 54 years (1.2 percent) are veterans. The biggest concentration of veterans is in the population aged 75 years and older, where 9.7 percent of these residents in the county and 8.2 percent in the city are veterans.

Exhibit 2-8 shows the gender distribution for the veteran population ages 18 years and older by age group in Los Angeles County and the City of Los Angeles in 2014.





Of all veterans living in Los Angeles County, 91 percent are male. The share of male veterans is similar within the boundaries of the City of Los Angeles with 90 percent. The share of male veterans significantly exceeds those of female veterans across all age groups. However, younger

age groups have a larger share of female veterans compared to older age groups as female participation in the armed forces has increased over time.

2.4 Race, Ethnicity and Language Capability

Ethnicity and race are two distinct classifications. There are several characteristics that may be more likely to be common to a population within the same race and ethnicity, including language, educational attainment, unemployment, size of household, and other cultural, economic, and social characteristics. As such, we identify both classifications for the resident population of Los Angeles County and the City of Los Angeles.

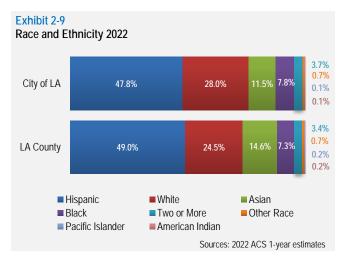
Race is a social definition used in the U.S. as a means of self-identification. This social construct of race does not incorporate biology, anthropology, or genetics into its definition. There are seven racial categories used by the Census: White, Black or African-American, American Indian or Alaska Native, Asian, Native Hawaiian or Other Pacific Islander, Two or More Races, and Some Other Race.

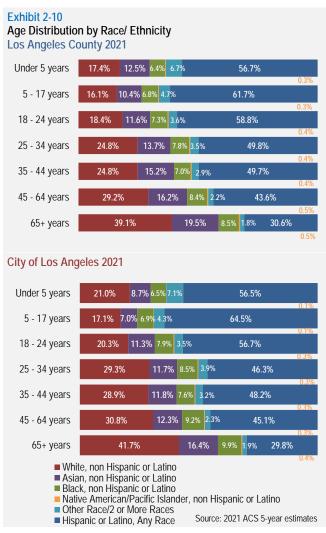
Ethnicity is a shared cultural identity related to origin and considers such things as heritage, lineage, nationality, and ancestral country of birth. Individuals who identify as being of Hispanic origin can self-identify as any race.

Here we incorporate both race and ethnicity together into a single chart by grouping all individuals indicating they are of Hispanic or Latino origin, regardless of their racial identification, and include that together with the racial composition of individuals that do not identify as of Hispanic or Latino origin.

The population in Los Angeles County in 2022 is both ethnically and racially diverse. The share of the residents who reported to be of Hispanic origin is 49.0 percent while 24.5 percent reported to be white (**Exhibit 2-9**). In the City of Los Angeles, 47.8 percent of residents reported to be of Hispanic origin and 28.0 percent reported to be white.

Exhibit 2-10 displays the race and ethnicity distribution within each age group in 2021 in Los Angeles County and the City of Los Angeles. These are quite similar, with a larger proportion of residents identifying as of Hispanic or Latino background in the younger cohorts.

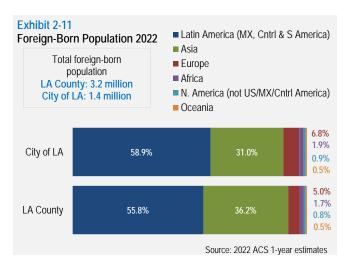




Foreign Born Population

Los Angeles County is home to just over 3.2 million immigrants from around the world, and hosts the largest communities of expatriates of several nations; the City of Los Angeles alone accounts for 44 percent of the foreignborn population in the County with nearly 1.4 million foreign-born residents.

Nearly 60 percent of the foreign-born population originates from Latin America, which includes Mexico, Central America (including El Salvador, Guatemala, Honduras, Nicaragua, Belize, Costa Rica, Panama, and the Dominican Republic) and all of South America (Exhibit 2-11).



Approximately one third of the foreign-born population comes from eastern and southeastern Asia (including the countries of China, Korea, Japan, Philippines, Vietnam and Cambodia). The remaining foreign-born population, roughly 10 percent, comes from the rest of the world, including Africa, Europe and Canada.

Language Ability

Language ability is an important aspect of employment and economic participation. Over half of the population in Los Angeles County (or 55 percent) and the City of Los Angeles (or 56 percent) speaks a language other than English at home, with Spanish being the most common language, spoken by 38 percent and 39 percent of the population in the county and city respectively (Exhibit 2-12). Just 45 percent of residents speak only English at home in Los Angeles County, while that share is only 44 in the City of Los Angeles.

English-speaking capability is highly-variable among different nationalities. **Exhibit 2-13** shows the

population of both Los Angeles County and the City of Los Angeles in homes where languages other than English are spoken, along with the share of those residents who speak English less than well.

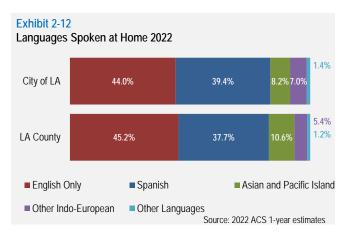


Exhibit 2-13 Languages Other than English Spoken at Home 2022 LA County City of LA Speak Speak Total Total Language Spoken English English Population Population at Home Less Less (000) (000) Than Well Than Well Spanish 3.480.6 15.9% 1.431.4 18.4% Other Indo-European 497.8 5.4% 254.2 7.0% Asian and Pacific 975.1 10.6% 297.2 8.2% All other non-English 1.2% 110.2 52.1 1.4% LA County Total 2,034.9 5,063.6 23.5% Source: 2022 ACS 1-year estimates

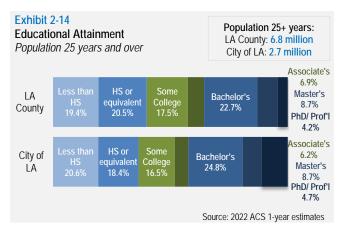
Of the 5.1 million residents of Los Angeles County that speak languages other than English at home, approximately 24 percent speak English less than well, while 25 percent of the 2.0 million residents in the city who speak languages other than English speak English less than well. This implies that of all Los Angeles County residents, a little over 12 percent speak English less than well—slightly lower than the 13 percent share in the city.

2.5 Educational Attainment and Economic Opportunity

Educational attainment is defined as the highest level of education that an individual has achieved. Knowing the educational attainment of the population within a specific area can provide insight into a variety of factors about the area. Areas with high rates of low educational attainment usually face challenges such as higher rates of unemployment and poverty and will therefore use higher levels of public services and resources.

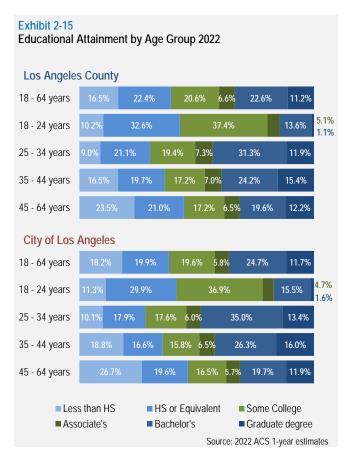
Additionally, areas with high levels of educational attainment may be sought out by businesses during their site selection process if they require highly educated and high-skilled workers. Understanding the gap between workforce needs and resident capabilities can provide insight into the need for training programs and workforce development initiatives.

The population of residents aged 25 years and older in Los Angeles County numbered 6.8 million in 2022, and 2.7 million in the City of Los Angeles. Almost 20 percent of county residents in this age group have not earned a high school diploma (or equivalent) while almost 21 percent have graduated high school but have no other education (Exhibit 2-14). Nearly 36 percent of county residents have a bachelor's degree or higher. The distribution of educational attainment in the City of Los Angeles is quite similar.



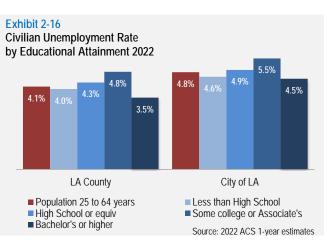
The distribution of educational attainment across various age groups also provides valuable information about composition of each level of educational attainment in regard to age in Los Angeles County and the City of Los Angeles. **Exhibit 2-15** shows the distribution of educational attainment levels for the residents ages 18 and over of both geographies broken out into five age groups.

The cohort of residents aged 18 to 24 years are still highly involved in the educational system, with 37.4 percent of county residents in this age group having attained some college education. Completion of a bachelor's degree program was attained by 31.3 percent of those aged 25 to 34 years, while older age groups show lower levels of educational attainment. This implies that the resident population is attaining higher levels of education than in the past.



One might expect unemployment to be highly correlated with educational attainment, however that is not the case in Los Angeles County and the City of Los Angeles.

Overall, the unemployment rate for individuals aged 25 to 64 years was 4.1 percent in the county (4.8 in the city) in 2022. The rates of those with low levels of educational attainment are comparable to the overall rate, with those with a high school diploma or equivalent doing slightly better (Exhibit 2-16).

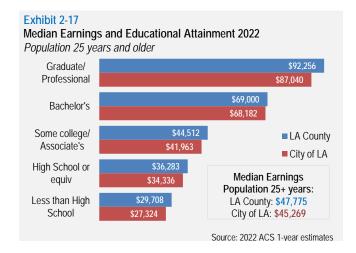




Residents with some college or an associate degree experienced a higher unemployment rate of 4.8 percent in the County (5.5 percent in the City). Those with a bachelor's degree or higher fared best with an unemployment rate of 3.5 percent in the County (4.5 percent in the City) in 2022.

That being said, higher levels of educational attainment are highly correlated with higher earnings.

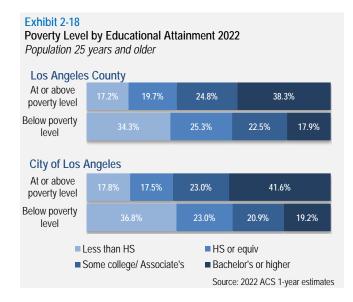
Exhibit 2-17 shows that workers in the county aged 25 years and older with a graduate or professional degree earn an annual wage premium of more than \$62,000 over those with less than a high school education (almost \$60,000 in the city).



The rates of unemployment and lower annual median earnings combine to yield higher levels of poverty for those with lower levels of educational attainment (Exhibit 2-18).

Of residents of Los County aged 25 years and older whose income fell below the poverty level in the previous twelve months, 34.3 percent had less than a high school education. Another 25.3 percent were those with just a high school diploma or equivalent. Together, residents

with a high school diploma or less accounted for 59.6 percent of those whose income fell below the poverty threshold the prior year.



By contrast, of those whose income was above the poverty line, only about one third had a high school diploma or less.

The distribution of educational attainment of those above and below the poverty level is similar in the City of Los Angeles to that in the county. ❖

2.6 Households and Housing

There were 3.4 million households in Los Angeles County in 2022, with an average household size of 2.8 people per household. The City of Los Angeles contained 1.4 million households in 2022, representing approximately 42 percent of the total households in the county. The average household size in the city in 2022 was 2.9 people per household.

The size of households can be an indicator of the standard of living within an area. Often, lower income areas will have a higher share of large sized households as people reside together to share fixed household expenses such as rent.

One- and two-person households account for 58 percent of all households in the county and 66 percent in the city (**Exhibit 2-19**). However, the region also has a significant number of larger sized households: 14 percent of all households in the county and 12 percent of households in the city have five or more people.



Housing

Housing represents the largest component of a household's budget, and, if owned, is usually the family's most valuable asset.

The tenure and occupancy status of homes, along with their values, provides information on their affordability. Often, higher levels of homeownership lead to neighborhood stability, since there is lower turnover of residents.

In 2022, there were 3.6 million housing units in Los Angeles County, 42 percent of which (1.5 million units) were located in the City of Los Angeles. The occupancy status and tenure of all housing units are shown in **Exhibit 2-20**.



Over half of the housing stock in the county is rental property. There is a lower rate of home ownership in the City of Los Angeles compared to the County as a whole, with only a third of all housing units owner-occupied in the city, compared to 43 percent across all of Los Angeles County. The remaining vacant units account for



approximately seven percent of all housing units in the city and six percent of all housing units countywide.

Median home values are used to compare the price of real estate across different areas and over periods of time. The median is deemed a reliable estimate as it is not affected by the presence of extremely high or low valued transactions, and is therefore used to compare real estate prices across different areas. The median home value in Los Angeles County was \$805,600 in 2022, which was lower than the \$903,700 median in the City of Los Angeles, yet higher than the statewide median of \$715,900.

The conventional housing affordability index, as reported by the California Association of Realtors, reveals that only 17 percent of households in Los Angeles County can afford a median-priced home in 2022 (Exhibit 2-21).

			Exhibit 2-21 2022 Traditional Housing Affordability Index by Ethnicity Hispanic/				
	All	White	Asian	Latino	Black		
Los Angeles	17	25	22	10	9		
Orange	14	16	15	8	12		
Riverside	28	31	36	24	31		
San Bernardino	36	40	48	32	29		
Ventura	20	24	31	11	N/A		
CA single-family home	21	26	31	12	12		
CA Condo/Townhome	30	35	41	20	18		
United States	43	46	58	36	28		

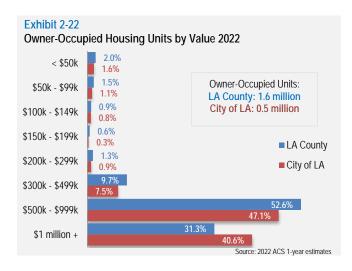
Source: California Association of Realtors (2023)

In Southern California, Los Angeles County ranks the second lowest in terms of housing affordability. Furthermore, there exists a notable disparity in housing affordability across various racial and ethnic groups. In general, Hispanic/Latino and Black households face substantially lower housing affordability when compared to White and Asian households. In Los Angeles, the index stands at 25 and 22 for White and Asian households. On

the other hand, the housing affordability index is 10 and 9 for Hispanic/Latino and Black households, respectively, meaning that only 9-10 percent of these families can afford to purchase a median-priced home.

Owner-Occupied Units

Approximately 1.6 million units in Los Angeles County and 0.5 million units in the City of Los Angeles are owner-occupied. The value of these homes varies from less than \$50,000 to millions of dollars (**Exhibit 2-22**).



Around half of the owner-occupied housing stock, or 53 percent of units and 47 percent of units in the county and city respectively, falls within the price range of \$500,000 to \$999,000. Another 31 percent in the county and 41 percent in the city are valued at \$1 million and above.

Consequently, only 16 percent of units in the county and 12 percent of units in the city are valued below \$500,000. Housing units valued below \$300,000 account for only seven percent of total housing stock in Los Angeles County, and only five percent in the City of Los Angeles.

Renter-Occupied Units

About 1.8 million housing units in Los Angeles County and 0.9 million housing units in the City of Los Angeles are occupied by renters (**Exhibit 2-23**). The median gross rent of occupied housing units paying rent in Los Angeles County and the City of Los Angeles in 2022 was \$1,805 per month and \$1,788 per month, respectively.

As shown in the following section, money spent on housing is typically the largest expenditure made in a household budget, on average comprising more than one-third of household expenditures. A common guideline is that housing account for only about 30 percent of the total



household budget to assure affordability, leaving the remaining 70 percent available for other personal and household expenses.

Residents in the county and city appear to have a difficult time adhering to this guideline. In both the city and the county, only slightly more than 40 percent of occupied units paying rent in 2022 paid rent that equaled less than 30 percent of their income, while roughly 60 percent paid a higher percentage of household income on rent (Exhibit 2-24).



This can be interpreted as a high cost of living relative to other areas, or, alternatively, as a large portion of the resident population with lower annual earnings.

Rent prices also have a significant impact on residents of Los Angeles County, especially considering that more than 53 percent of the county's more than 3.6 million housing units were rentals in 2022. In the City of Los Angeles, this rate is even higher, at approximately 63 percent. High rent prices result in more than 55 percent of renter households being rent burdened, spending 30 percent or more of their household income on rent. In addition, close to one third of the renter households pay 50 percent or more of their income on rent.

In 2019, the rent price for Los Angeles County trended upwards until 2020. At that time there was a downturn during the early stages of the COVID-19 pandemic, driven by economic uncertainties and temporary renter protections (**Exhibit 2-25**).



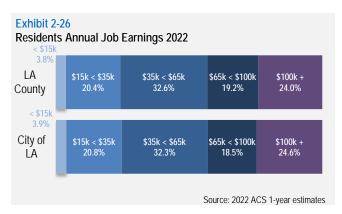
The trend began a rapid ascent around mid-2021, with a 3.5 percent annual change in rent prices from July 2021 to July 2022, indicating a surging demand for rentals in the county. Nevertheless, as of the beginning of 2023, the rate of increase has tapered off. The median rent price remained relatively steady between January and June 2023, with minor fluctuations. This slowdown in rent price growth may be attributed to factors such as a growing housing supply and ongoing affordability challenges in the region. ❖

2.7 Income and Poverty

For many, earnings from employment represent the most significant portion of all income. Job-related earnings provide insight into the population's standard of living. This is an indicator of the earning potential of the residents, as differentiated from household income which aggregates the overall income (including non-job-related incomes) for all members of the household. It can help identify areas that may need targeted services or programs.

Detailed (individual) information for job-related earnings is not available in order to protect confidentiality; however, aggregated data is available. **Exhibit 2-26** shows the job-related earnings for working residents in Los Angeles County and in the City of Los Angeles for 2022. Note that these are earnings from jobs regardless of where the jobs are located.

Approximately 43 percent of working residents in Los Angeles County earn more than \$65,000 per year. The majority of working residents earn between \$15,000 and \$65,000 annually. Residents earning between \$15,000 and \$35,000 and between \$35,000 and \$65,000 account for 20 percent and 33 percent respectively. Residents who earned less than \$15,000 per year represented close to four percent of the total.



In the City of Los Angeles, the numbers are similar. About 43 percent of working residents earn more than \$65,000 per year and residents who earned less than \$15,000 per year represented a little less than four percent of the total. As at the county level, the majority of working residents of the city earn between \$15,000 and \$65,000 annually. Working residents earning \$100,000 or more annually account for almost 25 percent of all employed residents in both geographies.

Per capita income is the aggregation of all sources of income within an area (including job earnings, transfer payments and other sources of income) divided by the total population, resulting in the average income per person.

Per capita income in the City of Los Angeles is estimated at \$45,270 in 2022, while countywide it is slightly lower at \$43,171 (Exhibit 2-27). The projected change from 2022 to 2028 is expected to be 32.2 percent, raising nominal per capita income to \$59,756 and \$56,986 respectively by 2028.

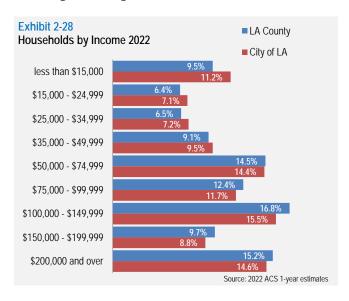


Median household income is the midpoint value of all household income levels within an area, dividing them into two equal groups. Where average income figures can be skewed by the presence of a few extremely high or low values, the median income figure is not, and therefore is viewed as more representative of an area's income. Median household income in Los Angeles County in 2022

was estimated to be \$82,516 while in the City of Los Angeles it was slightly lower with \$76,135.

Almost one third (32 percent) of households in Los Angeles County earn less than \$50,000 per year, and nearly 25 percent earn over \$150,000 per year (**Exhibit 2-28**). In the City of Los Angeles, 35 percent of households earn less than \$50,000 per year, and 23 percent earn over \$150,000 per year.

Household expenditures are related to household incomes, not only in magnitude but also in composition. Households with lower incomes tend to spend a larger percentage on necessities such as food and rent and have less disposable income for luxury items such as travel and leisure activities, especially relevant for regions with much higher average household incomes.



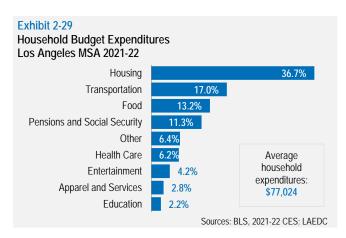
In 2021-2022, household expenditures in the Los Angeles Metropolitan Statistical Area, which includes Los Angeles County, averaged \$77,024.

Exhibit 2-29 displays a breakdown of these expenditures by broad category. (This data is not available at the city level.)

As noted above, on average, nearly 37 percent of household expenditures were allocated to housing, with another 17.0 percent paid towards transportation and 13.1 percent for food. The category "Other" includes personal care products, insurance, apparel, and other services not previously listed.

Poverty Status

Poverty is a relative measure of income inequality. The poverty status of an individual, household or family is



determined using a set of thresholds established by the Census Bureau, typically a level of income proportional to the area's median and incorporating the number of individuals in the unit being measured (i.e. household, family). The established thresholds do not vary geographically. They are revised annually to reflect changes in inflation.

Those who live below poverty level face additional challenges as they lack the resources necessary to maintain a certain quality of life; they do not have the same choices and options in regards to nutrition, health care, housing, education, safety, transportation, and such.

There are several ways to look at poverty, including poverty in households, individual poverty, and poverty in families.

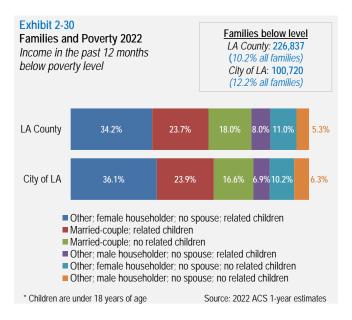
It was noted above that of the 3.4 million households in LA County, 1.4 million of which were located in the City of Los Angeles, the share of those households whose income fell below the poverty level within the prior twelve months were 14.1 percent and 16.4 percent respectively.

Families and Poverty

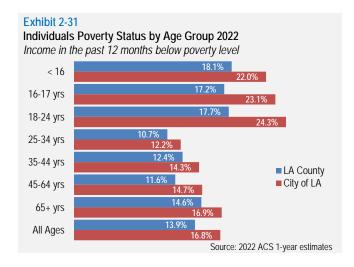
Poverty for families takes into account the number of people in a family unit and the total income that that unit earns. A family unit consists of two or more people living in the same housing unit that are related by birth, marriage, or adoption. This is distinct from households in that households include all persons living in a housing unit regardless of relatedness.

Of the 2.22 million families in Los Angeles County in 2022, approximately 226,800 have had their incomes fall below the poverty level in the 12 months prior; in the City of Los Angeles 100,700 of the almost 826,000 total families had their incomes fall below the poverty level within the prior year.

Exhibit 2-30 shows the distribution by family type of those whose income has fallen below the poverty level in Los Angeles County and the City of Los Angeles.



Of all families living below the poverty level, single mothers with children under the age of 18 years head the largest segment, with 36 percent in the city and 34 percent in the county as a whole. Families headed by a married couple account for 41 percent and 42 percent of



2.8 Population Aged 16 to 24 Years

As new entrants into the job market, the population aged 16 to 24 years may lack knowledge on what is required to be successful in their job search, they may lack workforce experience in general, and and they may lack skills that are easily obtained through training that can increase employment opportunities.

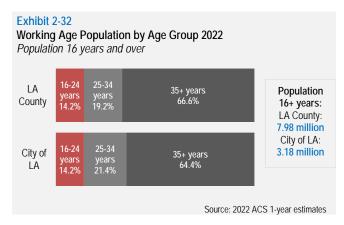
all families living under the poverty level in the city and county, respectively, the majority of whom have children under the age of 18 years. Single father families with related children under the age of 18 years account for eight percent of less of all families whose income has fallen below poverty level in the previous year.

Poverty of Individuals

If a family's total income is under the dollar value of the appropriate poverty threshold, then all individual members of that family are considered to be in poverty. If the total income of an individual or unrelated persons living in a household falls below the value of the threshold, all of those individuals are also considered to be in poverty. The total number of individuals living below the poverty level is the sum of people in families and the number of unrelated individuals with incomes in the prior year below the threshold. This is the basis of the individual poverty rate.

The individual poverty rate varies by age group (**Exhibit 2-31**). The individual poverty rate for all age groups is higher in the City of Los Angeles than in the county as a whole. In both geographies, the highest individual poverty rates are visible in the youngest age groups: under 16 years, 16 to 17 years, and 18 to 24 years. Each has a rate of at least 22 percent of its cohort. ❖

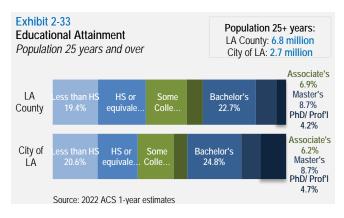
A significant portion of the working aged population in the City of Los Angeles and the County of Los Angeles as a whole are young working-aged individuals between the ages of 16 years to 24 years. They represent 14.2 percent of the total working aged population of 16 years and older in both the city and the county (Exhibit 2-32).



Educational Attainment and Enrollment

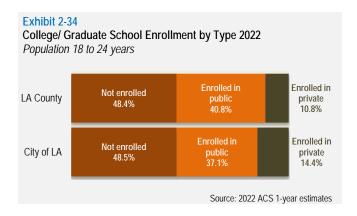
The educational attainment for the population ages 16 to 24 years are predominantly low levels as individuals are still in the process of completing their education, whether

that be secondary school or postsecondary education (**Exhibit 2-33**). Individuals aged 16 to 17 years are most likely still in the process of completing their high school education. The most predominant level of educational attainment in the 16 to 24 years of age group was some college or associate degree, with its share in the city and the county both at 42 percent.



Young adults ages 18 to 22 are typically in the process of obtaining their college degree, therefore, it is reasonable to assume that there would be a low representation of higher levels of educational attainment in the population for which it is being examined here (ages 18 to 24 years). Only 17.2 percent of this cohort in 2022 had the education level of a bachelor's degree or higher in the City of Los Angeles and 14.7 percent in Los Angeles County as a whole.

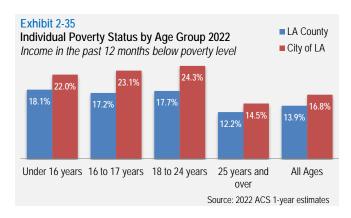
Exhibit 2-34 shows the percentage of the population aged 18 to 24 years that were enrolled in school at a college, university or graduate school in 2022 in the City of Los Angeles and the County as a whole.



Approximately half of this cohort is currently enrolled in school and in the process of obtaining a higher level of education in both geographies.

Poverty Status

As seen above, lower levels of educational attainment are associated with low earnings and increased rates of poverty. This applies to this younger cohort as well (Exhibit 2-35).



The share of individuals whose income has fallen below the poverty threshold in the previous twelve months is higher among children and young working age adults in both the City of Los Angeles and Los Angeles County as a whole. Individual poverty rates equal or exceed 22 percent in all three of the youngest age groups in the city and more than 17 percent of all individuals in these respective age groups have fallen below the poverty level in the county. The poverty rate in every age group is slightly higher in the City of Los Angeles compared to the rates countywide.

Poverty rates decline as the population gets older; more of these individuals have completed their education and have entered the workforce full-time.

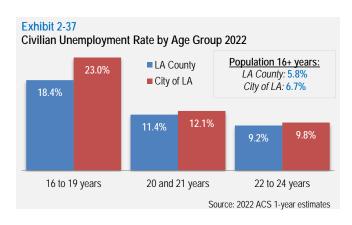
Labor Force

Labor force participation for those aged 16 to 24 years varies greatly according to their age (Exhibit 2-36). Many younger individuals, ages 16 to 19 years, have not completed high school and thus they are classified as not in labor force since fewer are seeking employment opportunities. The population aged 22 to 24 years has the highest share of employed in this population subset (ages 16 to 24 years), as many of these individuals have completed high school and the first levels of their postsecondary education and have entered into the workforce.

The youngest of this population subset has the highest unemployment rate in both the city and the county, most likely attributable to the large portion of these individuals (about three fourths of the cohort) classified as not in labor force. Unemployment rates decline significantly in the next two groups, ages 20 to 21 years and ages 22 to 24 years, as more of these individuals who have completed their education are entering the workforce.



The civilian unemployment rate is the ratio of individuals classified as unemployed to the civilian labor force. The civilian unemployment rate in 2022 by age group for this population subset (ages 16 to 24 years) is displayed in **Exhibit 2-37.** ❖





3 CHARACTERISTICS OF SELECT GROUPS

isaggregating socioeconomic data for special groups helps to identify and further understand their unique characteristics and experiences. Data broken down and analyzed by race, ethnicity, gender, disability, income, veteran status, age, or other key demographic variables offers more precise information of a population's well-being and insight into underserved and underrepresented communities.

In this section we take a closer look at the following select groups:

- Women
- Hispanic / Latinx
- Asian / Pacific Islander
- ▶ Black/ African American
- American Indian / Alaska Native
- Individuals with Disabilities

- Youth (under 18 years) with Disability
- ▶ Older Individuals (55 years and over)
- Youth, Ages 16 to 24 Years
- ▶ Individuals with Limited English Proficiency
- Single Parent

Key Findings for this Section

Across the snapshots of ten select groups identified in this section, the top three key findings for each are presented.

Women:

- About 20% are juveniles (<18 years) and 15% are seniors (65+ years) in both the city and the county.
- Have a higher rate of poverty in the City of Los Angeles (18.1%) compared to the county (15.0%).
- More work in production, transportation and material moving occupations in LA City (18.3% of working women) compared to the county (7.2%).

Hispanic/Latinx

- Average household income is over 8% lower in the City of Los Angeles (\$80,693) compared to the county (\$87,445).
- Have a higher rate of poverty in the City of Los Angeles (20.4&) compared to the county (16.7%).
- More work in natural resources, construction, and maintenance occupations in LA City (20.0%) compared to the county (16.2%).

Asian / Pacific Islander

- There is a higher percentage of juvenile population (<18 years) in the county (16.6%) compared to LA City (13.3%).
- Have a higher rate of poverty in the City of Los Angeles (14.1%) compared to the county (11.0%).
- Average household income is more than 6% lower in the City of Los Angeles (\$118,400) compared to the county (\$125,955).

Black / African American

- Average household income is more than 6% lower in the City of Los Angeles (\$82,033) compared to the county (\$87,203).
- There is a higher percentage of juvenile population (<18 years) in the county (19.4%) compared to LA City (17.1%).
- Have a higher rate of poverty in Los Angeles City (24.2%) compared to the county (20.0%).

American Indian/ Alaskan Native

- More work in natural resources, construction and maintenance occupations in LA City (19.0%) compared to the county (15.1%).
- Average household income is nearly 6% lower in the City of Los Angeles (\$88,792) compared to the county (\$94,031).
- The share of population with limited English proficiency is higher in LA City (20.9%) compared to the county (15.6%).

Individuals with Disabilities

- Have a higher rate of poverty in the City of Los Angeles (24.5%) compared to the county (20.3%).
- Average household income is more than 7% lower in the City of Los Angeles (\$75,821) compared to the county (\$81,225).
- More identify as Other Race in the City of Los Angeles (20.3%) compared to the county (17.6%).

Youth (under 18 years) with Disability

- Average household income is nearly 9% lower in the City of Los Angeles (\$83,694) compared to the county (\$91,120).
- More work in sales and office occupations in the county (41.1%) compared to LA City (20.9%).
- More work in the service occupations in the City of Los Angeles (36.4%) compared to the county (22.2%).

Older Individuals (55+ years)

- Have a higher rate of poverty in the City of Los Angeles (15.4%) compared to the county (12.5%).
- More identify as Asian / Pacific Islander in the county (15.8%) compared to the City of Los Angeles (12.6%).
- More identify as White in the City of Los Angeles (27.6%) compared to the county (24.9%).

Youth Ages 16 to 24 Years

 Average household income is more than 9% lower in the City of Los Angeles (\$92,515) compared to the county (\$101,241). • Have a higher rate of poverty in the City of Los Angeles (20.6%) compared to the county (16.6%). More work in management, business, science and arts occupations in LA City (22.5%) compared to the county (19.9%).

Individuals with Limited English Proficiency

- Average household income is more than 8% lower in the City of Los Angeles (\$65,595) compared to the county (\$71,068).
- More work in natural resources, construction and maintenance occupations in LA City (32.8%) compared to the county (27.2%).
- More identify as Hispanic / Latinx in the City of Los Angeles (79.2%) compared to the county (71.8%).

Single Parent

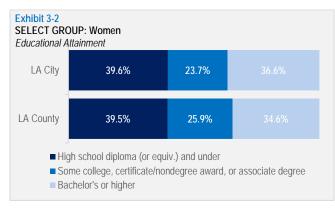
- Have a higher rate of poverty in the City of Los Angeles (35.4%) compared to the county (30.3%).
- More identify as Hispanic / Latinx in the City of Los Angeles (65.9%) compared to the county (63.0%).
- More work in transport, warehousing, and utilities industry in the county (6.5%) compared to the City of Los Angeles (4.9%)



3.1 Women

There are over 5 million women who reside in Los Angeles County, close to 2 million of them reside in the City of Los Angeles.

Exhibit 3-1 through **Exhibit 3-7** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and Los Angeles County as a whole for context.



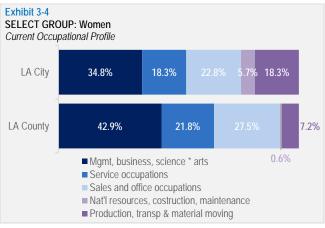
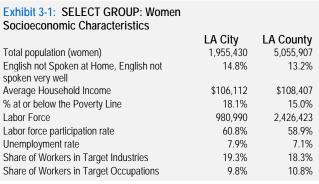
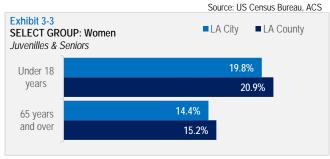


Exhibit 3-6: SELECT GROUP: Women		
Employment by Industry	1.4.04.	
	LA City	LA County
Natural Resources & Mining	0.3%	0.3%
Construction	0.9%	1.1%
Manufacturing	5.7%	6.4%
Wholesale Trade	2.1%	2.5%
Retail Trade	10.5%	10.4%
Transport, Warehousing & Utilities	2.7%	3.5%
Information	5.3%	3.7%
Financial Activities	6.2%	6.6%
Professional Business Services	13.8%	12.0%
Education, Health care and Social		
Assistance	28.6%	32.2%
Leisure and Hospitality	12.6%	10.8%
Other Services (not gov't)	8.2%	6.5%
Government	3.0%	4.0%
Total, All Industries	1,118,500	2,253,600





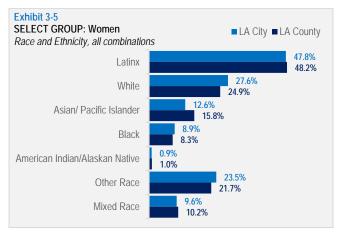
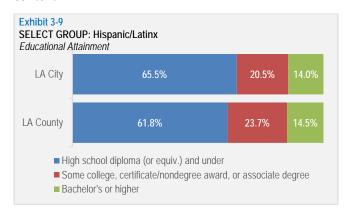


Exhibit 3-7: SELECT GROUP: Women **Employment-to-Popuation Ratios and Disconnected Workers** LA City LA County Employment-to-population ratio High school diploma (or equiv.) and under (low 33.0% 32.0% Some college, certificate/nondegree award, or 50.4% 52.6% associate degree (middle-skill) Bachelor's degree or above (high skill) 71.8% 71.7% Disconnection rates High school diploma (or equiv.) and under (low 8.1% 7.8% Some college, certificate/nondegree award, or 6.4% 5.2% associate degree (middle-skill) Bachelor's degree or above (high skill) 5.2% 4.4% Average hours worked by Connection status Average hours per week for Disconnected 15.6 hours 15.5 hours Average hours per week for Connected workers 29.0 hours 28.6 hours

3.2 Hispanic/Latinx

There are over 4.8 million residents of Los Angeles County who reported their ethnicity as Hispanic/Latino (across all races), close to 1.9 million of them reside in the City of Los Angeles.

Exhibit 3-9 through **Exhibit 3-13** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and Los Angeles County as a whole for context.



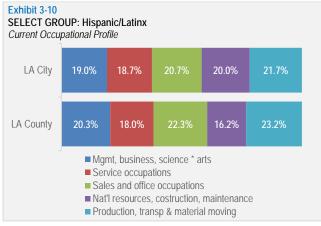


Exhibit 3-12: SELECT GROUP: Hispanic/ Latinx		
Employment by Industry		
	LA City	LA County
Natural Resources & Mining	0.7%	0.7%
Construction	10.2%	8.9%
Manufacturing	9.8%	10.9%
Wholesale Trade	2.9%	3.5%
Retail Trade	11.7%	11.8%
Transport, Warehousing & Utilities	5.8%	7.2%
Information	2.4%	2.0%
Financial Activities	4.0%	4.0%
Professional Business Services	12.1%	11.0%
Education, Health care and Social		
Assistance	16.1%	17.8%
Leisure and Hospitality	14.0%	12.5%
Other Services (not gov't)	8.1%	6.7%
Government	2.0%	2.8%
Total, All Industries	1,070,000	2,714,300



Exhibit 3-8: SELECT GROUP: Hispanic/ Latinx Socioeconomic Characteristics		
	LA City	LA County
Total population (women)	1,885,630	4,878,619
English not Spoken at Home, English not		
spoken very well	22.1%	17.7%
Average Household Income	\$80,693	\$87,445
% at or below the Poverty Line	20.4%	16.7%
Labor Force	986,553	2,492,392
Labor force participation rate	68.0%	66.9%
Unemployment rate	7.3%	6.9%
Share of Workers in Target Industries	21.1%	20.1%
Share of Workers in Target Occupations	7.7%	8.6%

Source: US Census Bureau, ACS

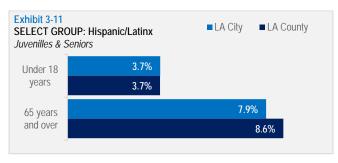


Exhibit 3-13: SELECT GROUP: Hispanic/Latinx **Employment-to-Popuation Ratios and Disconnected Workers** LA City LA County Employment-to-population ratio High school diploma (or equiv.) and under (low 56.3% 55.1% Some college, certificate/nondegree award, or 69.9% 69.9% associate degree (middle-skill) Bachelor's degree or above (high skill) 80.2% 80.5% Disconnection rates High school diploma (or equiv.) and under (low 11.8% 11.5% Some college, certificate/nondegree award, or 4.1% 3.8% associate degree (middle-skill) Bachelor's degree or above (high skill) 7.6% 6.8% Average hours worked by Connection status Average hours per week for Disconnected 17.7 hours 17.2 hours workers Average hours per week for Connected workers 36.9 hours 37.7 hours

3.3 Asian/ Pacific Islander

There are over 1.5 million residents of Los Angeles County who reported their race as Asian/ Pacific Islander (across all ethnicities), close to 500 thousand of them reside in the City of Los Angeles.

Exhibit 3-14 through **Exhibit 3-19** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and Los Angeles County as a whole for context.

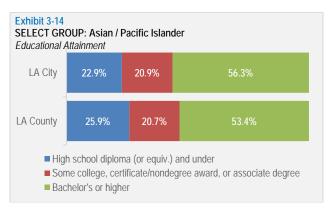




Exhibit 3-16: SELECT GROUP: Asian/ Pacific Islander Employment by Industry		
zproje.ik z j iliadea j	LA City	LA County
Natural Resources & Mining	0.2%	0.2%
Construction	1.8%	2.3%
Manufacturing	6.9%	9.0%
Wholesale Trade	3.1%	4.3%
Retail Trade	9.2%	9.2%
Transport, Warehousing & Utilities	4.2%	5.7%
Information	4.4%	3.2%
Financial Activities	8.0%	7.6%
Professional Business Services	15.9%	13.7%
Education, Health care and Social		
Assistance	26.7%	25.1%
Leisure and Hospitality	11.2%	10.5%
Other Services (not gov't)	5.6%	5.5%
Government	2.8%	3.6%
Total, All Industries	295,800	914,000



Exhibit 3-17: SELECT GROUP: Asian/ Pacific Islander Socioeconomic Characteristics		
	LA City	LA County
Total population (women)	462,808	1,502,944
English not Spoken at Home, English not spoken very well	14.6%	16.9%
Average Household Income	\$118,400	\$125,955
% at or below the Poverty Line	14.1%	11.0%
Labor Force	260,755	805,173
Labor force participation rate	63.9%	62.8%
Unemployment rate	5.9%	5.6%
Share of Workers in Target Industries	15.9%	16.0%
Share of Workers in Target Occupations	6.7%	7.6%

Source: US Census Bureau, ACS

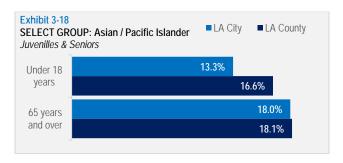
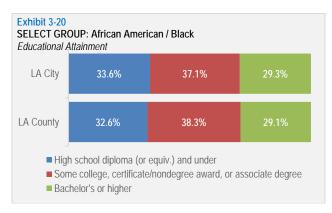


Exhibit 3-19: SELECT GROUP: Asian/ Pacific Islander **Employment-to-Popuation Ratios and Disconnected Workers** LA City LA County Employment-to-population ratio High school diploma (or equiv.) and under (low 35.2% 36.8% Some college, certificate/nondegree award, or 55.5% 57.2% associate degree (middle-skill) Bachelor's degree or above (high skill) 72.8% 73.0% Disconnection rates High school diploma (or equiv.) and under (low 14.5% 13.4% Some college, certificate/nondegree award, or 8.6% 7.8% associate degree (middle-skill) Bachelor's degree or above (high skill) 6.2% 5.3% Average hours worked by Connection status Average hours per week for Disconnected 14.0 14.7 workers Average hours per week for Connected workers 37.5 37.2

3.4 Black/ African American

There are nearly 800 thousand residents in Los Angeles County, who reported their race as Black (across all ethnicities), over 330 thousand of them reside in the City of Los Angeles.

Exhibit 3-20 through **Exhibit 3-26** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.



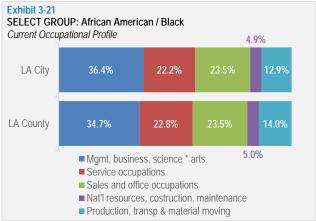


Exhibit 3-22: SELECT GROUP: Black/ African American Employment by Industry			
	LA City	LA County	
Natural Resources & Mining	0.2%	0.3%	
Construction	2.6%	2.7%	
Manufacturing	3.3%	4.2%	
Wholesale Trade	1.5%	1.5%	
Retail Trade	9.5%	9.5%	
Transport, Warehousing & Utilities	9.9%	10.6%	
Information	5.4%	3.8%	
Financial Activities	6.2%	5.8%	
Professional Business Services	14.0%	12.9%	
Education, Health care and Social			
Assistance	26.0%	27.9%	
Leisure and Hospitality	10.8%	8.9%	
Other Services (not gov't)	4.9%	4.7%	
Government	5.7%	7.3%	
Total, All Industries	199,700	452,300	



Exhibit 3-23: SELECT GROUP: Black/ African American Socioeconomic Characteristics		
	LA City	LA County
Total population (women)	336,456	795,213
English not Spoken at Home, English not spoken very well	0.7%	0.6%
Average Household Income	\$82,033	\$87,203
% at or below the Poverty Line	24.2%	20.0%
Labor Force	170,189	396,714
Labor force participation rate	59.5%	60.2%
Unemployment rate	11.5%	10.8%
Share of Workers in Target Industries	21.0%	19.5%
Share of Workers in Target Occupations	9.3%	9.8%

Source: US Census Bureau, ACS

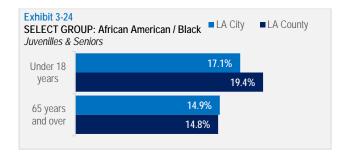


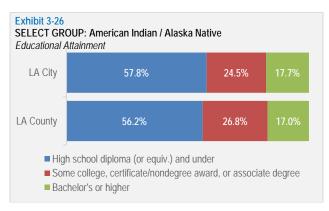
Exhibit 3-25: SELECT GROUP: Black/ African American

Employment-to-Popuation Ratios and Disconnected Workers			
	LA City	LA County	
Employment-to-population ratio			
High school diploma (or equiv.) and under (low skill)	35.2%	36.8%	
Some college, certificate/nondegree award, or associate degree (middle-skill)	55.5%	57.2%	
Bachelor's degree or above (high skill)	72.8%	73.0%	
Disconnection rates			
High school diploma (or equiv.) and under (low skill)	14.5%	13.4%	
Some college, certificate/nondegree award, or associate degree (middle-skill)	8.6%	7.8%	
Bachelor's degree or above (high skill)	6.2%	5.3%	
Average hours worked by Connection status			
Average hours per week for Disconnected workers	17.0	16.5	
Average hours per week for Connected workers	37.4	37.6	

3.4 American Indian/ Alaskan Native

There are nearly 100 thousand residents in Los Angeles County, who reported their race as American Indian/Alaskan Native (across all ethnicities), more than 35 thousand of them reside in the City of Los Angeles.

Exhibit 3-26 through **Exhibit 3-31** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.



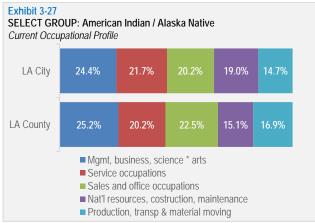


Exhibit 3-28: SELECT GROUP: American Indian/ Alaskan Native Employment by Industry

. , , ,	LA City	LA County
Natural Resources & Mining	0.5%	0.8%
Construction	11.0%	8.3%
Manufacturing	7.7%	9.3%
Wholesale Trade	2.4%	3.2%
Retail Trade	9.9%	11.2%
Transport, Warehousing & Utilities	4.7%	6.2%
Information	2.4%	2.4%
Financial Activities	4.1%	3.7%
Professional Business Services	12.4%	10.9%
Education, Health care and Social		
Assistance	19.0%	19.8%
Leisure and Hospitality	13.9%	13.6%
Other Services (not gov't)	8.2%	6.1%
Government	3.8%	4.5%
Total, All Industries	21,500	58,300



Exhibit 3-29: SELECT GROUP: America Socioeconomic Characteristics	n Indian/ Alas	kan Native
	LA City	LA County
Total population (women)	35,459	99,324
English not Spoken at Home, English not spoken very well	20.9%	15.6%
Average Household Income	\$88,792	\$94,031
% at or below the Poverty Line	17.5%	15.9%
Labor Force	19,581	52,025
Labor force participation rate	66.3%	64.6%
Unemployment rate	9.5%	8.5%
Share of Workers in Target Industries	22.4%	20.5%
Share of Workers in Target Occupations	8.5%	8.6%

Source: US Census Bureau, ACS

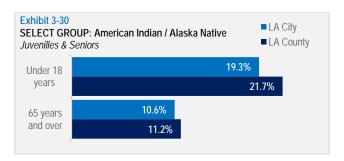


Exhibit 3-31: SELECT GROUP: American Indian/ Alaskan Native Employment-to-Popuation Ratios and Disconnected Workers

	LA City	LA County
Employment-to-population ratio		
High school diploma (or equiv.) and under (low skill)	52.3%	49.4%
Some college, certificate/nondegree award, or associate degree (middle-skill)	66.3%	67.3%
Bachelor's degree or above (high skill)	74.1%	75.4%
Disconnection rates		
High school diploma (or equiv.) and under (low skill)	6.9%	8.5%
Some college, certificate/nondegree award, or associate degree (middle-skill)	7.2%	2.1%
Bachelor's degree or above (high skill)	3.4%	2.7%
Average hours worked by Connection status		
Average hours per week for Disconnected workers	17.2	15.9
Average hours per week for Connected workers		

3.5 Individuals with Disabilities

There are over 1 million residents in Los Angeles County, who reported that they had disabilities, nearly 400 thousand of them reside in the City of Los Angeles.

Exhibit 3-32 through **Exhibit 3-38** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.

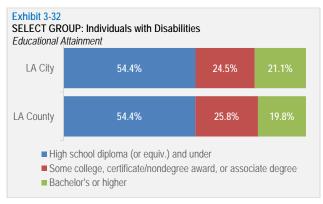


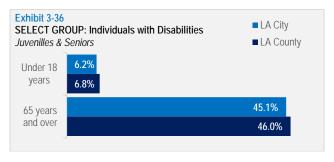


Exhibit 3-34: SELECT GROUP: Individuals with Disabilities Employment by Industry

	LA City	LA County
Natural Resources & Mining	0.7%	0.7%
Construction	5.8%	5.6%
Manufacturing	6.7%	8.4%
Wholesale Trade	2.6%	2.8%
Retail Trade	10.0%	10.5%
Transport, Warehousing & Utilities	5.9%	6.6%
Information	4.3%	3.1%
Financial Activities	5.2%	5.2%
Professional Business Services	15.2%	13.4%
Education, Health care and Social		
Assistance	20.5%	22.0%
Leisure and Hospitality	12.0%	10.3%
Other Services (not gov't)	7.5%	7.0%
Government	3.5%	4.5%
Total, All Industries	145,300	345,800

Exhibit 3-35: SELECT GROUP: Individuals with Disabilities Socioeconomic Characteristics LA City LA County Total population (women) 397,141 1,004,632 English not Spoken at Home, English not 23.9% 21.3% spoken verv well Average Household Income \$81,225 \$75.821 % at or below the Poverty Line 24.5% 20.3% Labor Force 89.320 210,549 Labor force participation rate 46.1% 44.4% Unemployment rate 15.7% 14.7% Share of Workers in Target Industries 21.5% 20.1% Share of Workers in Target Occupations 7.4% 8.1%

Source: US Census Bureau, ACS



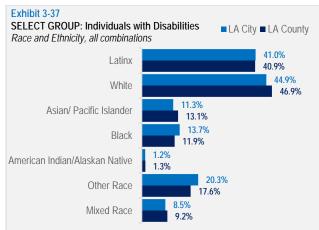


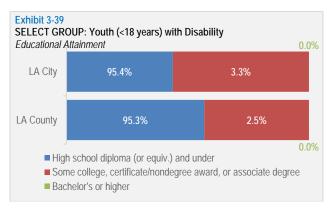
Exhibit 3-38: SELECT GROUP: Individuals with Disabilities Employment-to-Popuation Ratios and Disconnected Workers

	LA City	LA County
Employment-to-population ratio		
High school diploma (or equiv.) and under (low skill)	35.2%	36.8%
Some college, certificate/nondegree award, or associate degree (middle-skill)	55.5%	57.2%
Bachelor's degree or above (high skill)	72.8%	73.0%
Disconnection rates		
High school diploma (or equiv.) and under (low skill)	6.6%	6.3%
Some college, certificate/nondegree award, or associate degree (middle-skill)	4.6%	4.4%
Bachelor's degree or above (high skill)	4.3%	4.0%
Average hours worked by Connection status		
Average hours per week for Disconnected workers	15.1	15.1
Average hours per week for Connected workers	37.7	37.4

3.6 Youth (<18 years) with Disability

There are nearly 75 thousand residents in Los Angeles County, who are under the age of 18 years with a disability, more than 27 thousand of them reside in the City of Los Angeles.

Exhibit 3-39 through **Exhibit 3-45** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.



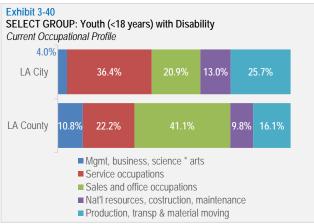
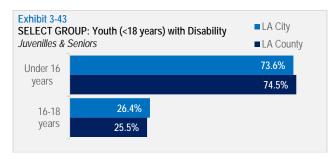


Exhibit 3-41: SELECT GROUP: Youth (<18 years) with Disability Employment by Industry

projo.n byaacy	LA City	LA County
Natural Resources & Mining	0.0%	0.8%
Construction	3.2%	2.9%
Manufacturing	8.1%	3.3%
Wholesale Trade	0.0%	0.0%
Retail Trade	10.7%	18.0%
Transport, Warehousing & Utilities	6.7%	7.3%
Information	0.3%	2.1%
Financial Activities	0.0%	0.0%
Professional Business Services	7.4%	4.3%
Education, Health care and Social		
Assistance	25.2%	22.5%
Leisure and Hospitality	33.6%	35.7%
Other Services (not gov't)	4.9%	3.0%
Government	0.0%	0.0%
Total, All Industries	600	1,400

Exhibit 3-42: SELECT GROUP: Youth (<18 years) with Disability Socioeconomic Characteristics LA City LA County Total population (women) 27,114 74,296 English not Spoken at Home, English not 5.0% 4.0% spoken verv well Average Household Income \$83.694 \$91.120 % at or below the Poverty Line 27.2% 22.5% Labor Force 997 2.575 Labor force participation rate 13.6% 13.3% Unemployment rate 41.0% 37.3% Share of Workers in Target Industries 6.3% 9.9% Share of Workers in Target Occupations 8.3% 10.3%

Source: US Census Bureau, ACS



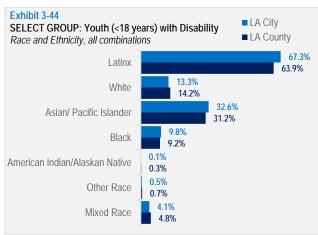


Exhibit 3-45: SELECT GROUP: Youth (<18 years) with Disability Employment-to-Popuation Ratios and Disconnected Workers

LA City

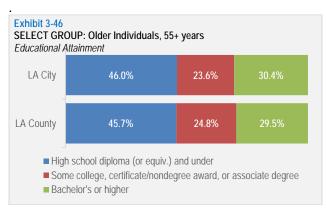
LA County

Employment-to-population ratio High school diploma (or equiv.) and under (low skill) Some college, certificate/nondegree award, or associate degree (middle-skill) Bachelor's degree or above (high skill)	,
Disconnection rates High school diploma (or equiv.) and under (low skill) Some college, certificate/nondegree award, or associate degree (middle-skill) Bachelor's degree or above (high skill)	
Average hours worked by Connection status Average hours per week for Disconnected workers Average hours per week for Connected workers	

3.7 Older Individuals

There are over 2.5 million residents who are 55 years and older in Los Angeles County, over 950 thousand of these seniors reside in the City of Los Angeles.

Exhibit 3-46 through **Exhibit 3-52** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.



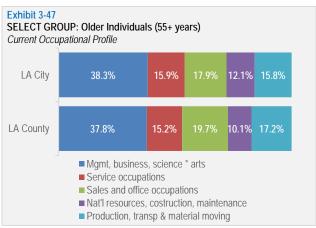


Exhibit 3-48: SELECT GROUP: Older Individuals, 55+ Years
Employment by Industry

	LA City	LA County
Natural Resources & Mining	0.5%	0.5%
Construction	5.8%	5.5%
Manufacturing	8.9%	11.1%
Wholesale Trade	3.1%	3.5%
Retail Trade	7.5%	7.6%
Transport, Warehousing & Utilities	5.6%	6.7%
Information	4.4%	3.2%
Financial Activities	6.9%	6.8%
Professional Business Services	15.0%	13.5%
Education, Health care and Social		
Assistance	22.8%	23.4%
Leisure and Hospitality	7.7%	6.9%
Other Services (not gov't)	8.1%	6.9%
Government	3.7%	4.4%
Total, All Industries	520,300	1,378,500

Exhibit 3-49: SELECT GROUP: Older Individuals, 55+ Years Socioeconomic Characteristics LA City LA County Total population (women) 953,424 2,589,642 English not Spoken at Home, English not 24.7% 22.6% spoken verv well Average Household Income \$107.726 \$105.567 % at or below the Poverty Line 15.4% 12.5% Labor Force 419,007 1,094,780 Labor force participation rate 43.9% 42.3% Unemployment rate 6.5% 5.8% Share of Workers in Target Industries 21.8% 20.1% Share of Workers in Target Occupations 8.2% 8.5%

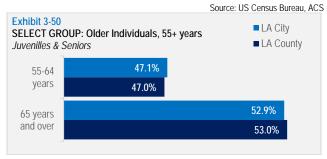




Exhibit 3-52: SELECT GROUP: Older Individuals, 55+ Years Employment-to-Popuation Ratios and Disconnected Workers

Employment to reputation realisation delicated workers		
	LA City	LA County
Employment-to-population ratio		
High school diploma (or equiv.) and under (low skill)	34.5%	32.9%
Some college, certificate/nondegree award, or associate degree (middle-skill)	41.5%	41.4%
Bachelor's degree or above (high skill)	50.7%	49.2%
Disconnection rates		
High school diploma (or equiv.) and under (low skill)	6.1%	5.9%
Some college, certificate/nondegree award, or associate degree (middle-skill)	7.8%	6.2%
Bachelor's degree or above (high skill)	5.8%	5.0%
Average hours worked by Connection status		
Average hours per week for Disconnected workers	19.2	17.9
Average hours per week for Connected workers	37.9	38.0

3.8 Youth, Ages 16 to 24 Years

There are over 1.1 million residents in Los Angeles County, who are youth, 18 to 24 years of age; more than 470 thousand of them reside in the City of Los Angeles.

Exhibit 3-53 through **Exhibit 3-59** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.

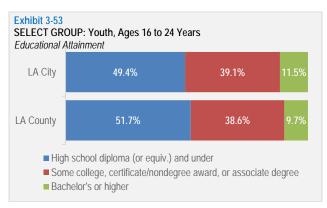


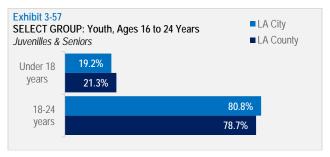


Exhibit 3-55: SELECT GROUP: Youth, Ages 16 to 24 Years Employment by Industry

	LA City	LA County
Natural Resources & Mining	0.4%	0.5%
Construction	3.8%	3.6%
Manufacturing	4.1%	4.7%
Wholesale Trade	1.6%	1.9%
Retail Trade	19.5%	19.9%
Transport, Warehousing & Utilities	4.2%	5.0%
Information	3.4%	2.7%
Financial Activities	3.1%	2.8%
Professional Business Services	9.8%	8.6%
Education, Health care and Social		
Assistance	18.5%	18.2%
Leisure and Hospitality	26.0%	26.2%
Other Services (not gov't)	4.8%	4.5%
Government	1.0%	1.3%
Total, All Industries	283,900	685,300

Exhibit 3-56: SELECT GROUP: Youth, Ages 16 to 24 Years Socioeconomic Characteristics LA County LA City Total population (women) 471,060 1,178,964 English not Spoken at Home, English not 2.8% 3.5% spoken verv well Average Household Income \$101.241 \$92.515 % at or below the Poverty Line 20.6% 16.6% Labor Force 242,793 599,239 Labor force participation rate 51.5% 50.8% Unemployment rate 14.2% 14.1% Share of Workers in Target Industries 13.7% 13.0% Share of Workers in Target Occupations 7.8% 8.1%

Source: US Census Bureau, ACS



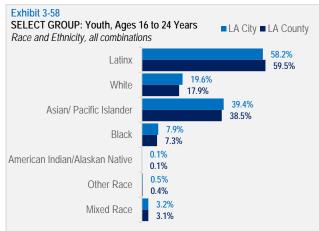


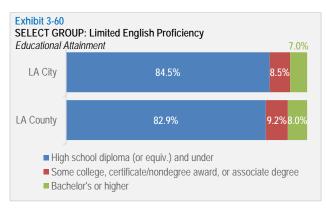
Exhibit 3-59: SELECT GROUP: Youth, Ages 16 to 24 Years Employment-to-Popuation Ratios and Disconnected Workers

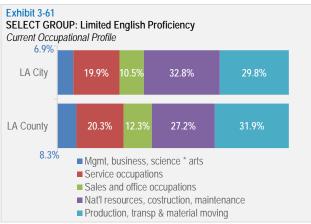
	LA City	LA County
Employment-to-population ratio		
High school diploma (or equiv.) and under (low skill)	32.9%	32.3%
Some college, certificate/nondegree award, or associate degree (middle-skill)	48.5%	51.5%
Bachelor's degree or above (high skill)	70.1%	70.7%
Disconnection rates High school diploma (or equiv.) and under (low	10.9%	11.0%
skill)	10.9%	11.076
Some college, certificate/nondegree award, or associate degree (middle-skill)	3.6%	3.5%
Bachelor's degree or above (high skill)	7.0%	6.8%
Average hours worked by Connection status		
Average hours per week for Disconnected workers	19.1	18.0
Average hours per week for Connected workers	32.7	32.8

3.9 Individuals with Limited English Proficiency

There are over 1.2 million residents in Los Angeles County, who reported limited English proficiency, over 525 thousand of them reside in the City of Los Angeles.

Exhibit 3-60 through **Exhibit 3-66** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.





	LA City	LA County
Natural Resources & Mining	0.9%	1.0%
Construction	14.1%	11.9%
Manufacturing	15.3%	17.0%
Wholesale Trade	3.8%	4.9%
Retail Trade	8.5%	8.8%
Transport, Warehousing & Utilities	5.1%	6.2%
Information	0.7%	0.6%
Financial Activities	1.8%	1.9%
Professional Business Services	12.8%	11.7%
Education, Health care and Social		
Assistance	8.9%	9.4%
Leisure and Hospitality	14.2%	13.9%

12.4%

1.4%

314,400

Exhibit 3-62: SELECT GROUP: Limited English Proficiency

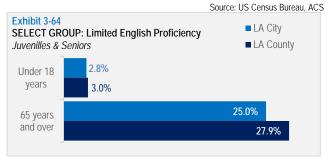
Employment by Industry

Other Services (not gov't)

Total, All Industries

Government

Exhibit 3-63: SELECT GROUP: Limited English Proficiency Socioeconomic Characteristics LA City LA County Total population (women) 1,203,521 526,223 English not Spoken at Home, English not 0.0% 0.0% spoken very well Average Household Income \$65,595 \$71.068 % at or below the Poverty Line 24.6% 21.4% Labor Force 280,849 603,115 Labor force participation rate 54.7% 51.5% Unemployment rate 5.9% 6.0% Share of Workers in Target Industries 21.7% 20.1% Share of Workers in Target Occupations 4.3% 5.2%



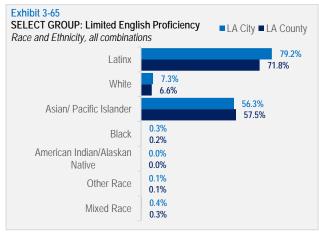


Exhibit 3-66: SELECT GROUP: Limited English Proficiency Employment-to-Popuation Ratios and Disconnected Workers		
	LA City	LA County
Employment-to-population ratio	-	_
High school diploma (or equiv.) and under (low skill)	51.2%	47.7%
Some college, certificate/nondegree award, or associate degree (middle-skill)	53.1%	52.7%
Bachelor's degree or above (high skill)	53.0%	50.1%
Disconnection rates High school diploma (or equiv.) and under (low skill)	5.7%	5.9%
Some college, certificate/nondegree award, or associate degree (middle-skill)	5.3%	5.0%
Bachelor's degree or above (high skill)	5.5%	5.3%
Average hours worked by Connection status		
Average hours per week for Disconnected workers	15.6	15.8
Average hours per week for Connected workers	36.8	37.0

11.1%

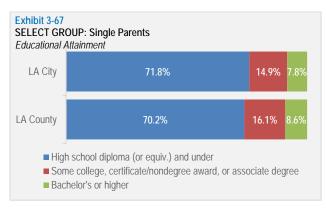
1.6%

682,200

3.10 Single Parents

There are over 770 thousand single parents who reside in Los Angeles County, more than 300 thousand of them reside in the City of Los Angeles.

Exhibit 3-67 through **Exhibit 3-73** provide disaggregated socioeconomic data specific to this cohort in the City of Los Angeles and in Los Angeles County as a whole for context.



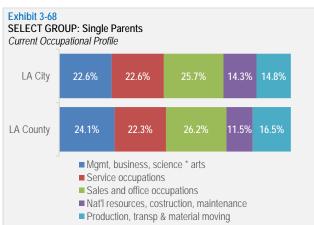
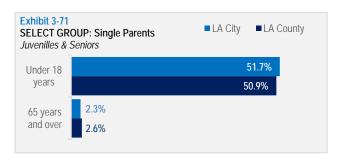


Exhibit 3-69: SELECT GROUP: Single Parents		
Employment by Industry		
	LA City	LA County
Natural Resources & Mining	0.5%	0.5%
Construction	5.3%	5.0%
Manufacturing	7.0%	7.8%
Wholesale Trade	2.5%	3.0%
Retail Trade	13.3%	12.4%
Transport, Warehousing & Utilities	4.9%	6.5%
Information	2.2%	2.0%
Financial Activities	4.4%	4.4%
Professional Business Services	12.2%	11.4%
Education, Health care and Social		
Assistance	21.0%	22.4%
Leisure and Hospitality	15.4%	14.0%
Other Services (not gov't)	8.5%	7.2%
Government	2.6%	3.3%
Total, All Industries	119,000	310,100

Exhibit 3-70: SELECT GROUP: Single Parents Socioeconomic Characteristics			
	LA City	LA County	
Total population (women)	302,893	772,565	
English not Spoken at Home, English not spoken very well	11.0%	9.3%	
Average Household Income	\$78,282	\$81,754	
% at or below the Poverty Line	35.4%	30.3%	
Labor Force	109,107	284,561	
Labor force participation rate	63.9%	64.8%	
Unemployment rate	10.7%	9.3%	
Share of Workers in Target Industries	18.8%	19.1%	
Share of Workers in Target Occupations	8.3%	9.8%	

Source: US Census Bureau, ACS



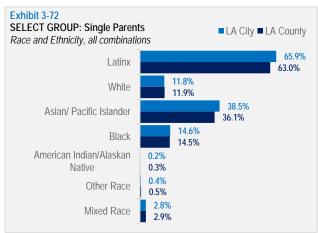


Exhibit 3-73: SELECT GROUP: Single Parents			
Employment-to-Popuation Ratios and Disconnected Workers			
	LA City	LA County	
Employment-to-population ratio			
High school diploma (or equiv.) and under (low skill)	47.6%	47.4%	
Some college, certificate/nondegree award, or associate degree (middle-skill)	66.4%	69.7%	
Bachelor's degree or above (high skill)	80.8%	80.9%	
Disconnection rates			
High school diploma (or equiv.) and under (low skill)	8.7%	8.3%	
Some college, certificate/nondegree award, or associate degree (middle-skill)	8.3%	6.2%	
Bachelor's degree or above (high skill)	6.0%	4.4%	
Average hours worked by Connection status			
Average hours per week for Disconnected workers	17.6	17.3	
Average hours per week for Connected workers	35.8	36.3	

4 EMPLOYMENT, INDUSTRY AND JOBS

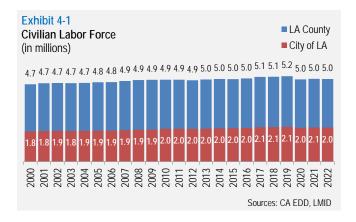
abor market analysis provides an understanding of the resident population, its participation in the job market, and how well workers are matched to the jobs needed by firms in regional industries.

4.1 Labor Force

Employment and employment growth are fundamentally based on labor force growth, which is a consequence of both changes in population and in labor force participation rates. Population levels and changes over time were reviewed above; here, the focus is on the component of the population that is able, willing and looking for work.

The labor force is defined as the population of workingaged individuals (16 years and older) in an area who are currently employed or who are unemployed but still actively seeking work. Individuals not actively looking for work are excluded from the count, including students, retirees, stay-at-home parents and workers who have stopped seeking employment.

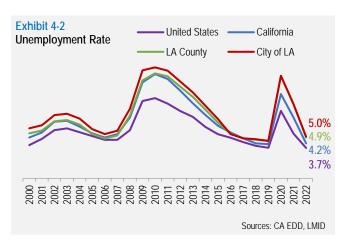
From 2007 through 2012, the labor force in Los Angeles County has hovered around 4.9 million, increasing to 5.0 million in 2013 through 2016. Subsequently, it experienced a gradual increase to 5.2 million before the onset of the COVID-19 pandemic, leading to a significant drop in the labor force to below 5.0 million from 2020 to 2022. The labor force in the City of Los Angeles followed a similar pattern, maintaining around 1.9 million from 2002 through 2009, increasing to 2.0 million from 2010 to 2016, reaching 2.1 million in 2019, and then declining to around 2 million from 2020 to 2022 (Exhibit 4-1).



The labor force participation rate is the ratio of the labor force (both those employed and those unemployed) to the total working-age population in a specified area. This is estimated to be 65.1 percent in Los Angeles County in 2022 (the most recent year that this data is available), compared to 66.5 percent in the City of Los Angeles.

Unemployment

The unemployment rate measures the number of individuals who are unemployed and actively seeking work as a share of the total labor force. The unemployment rate in Los Angeles County and the City has consistently exceeded state and national levels since 2000, with the City of Los Angeles generally experiencing a higher rate than the county overall (Exhibit 4-2).



During the Great Recession and the COVID-19 pandemic, both the county and the city saw more significant increases in unemployment than the national and state averages, reaching peaks of 13.3 percent in 2010 and 12.3 percent in 2020 in the city, and 12.6 percent in 2010 and 12.3 percent in 2020 in the county. Following the peak pandemic impact, it took nearly two years for unemployment rates to gradually approach their prepandemic levels. As of 2022, Los Angeles County and the City of Los Angeles reported unemployment rate of 4.9 percent and 5.0 percent, respectively.

4.2 Current Employment by Industry

To investigate the potential for employment opportunities in the county, an understanding of existing employment is needed. Here, we consider employment opportunities provided by firms in the region.

In general, both Los Angeles County and the City of Los Angeles reflect the national pattern of being largely service-oriented, with services accounting for more than three-fourths (77%) of all nonfarm employment (Exhibit 4-3). Government employment (including local, state and federal government employment) accounts for 12.5 percent of nonfarm county employment and close to 14 percent of all city employment.

Among the service industries, educational and health services is the largest, accounting for over 19 percent of employment, followed by professional and business services, leisure and hospitality, and retail trade.

Los Angeles County

At a more disaggregated level, the largest private sector industry in terms of employment in Los Angeles County in 2022 was food services and drinking places, providing 378,440 jobs (Exhibit 4-4). This industry includes all food services, including full-service restaurants, fast food outlets, caterers, mobile food services and drinking establishments—and is consistently the largest single industry by employment in the county. Over three quarters (77 percent) of this industry's employment was in restaurants.

The second largest industry was professional and technical services, providing 308,801 jobs. This industry is large and diverse, and includes a variety of professions such as legal, accounting, architectural, engineering, computer design, advertising, environmental consulting, commercial photography, and more.

Other significant industries in the county include social assistance, administrative and support services (which



includes temporary employment), ambulatory health care services such as doctors' and dentists' offices, motion pictures and sound recording industries and hospitals, together providing more than 1,087,434 jobs.

Exhibit 4-3 Industrial Profile 2022 (% of Total Employment)	LA County	City of LA
Total Nonfarm Payroll Employment	100.0%	100.0%
Good Producing Industries:	10.4%	8.6%
Natural Resources and Mining	0.0%	0.0%
Construction	3.3%	2.9%
Manufacturing – Durable Goods	4.2%	3.2%
Manufacturing – Nondurable Goods	2.9%	2.5%
Service Providing Industries	77.0%	77.8%
Wholesale Trade	4.5%	3.5%
Retail Trade	9.0%	7.6%
Transportation, Warehousing,		
Utilities	5.0%	5.2%
Information	5.2%	7.7%
Financial Activities	4.8%	5.2%
Professional and Business Services	14.7%	15.3%
Educational and Health Services	19.2%	18.5%
Leisure and Hospitality	11.3%	11.1%
Other Services	3.4%	3.6%
Government	12.5%	13.7%

Sources: California Employment Development Department (QCEW); Lightcast, LAEDC

Exhibit 4-4 Top 20 Private Sector Industries by Employment Los Angeles County 2022

NAICS	Industry	Employ- ment	% of total
722	Food services and drinking places	378,440	9.7%
541	Professional and technical services	308,801	7.9%
624	Social assistance	302,214	7.7%
561	Administrative and support services	269,451	6.9%
621	Ambulatory health care services	248,190	6.3%
512	Motion picture and sound recording	149,501	3.8%
622	Hospitals	118,078	3.0%
611	Educational services	110,091	2.8%
424	Wholesale: Nondurable goods	97,157	2.5%
238	Specialty trade contractors	95,230	2.4%
445	Retail: Food and beverage stores	94,869	2.4%
423	Wholesale: Durable goods	94,153	2.4%
623	Nursing and residential care facilities	82,974	2.1%
531	Real estate	67,995	1.7%
551	Management of companies	61,278	1.6%
812	Personal and laundry services	57,930	1.5%
488	Support Activities for Transportation	56,495	1.4%
522	Credit intermediation	52,852	1.3%
336	Transportation Equipment Manufacturing	50,815	1.3%
711	Performing Arts and Spectator Sports	47,514	1.2%
Cources	California Employment Dovolonment Dopartment (Or	CENV) I VEDC	

Sources: California Employment Development Department (QCEW); LAEDC

City of Los Angeles

This distribution of jobs across industries is broadly similar at the city level.

The largest private sector industry in terms of employment in the City of Los Angeles in 2022 was professional and technical services, providing 226,630 jobs and food services and drinking places, providing 209,270 jobs, is the second largest industry was (**Exhibit 4-5**).

Other significant industries in the city include social assistance, administrative and support services (which includes temporary employment), ambulatory health care services such as doctors' and dentists' offices, private education services, motion picture and sound recording, hospitals, private education services, and establishments involved in the wholesale of nondurable goods (such as paper products, apparel, grocery items, and chemical and petroleum products), together providing just under 778,900 jobs.

A complete list of employment by industry for the county and the city is provided in Exhibits A-1 and A-2 in the appendix. •

4.3 Industry Competitiveness

While large employing industries are valuable in their ability to provide job opportunities for local residents, other industries, while still small in terms of employment, may be important for promoting economic growth. These industries are likely to be exposed to the larger global market, and if they are competitive with their counterparts elsewhere, they can gain market share by growing their companies and creating jobs.

Competitiveness in this sense is measured using relative employment shares. An industry with a presence in Los Angeles that is larger (as a percentage of total employment in the county) than its presence elsewhere would indicate that Los Angeles has a concentration of this industry and is evidence of the region having a competitive advantage.

For example, if 4 percent of employment in the county is in the motion picture industry, while across the United States only 1 percent is employed in that industry, then the location quotient for the motion picture industry in Los Angeles is 4. A location quotient of 1.2 or higher is considered a threshold for demonstrating competitiveness.

Exhibit 4-5
Top 20 Private Sector Industries by Employment
City of Los Angeles 2022

Industry	Employ- ment	% of total
Professional and technical services	226,630	541
Food services and drinking places	209,270	722
Social assistance	174,465	624
Administrative and support services	143,054	561
Ambulatory health care services	141,845	621
Motion picture and sound recording	134,577	512
Hospitals	70,510	622
Educational services	64,205	611
Wholesale: Nondurable goods	50,249	424
Specialty trade contractors	49,811	238
Real estate	48,148	531
Retail: Food and beverage stores	47,331	445
Nursing and residential care facilities	46,346	623
Support Activities for Transportation	44,477	488
Wholesale: Durable goods	39,848	423
Performing Arts, Spectator Sports, and		
Related Industries	36,773	711
Personal and laundry services	36,513	812
Management of Companies and Enterprises	35,511	551
Retail: General merchandise stores Religious, Grantmaking, Civic, Professional,	31,721	452
and Similar Organizations	29,919	813
	Professional and technical services Food services and drinking places Social assistance Administrative and support services Ambulatory health care services Motion picture and sound recording Hospitals Educational services Wholesale: Nondurable goods Specialty trade contractors Real estate Retail: Food and beverage stores Nursing and residential care facilities Support Activities for Transportation Wholesale: Durable goods Performing Arts, Spectator Sports, and Related Industries Personal and laundry services Management of Companies and Enterprises Retail: General merchandise stores Religious, Grantmaking, Civic, Professional,	Professional and technical services 226,630 Food services and drinking places 209,270 Social assistance 174,465 Administrative and support services 143,054 Ambulatory health care services 141,845 Motion picture and sound recording 134,577 Hospitals 70,510 Educational services 64,205 Wholesale: Nondurable goods 50,249 Specialty trade contractors 49,811 Real estate 48,148 Retail: Food and beverage stores 47,331 Nursing and residential care facilities 46,346 Support Activities for Transportation 44,477 Wholesale: Durable goods 39,848 Performing Arts, Spectator Sports, and Related Industries 36,513 Management of Companies and Enterprises 35,511 Retail: General merchandise stores 31,721 Religious, Grantmaking, Civic, Professional,

Sources: California Employment Development Department (QCEW); Lightcast, LAEDC

The industry with the highest location quotient in the City of Los Angeles in 2022 was motion picture and sound recording industries, with a location quotient of 10.6 compared to the national average (Exhibit 4-6). Apparel manufacturing ranks second with a location quotient of 8.1. These industries are undeniably those in which the city has a competitive advantage.

Competitive industries include manufacturing industries. Although manufacturing employment is on a sectoral decline across the nation, Los Angeles remains a relatively concentrated center of manufacturing across



many product lines at the county level, including chemical manufacturing, transportation equipment, metal products, textiles, furniture, computer and electronic products and other miscellaneous manufacturing. In the City of LA, leather and allied product manufacturing and petroleum, textile mills, and coal products manufacturing were also some of the most concentrated.

Exhibit 4-6 Top Competitive Industries 2022 (Location Quotients v. US)

NAICS	Industry	LA	City
	• • • • •	County	of LA
512	Motion Picture and Sound Recording	11.4	10.6
315	Apparel Manufacturing	8.0	8.1
481	Air Transportation	2.1	3.9
711	Performing Arts, Spectator Sports, Related	3.2	3.8
516	Broadcasting and Content Providers	2.7	3.2
488	Support Activities for Transportation	2.4	2.9
316	Leather and Allied Product Manufacturing	1.9	2.5
624	Social Assistance	2.4	2.3
313	Textile Mills	1.3	2.1
525	Funds, Trusts, and Other Financial Vehicles	1.8	2.0
712	Museums, Historical Sites, Similar Institutions	1.1	1.9
531	Real Estate	1.3	1.6
424	Merchant Wholesalers, Nondurable Goods	1.5	1.6
458	Clothing, Accessories, Shoe, Jewelry Retailers	1.6	1.6
482	Rail Transportation	0.6	1.5
611	Educational Services	1.2	1.5
532	Rental and Leasing Services	1.2	1.4
812	Personal and Laundry Services	1.3	1.3
518	Data Processing, Hosting, Related Services	0.8	1.3
483	Water Transportation	1.3	1.2
492	Couriers and Messengers	1.4	1.2
533	Lessors of Nonfinancial Intangible Assets	0.9	1.2
541	Professional, Scientific, and Technical Services	1.0	1.2
523	Securities, Commodity Contracts, Othr Financial	0.8	1.2
903	Local Government	1.0	1.1
813	Religious, Grantmaking, Civic, Prof'l, Simlr Orgs	1.1	1.1
902	State Government	0.6	1.0
324	Petroleum and Coal Products Manufacturing	1.7	1.0
621	Ambulatory Health Care Services	1.0	1.0
02 1	Ambalatory Hould Out Out Vicos	1.0	1.0

Sources: California Employment Development Department; LAEDC

The City of Los Angeles exhibits competitive strength across most of the same industries at the county level, but there are some differences in concentrations. Industries in which the city is more competitive than the county are shown in italics in the exhibit. These include: motion picture and sound recording industries; apparel manufacturing; air transportation; performing arts, spectator sports, and related industries; broadcasting and content providers; support activities for transportation; and more.



The industries identified as competitive in the City of Los Angeles, with location quotients of 1.2 and higher, whose concentration has increased between 2002 and 2022 include: Motion Picture and Sound Recording Industries (up by 0.); Textile Mills (up by 0.); Rail Transportation (up by 0.); Couriers and Messengers (up by 0.); Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) (up by 0.); Professional, Scientific, and Technical Services (up by 0.); Securities, Commodity Contracts, and Other Financial Investments and Related Activities (up by 0.).

The City of Los Angeles is compared to the cities of San Fransisco, Atlanta, and New York in **Exhibit 4-7**. While the City of Los Angeles may have higher location quotients in many of these industries, the change in their concentration over time has not been as strong as the other jurisdictions; out of the city's 24 competitive industries, the location quotient has fallen in 15 of these industries from 2002 through 2022.

A complete list of all industries, including the temporal and jurisdictional comparisons are provided in Exhibit A-795 and Exhibit A-796 in the appendix. ❖

		LQ in 2	022			LQ Change 20	02 to 2022	
	City of	San		New	City of	San		New
Industry	LA	Francisco	Atlanta	York	LA	Francisco	Atlanta	York
Motion Picture and Sound Recording	10.6	1.0	3.7	4.1	0.2	0.2	-2.8	-1.0
Apparel Manufacturing	8.1	1.5	0.3	2.6	-0.8	1.9	0.0	1.7
Air Transportation	3.9	2.9	0.5	2.1	-1.0	0.0	3.5	-0.4
Performing Arts, Spectator Sports, and Related	3.8	2.4	1.7	2.9	-1.2	1.2	0.4	0.0
Broadcasting and Content Providers	3.2	5.4	2.9	4.7	-1.5	-2.4	0.7	-1.9
Support Activities for Transportation	2.9	1.1	2.1	0.8	-0.3	0.1	-0.6	0.4
eather and Allied Product Manufacturing	2.5	0.6	0.2	0.3	-0.5	0.1	-0.1	0.6
Social Assistance	2.3	2.1	0.4	1.9	-1.6	-0.8	0.2	0.9
Fextile Mills	2.1	0.0	0.3	0.2	0.3	0.0	0.6	0.5
Funds, Trusts, and Other Financial Vehicles	2.0	4.3	3.2	2.6	-1.1	-3.2	-2.1	1.0
Museums, Historical Sites, and Similar Institutions	1.9	3.5	1.5	2.7	-0.1	0.2	-0.6	0.6
Real Estate	1.6	1.5	2.0	2.3	-0.3	0.1	0.0	0.4
Merchant Wholesalers, Nondurable Goods	1.6	0.3	0.9	1.1	0.0	0.3	0.3	0.2
Clothing, Accessories, Shoe, Jewelry Retailers	1.6	1.2	0.9	1.7	-0.3	0.4	0.3	0.0
Rail Transportation	1.5	0.0	1.8	0.8	0.4	0.0	-1.8	-0.8
Educational Services	1.5	1.1	1.9	2.2	0.0	0.5	-0.7	0.1
Rental and Leasing Services	1.4	0.9	1.5	0.5	-0.1	0.3	-0.1	0.0
Personal and Laundry Services	1.3	1.1	0.9	1.3	-0.3	0.0	0.0	-0.1
Data Processing, Hosting, and Related Services	1.3	9.1	3.4	1.2	-0.6	-8.4	-0.9	-0.5
Vater Transportation	1.2	0.9	0.1	0.9	-0.5	-0.1	0.0	0.5
Couriers and Messengers	1.2	1.1	1.4	0.8	0.1	0.2	1.5	0.5
Lessors of Nonfinancial Intangible Assets	1.2	2.6	1.1	3.1	0.6	-1.4	1.1	0.1
Professional, Scientific, and Technical Services	1.2	2.9	1.6	1.4	0.2	-0.8	0.2	0.1
Securities, Commodity Contracts, Other Financial	1.2	3.1	1.8	6.2	0.1	2.9	0.0	1.6

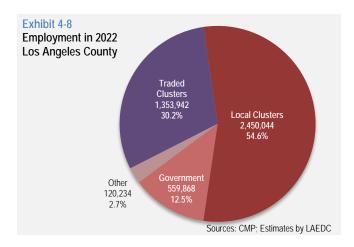
4.4 Industry Clusters

An alternate method of viewing the industrial makeup of the region is through industry clusters. Clusters are geographic concentrations of firms in similar industries that are more likely to compete and collaborate more efficiently, driving demand for their supplier industries and encouraging the growth of specialized labor and local infrastructure.

Industries are classified into two types of clusters using definitions developed by Professor Michael Porter of the Institute for Strategy and Competitiveness at Harvard Business School and now published by the Cluster Mapping project (CMP). These are: (1) *Local industry clusters*, which provide goods and services to the resident population, and have limited exposure to other markets; and (2) *Traded industry clusters*, which are comprised of industries that are more highly-concentrated in a few regions, and provide the potential for economic growth and wealth generation through exports to external markets.

Approximately 55 percent of all employment in Los Angeles County is in local industry clusters, such as health services, local commercial services and local hospitality establishments (**Exhibit 4-9**). Just over 30 percent is in

traded industry clusters, such as trade, entertainment, business services and fashion.



The largest traded industry cluster in Los Angeles County in 2022 was trade, employing approximately 276,800 workers, followed by business services, with close to 236,600 workers, and entertainment, with close to 196,600 employed (Exhibit 4-9). Overall, more than 1.3 million jobs were involved in traded industry clusters.

Of the fifteen largest traded industry clusters in the county, six have location quotients greater than one, reflecting the county's competitive strength in a wide variety of industries.

Exhibit 4-9
Largest Traded Industry Clusters in Los Angeles County in 2022
(By employment)

(Бу етіріоутеті)		
	Employment	LQ
Trade ¹	276,777	1.1
Business Services	236,550	0.8
Entertainment ²	196,594	8.3
Education and Knowledge Creation	94,003	1.1
Hospitality and Tourism	73,213	0.8
Marketing, Design and Publishing	70,376	1.6
Aerospace Vehicles and Defense	57,076	3.0
Financial Services	43,927	0.7
Information Technology / Analytical Instruments	34,748	0.7
Fashion ³	33,356	3.0
Food Processing and Manufacturing	31,346	0.8
All Other Traded Clusters	205,976	
Total Traded Cluster Employment	1,353,942	1.0

¹Includes Transportation and Logistics, Distribution and Electronic Commerce and Water Transportation ²Includes Music and Sound Recording, Performing Arts and Video Production and Distribution ³Includes Apparel, Footwear, Jewelry and Precious Metals, Leather and Related Products. and Textiles

Sources: CMP; CA EDD; BLS; Estimates by LAEDC

Local industry clusters provide just over 82 percent more jobs than traded industry clusters (**Exhibit 4-10**). The largest clusters in Los Angeles County are health services, with almost 473,600 jobs, local hospitality establishments with close to 409,100 jobs, and community and civic organizations, with close to 317,800 jobs. ❖

Exhibit 4-10

Largest Local Industry Clusters in Los Angeles County in 2022 (By employment)

	Employment
Health Services	473,581
Local Hospitality Establishments	409,066
Community and Civic Organizations	321,264
Local Commercial Services	317,765
Real Estate, Const. and Development	150,560
All Other Local Clusters	777,808
Total Local Cluster Employment	2,450,044

Sources: CMP; CA EDD; BLS; Estimates by LAEDC

4.5 Regional Industry Employment Forecast

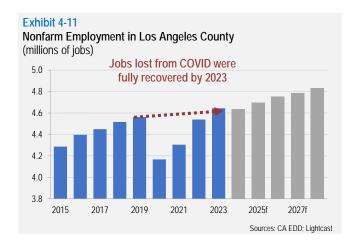
Employment opportunities for residents of Los Angeles County and in the City of Los Angeles will depend on the health of the regional economy. Here we present the industry employment forecast for the City of Los Angeles and Los Angeles County as a whole.

Los Angeles County

Los Angeles County took three years to completely recover from the job losses caused by the COVID pandemic. In 2023, nonfarm employment saw an addition of 105,200 wage and salary jobs, bringing the total to over 4.64 million jobs. This represents a 2.3 percent increase from 2022 and nearly 82,000 more jobs compared to the pre-pandemic level in 2019.

During 2023, most of the major industry sectors in Los Angeles County experienced job growth, with the most significant gains in private education & health and leisure & hospitality, together accounting for over 90 percent of the total employment growth in 2023.

Looking forward, nonfarm employment in Los Angeles County is projected to increase by 360,200 jobs from 2022 to 2028 (**Exhibit 4-11**), with Health Services, Leisure and Hospitality, Education Services, and Professional & Business Services leading the job growth.



When compared to 2022 employment levels, Health Services is expected to see a substantial increase of 12.9 percent in jobs by 2028, followed by a 11.9 percent growth in Leisure & Hospitality. In contrast, manufacturing jobs are projected to decline by 11.7 percent due to ongoing technological advancements, capital and labor substitution, and productivity enhancements.

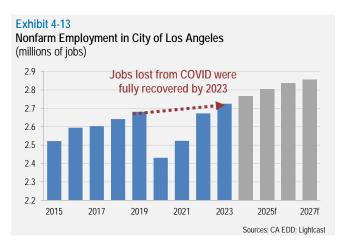
The expected employment growth in individual sectors at the county level is shown in **Exhibit 4-12**. Projected job creation will differ at the city level given the different mix of industries in the two regions.

Exhibit 4-12 Industry Employment Growth 2022-202 (Los Angeles County)	28	
, , ,	Annual Average % Growth	Δ Employment (000s)
Total Nonfarm Payroll Employment	1.3%	360.2
Good Producing Industries:	-0.9%	-23.8
Natural Resources and Mining	-2.3%	-0.2
Construction	1.0%	8.8
Manufacturing – Durable Goods	-1.4%	-15.6
Manufacturing – Nondurable Goods	-2.3%	-16.8
Service Providing Industries	1.7%	365.3
Wholesale Trade	-0.4%	-5.3
Retail Trade	0.6%	14.0
Transportation, Warehousing, Utilities	1.7%	22.5
Information	1.7%	24.1
Financial Activities	0.1%	0.7
Professional and Business Services	1.2%	49.5
Educational and Health Services	3.0%	166.9
Leisure and Hospitality	2.6%	83.8
Other Services	1.0%	9.0
Government	0.6%	20.1

Sources: California Employment Development Department; Lightcast; LAEDC

City of Los Angeles

Employment trends in the City of Los Angeles have followed a similar pattern to the county after the pandemic, with job losses fully recovered by 2023 (Exhibit 4-13). In 2023, nonfarm employment witnessed an addition of 52,700 wage and salary jobs, reaching a total of over 1.9 million jobs. This represents a 2.0 percent increase from 2022 and nearly 44,100 more jobs compared to the pre-pandemic level in 2019.



The expected employment growth in individual sectors at the city level between 2022 and 2028 is shown in **Exhibit 4-14**. Nonfarm employment in the City of Los Angeles is projected to increase by 211,400 jobs during this period, with Health and Educational Services, Leisure and Hospitality, Professional & Business Services, and Information sectors driving the employment growth.

Exhibit 4-14 Industry Employment Growth 2022-2028 (City of Los Angeles)		
J. J.	Annual Average % Growth	Δ Employment (000s)
Total Nonfarm Payroll Employment	1.3%	211.4
Good Producing Industries:	-0.8%	-10.2
Natural Resources and Mining	-3.6%	-0.1
Construction	0.9%	4.5
Manufacturing – Durable Goods	-1.3%	-6.5
Manufacturing – Nondurable Goods	-2.2%	-8.2
Service Providing Industries	1.6%	204.8
Wholesale Trade	-0.9%	-4.7
Retail Trade	0.7%	9.1
Transportation, Warehousing, Utilities	1.8%	15.5
Information	1.5%	19.9
Financial Activities	0.2%	2.1
Professional and Business Services	1.3%	34.2
Educational and Health Services	2.8%	88.4
Leisure and Hospitality	1.9%	35.8
Other Services	0.8%	4.5
Government	0.8%	17.0

Sources: California Employment Development Department; Lightcast; LAEDC

4.6 Job Creation Potential

Projected growth rates of industries and their current size together determine the potential for an industry's job creation. A small industry growing quickly may add jobs, but the absolute number of jobs added will be smaller than a large industry growing slowly.

Between 2022 and 2028, the economy is expected to add 360,200 new jobs in nonfarm industries across the county, and 211,400 new jobs in the City of Los Angeles.

Exhibit 4-15 presents the top 20 industries in Los Angeles County in terms of projected new job creation between 2022 and 2028.

The industry with the largest expected new job creation potential is social assistance, expected to add 72,900 jobs between 2022 and 2028 in the county and 29,300 jobs in the city. This is largely a result of the increased care required of the aging population. Other large segments include food services and drinking places, ambulatory health care services, and professional, scientific and technical services.

The industry with the second largest expected employment gains is food services and drinking places, projected to add 45,900 jobs between 2022 and 2028 in the county and 15,000 in the city. This is a very large industry that includes restaurants of all service types, including fast food, full service, catering and mobile food service, as well as bars and nightclubs.

Combined health care services provided by hospitals, ambulatory health care services, and nursing and residential care facilities are together projected to add 56,000 jobs from 2022 to 2028 in the county and 22,000 in the city. As noted above, these are expected to continue growing, but not at the rate expected for jobs in social assistance.

Fourth on the list is administrative and support services, which includes temporary employment.

Also on the list are Performing Arts, Spectator Sports, and Related Industries, local government, Nursing and Residential Care Facilities, Motion Picture and Sound Recording Industries, truck and air transportation, and Heavy and Civil Engineering Construction.

Taken together, these twenty industries are expected to add more than 307,000 new jobs during the period from 2022 to 2028 in Los Angeles County and more than 130,900 new jobs in the City of Los Angeles, with forecasted job loss in other industries, such as manufacturing and retail, pulling down the total projections.

A complete list of job creation in all industries in the county and the city is provided in Exhibit A-4 in the appendix. ❖

4.7 Identifying Target Industries

Economic development efforts are organized around several priorities. Among these are encouraging job growth in industries that are most competitive and that will generate high-paying jobs that will propel economic growth and wealth creation for all residents.

Projected New Job Creation 2022-2028 LA NAICS Industry LA City County 624 Social Assistance 29,300 72.900 722 Food Services and Drinking Places 15,000 45 900 14.000 621 Ambulatory Health Care Services 34,100 541 Professional, Scientific, and Technical 11,300 21,200 903 9.300 Local Government 16,100 **Educational Services** 611 7,000 13,400 623 Nursing and Residential Care Facilities 6,400 14,000 902 State Government 6,100 9,100 812 Personal and Laundry Services 4,600 10,700 561 Administrative and Support Services 3.700 11.000 711 Performing Arts, Spectator Sports, and 3,600 7,600 Related Industries 713 Amusement, Gambling, and Recreation 3,500 6,400 Industries 813 Religious, Grantmaking, Civic, 2,900 4,500 Professional, and Similar Organizations 721 Accommodation 2,400 7,900 531 Real Estate 2.300 3.800 481 Air Transportation 2,100 3,500 445 Food and Beverage Stores 2.000 6.100 336 Transportation Equipment 2,000 5,900 Manufacturing 484 1.800 5.500 Truck Transportation 622 Hospitals 1.600 7.900 TOTAL JOB CREATION OF TOP 20 130,900 307,000 NONFARM INDUSTRIES

Source: CA EDD; Lightcast

Workforce development priorities are often in alignment with economic development goals and cognizant of the need to supply a workforce prepared for the jobs of the future but are also motivated by the immediate need to match those most in need with viable employment opportunities. To fulfill this mission, a broader view of the job market is needed. Augmenting those industries which may drive economic growth and prosperity, population-serving industries will provide the largest number of jobs in terms of job creation, since although they may grow slowly, they are large.

Our criteria for choosing target industries thus include (1) industry growth rate – those demonstrating high rates of growth are preferred to those growing slowly; (2) potential job creation – the numbers of jobs projected to be added is also an important metric; (3) industry competitiveness – in light of regional economic development goals, industries that are competitive against other regions are preferred; and (4) living wages – higher wages benefit workers and are preferred to industries that pay lower wages.

Using these sometimes overlapping, sometimes competing goals, the following industries are identified as targets for specific economic and workforce development interventions (in order of relevant NAICS):

- Construction Industries (NAICS 236, 237, 238)
- ► Transportation (NAICS 481-484, 488)
- ▶ Motion Picture and Sound Recording (NAICS 512)
- ► Health Care Services (NAICS 621, 622, 623)
- Social Assistance (NAICS 624)
- Performing Arts, Spectator Sports, and Related Industries (NAICS 711)
- Biomedical Manufacturing (NAICS 3254, 3391)

These industries are discussed individually below, including employment projections at the industry level and the types of occupations that they are most likely to employ.

449,200

302,200

47,500

17.300

56,000

72,900

7,600

800



Exhibit 4-16

Target Industries Summary, Los Angeles County Current **Employment Employment** % Living % Low -Skill % Middle-Skill **Median Hourly** % Green Target Industry (2022)(2022-2028) Occs. Wage Occs. Occs. Occs. Wage Construction Industries 6,000 56.2% 90.0% 76.0% 7.5% \$31.64 150,600 Transportation 126,900 10,800 39.5% 70.7% 61.5% 23.8% \$32.11 Motion Picture and Sound 149,500 17.7% 24.3% 15.5% \$42.13 86.2% Recording (1,300)

4.0%

3.1%

16.6%

54.0%

64.5%

17.5%

74.9%

68.9%

Source: CA EDD; Lightcast; LAEDC

Sports, and Related Industries Biomedical Manufacturing

Health Care Services

Performing Arts, Spectator

Social Assistance





33.2%

82.2%

46.0%

61.1%

28.1%

5.5%

5.8%

4.6%

\$37.05

\$19.03

\$36.35

\$32.44

Construction Industries

The need for additional housing stock to meet pent-up demand continues to be one of the drivers in this sector. Moreover, the \$1.2 trillion Infrastructure Investment and Jobs Act (IIJA), translates into unprecedented levels of federal funding for practically all infrastructure projects. As many of the infrastructure projects currently planned to be funded through federal and state infrastructure dollars come online this year (2024), it will result in the employment of thousands of workers in highway, transit, infrastructure and other projects. Additionally, continuing incentives and mandates related to energy efficiency represent additional opportunities for workers.

Together, the sector is projected to add 6,000 jobs between 2022 and 2028 in Los Angeles County with just over 2,400 jobs added in the City of Los Angeles (**Exhibit 4-16**).

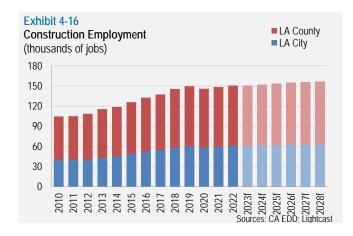


Exhibit 4-17 displays the top detailed occupations with the largest employment shares in the construction industry.

Exhibit 4-17 Top Occupations in Construction Industry (by % of Industry Employment)		
SOC	Occupational Title	
47-2031	Carpenters	
47-2061	Construction Laborers	
47-2111	Electricians	
47-1011	First-Line Supervisors of Construction Trades/ Extraction Workers	
47-2152	Plumbers, Pipefitters, and Steamfitters	
43-9061	Office Clerks, General	
11-9021	Construction Managers	
47-2141	Painters, Construction and Maintenance	
49-9021	Heating, Air Conditioning and Refrigeration Mechanics/ Installers	
47-2081	Drywall and Ceiling Tile Installers	
Sources: (Sources: CA EDD; Lightcast	

Construction is a high road industry, one that provides opportunity for equity, sustainability, and job quality. **Exhibit 4-18** identifies a selection of green occupations in the construction industry.

Green Occupations in Construction Industry (Sustainability Focused)		
SOC	Occupational Title	
47-2031	Carpenters	
47-2061	Construction Laborers	
47-2111	Electricians	
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	
47-2152	Plumbers, Pipefitters, and Steamfitters	
11-9021	Construction Managers	
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	
	Green Occ (Sustainab SOC 47-2031 47-2061 47-2111 47-1011 47-2152 11-9021	

Sources: CA EDD; ONET; Lightcast

Evhibit /L-19

Exhibit 4-19 presents the top occupations in the industry with living wages across the skills spectrum.

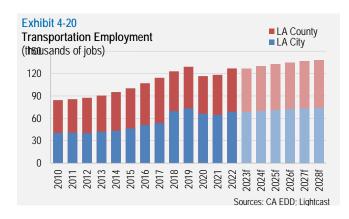
Exhibit 4-19		
Top Occupa	ations in Construction Industry with Living Wages	
(by median	hourly wage in 2022)	
SOC	Occupational Title	
Below Middle-Skill		
20.011	First-Line Supervisors of Construction Trades and Extraction	
47-1011	Workers	
47-2073	Operating Engineers and Other Construction Equipment Operators	
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	
Middle-Skill		
Middle-Skiii	Heating, Air Conditioning, and Refrigeration Mechanics and	
49-9021	Installers	
53-3032	Heavy and Tractor-Trailer Truck Drivers	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	
Above Midd	lla SVIII	
11-9199	Managers, All Other	
11-9021	Construction Managers	
11-1021	General and Operations Managers	
	J	



Transportation Industries

Transportation industries in Los Angeles County, include passenger rail and public transportation, to the Port of Los Angeles and Port of Long Beach and Los Angeles International Airport (LAX), in addition to other logistics operations; they all play a vital role in the regional competitive location. economy. The extensive infrastructure, and sophisticated logistics network have positioned Los Angeles as a key player in the global supply chain. Employment in the transportation sector in Los Angeles County is primarily concentrated in air transportation, ground transportation, marine cargo handling, and supporting activities.

In 2019, total employment in the transportation sector reached nearly 130,000 jobs in the county and 73,200 jobs in the city (Exhibit 4-20). Despite substantial disruptions caused by the COVID-19 pandemic, including economic downturns and supply chain challenges, over 98 percent of the lost jobs were recovered by 2022.



Looking ahead, the growth of the transportation industries will be fueled by the continuous expansion of freight transportation and logistics, offering major employment opportunities for the local workforce. Projections indicate that by 2028, the transportation industries will support over 137,000 jobs in the county and 73,500 jobs in the city.

Exhibit 4-21 displays the top detailed occupations with the largest employment shares in the transportation industry.

Similar to construction, transportation is also considered a high road industry, one that provides opportunity for equity, sustainability, and job quality. Exhibit 4-22 identifies a selection of green occupations in the transportation industry.

Exhibit 4-21

Top Occupations in Transportation Industry (by % of Industry Employment)

SOC	Occupational Title
53-3032	Heavy and Tractor-Trailer Truck Drivers
53-7062	Laborers and Freight, Stock, and Material Movers, Hand
53-2031	Flight Attendants
43-5011	Cargo and Freight Agents
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks
53-2011	Airline Pilots, Copilots, and Flight Engineers
53-7051	Industrial Truck and Tractor Operators
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors
11-1021	General and Operations Managers
49-3011	Aircraft Mechanics and Service Technicians

Sources: CA EDD; Lightcast

Exhibit 4-22

Green Occupations in Transportation Industry (Sustainability Focused)

SOC	Occupational Title
53-3032	Heavy and Tractor-Trailer Truck Drivers
43-5011	Cargo and Freight Agents
53-1047	First-Line Supervisors of Transportation and Material Moving
33-1047	Workers, Except Aircraft Cargo Handling Supervisors
11-1021	General and Operations Managers
41-3091	Sales Representatives of Services, Except Advertising,
41-3071	Insurance, Financial Services, and Travel
11-3071	Transportation, Storage, and Distribution Managers
53-7021	Crane and Tower Operators

Sources: CA EDD; ONET; Lightcast

Exhibit 4-23 presents the top occupations in the industry with living wages across the skills spectrum.

Exhibit 4-23

Top Occupations in Transportation Industry with Living Wages (by median hourly wage in 2022)

SOC	Occupational Title	
Below Middle-Skill		
53-2012	Commercial Pilots	
11-3071	Transportation, Storage, and Distribution Managers	

49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers

Middle-Skill

53-5031 Ship Engineers

53-5021 Captains, Mates, and Pilots of Water Vessels 49-3011 Aircraft Mechanics and Service Technicians

Above Middle Skill

Airline Pilots, Copilots, and Flight Engineers 53-2011 11-1021 General and Operations Managers

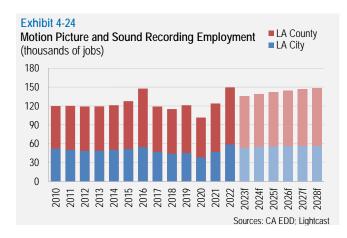
13-2011 **Accountants and Auditors**

Sources: CA EDD; Lightcast

Motion Picture and Sound Recording **Industries**

As a hallmark of the region's distinctive entertainment sector, the Motion Picture and Sound Recording industry encompasses motion picture and video productions, distribution, and exhibition (including both pre- and post-production processes and services), recording, music publishing, and record production and distribution.

This industry not only exhibits diverse workforce requirements, but also has close connections with various sectors, including marketing, information technology, online publishing, and service delivery. The Motion Picture and Sound Recording industry experienced substantial growth from 2010 to 2019, boosted by incentives from the California Film and Television Tax Credit Program. Despite facing challenges during the COVID-19 pandemic, including significant setbacks in the entertainment and information sectors, the Motion Picture industry rebounded in 2021, with a notable growth in employment levels in 2022 (Exhibit 4-24).



However, the industry faced challenges again due to the dual Hollywood strikes in 2023. In 2022, total employment in this sector reached its peak since 2010, amounting to nearly 150,000 jobs in the county and 58,700 jobs in the city. In 2023, an estimated 10 percent decline in total employment occurred in both the county and city. Projections indicate a steady growth trajectory for the industry from 2024 to 2028, with total employment remaining below the 2022 peak but significantly surpassing the average pre-pandemic levels.

Exhibit 4-25 displays the top detailed occupations with the largest employment shares in the construction industry.

Top Occupations in Motion Picture and Sound Recording Industry (by % of Industry Employment)

SOC	Occupational Title
27-2012	Producers and Directors
27-1014	Special Effects Artists and Animators
27-2011	Actors
27-4032	Film and Video Editors
27-3099	Media and Communication Workers, All Other
27-3041	Editors
27-4012	Broadcast Technicians
43-5061	Production, Planning, and Expediting Clerks
27-4031	Camera Operators, Television, Video, and Film
11-1021	General and Operations Managers

Sources: CA EDD; Lightcast

Similar to construction and transportation, motion picture and sound recording can be considered a high road industry, one that provides opportunity for equity, sustainability, and job quality. Exhibit 4-26 identifies a selection of green occupations in the motion picture and sound recording industry.

Exhibit 4-26

Green Occupations in Motion Picture and Sound Recording Industry (Sustainability Focused)

SOC	Occupational Title
27-1014	Special Effects Artists and Animators
27-1011	Art Directors
27-4015	Lighting Technicians
13-1199	Business Operations Specialists, All Other
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive
39-3092	Costume Attendants
15-1299	Computer Occupations, All Other

Sources: CA EDD; ONET; Lightcast

Exhibit 4-27 presents the top occupations in the industry with living wages across the skills spectrum.

Ton Occupations in Motion Picture and Sound Recording Industry with

Living Wag	pations in Motion Picture and Sound Recording industry with
(by median	n hourly wage in 2022)
SOC	Occupational Title
Below Mide	dle-Skill dle-Skill
27-4015	Lighting Technicians
27-3099	Media and Communication Workers, All Other
43-6011	Executive Secretaries and Executive Administrative Assistants
Middle-Ski	II
27-4012	Broadcast Technicians
39-5091	Makeup Artists, Theatrical and Performance
27-4011	Audio and Video Technicians
Above Mid	dle Skill
11 2021	O

11-3021 Computer and Information Systems Managers

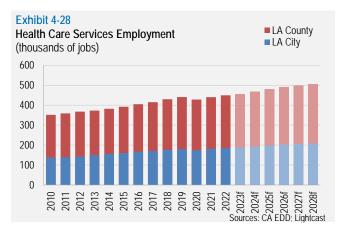
11-3031 Financial Managers 11-9199 Managers, All Other

Sources: CA EDD; Lightcast

Health Care Services Industries

Healthcare services is a large and growing industry, which is composed of several inter-related and supporting industries, including hospitals, offices of physicians and healthcare practitioners, ambulatory healthcare services, medical and diagnostic laboratories, nursing and residential care facilities.

The sector as a whole has been growing steadily over the past two decades due to the aging population and increased access to health care related to the Affordable Care Act in starting in 2010, and, despite the COVID-19 pandemic impacting the industry in 2020 and 2021, the total employment in this sector surpassed its prepandemic level in 2022, with 449,200 jobs in the County and 185,400 jobs in the city (Exhibit 4-28). The industry is projected to continue to be a driver of economic activity going forward as the population continues to grow and age, and as medical advancements extend life expectancy.



Offering diverse employment opportunities with varying skills and educational requirements, the sector provides pathways through accessible career stackable certificates. This sector is expected to add 56,000 jobs in Los Angeles County and 22,000 jobs in the City of Los Angeles between 2022 and 2028.

Exhibit 4-29 displays the top detailed occupations with the largest employment shares in the health care services industry.

The health care services industry is another high road industry, one that provides opportunity for equity, sustainability, and job quality. Exhibit 4-30 identifies a selection of green occupations in the health care services industry.

Exhibit4-31 presents the top occupations in the industry with living wages across the skills spectrum.

Exhibit 4-29

Top Occupations in Health Care Services Industry (by % of Industry Employment)

Occupational Title

300	Occupational ritle
29-1141	Registered Nurses
31-1128	Home Health and Personal Care Aides
31-1131	Nursing Assistants
31-9092	Medical Assistants
43-6013	Medical Secretaries and Administrative Assistants
29-2061	Licensed Practical and Licensed Vocational Nurses
31-9091	Dental Assistants
11-9111	Medical and Health Services Managers
43-4171	Receptionists and Information Clerks
29-1292	Dental Hygienists
Sources: CA	EDD: Lightcast

Sources: CA EDD; Lightcast

Exhibit 4-30

Green Occupations in Health Care Services Industry (Sustainability Focused)

SOC	Occupational Title
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive
29-1051	Pharmacists
39-9032	Recreation Workers
29-2052	Pharmacy Technicians
31-1132	Orderlies
31-9094	Medical Transcriptionists
31-2011	Occupational Therapy Assistants

Sources: CA EDD; ONET; Lightcast

Exhibit 4-31

Top Occupations in Health Care Services Industry with Living Wages (by median hourly wage in 2022)

SOC	Occupational Title	
Below Mi	iddle-Skill	

43-1011 First-Line Supervisors of Office and Administrative Support Workers

31-9093 Medical Equipment Preparers

Secretaries and Administrative Assistants, Except Legal, Medical, and 43-6014

Executive

Middle-Skill

29-1292 **Dental Hygienists**

Diagnostic Medical Sonographers 29-2032

29-2034 Radiologic Technologists and Technicians

Above Middle Skill

29-1223 **Psychiatrists**

29-1211 Anesthesiologists

Orthopedic Surgeons, Except Pediatric 29-1242

Social Assistance Industries

The Social Assistance Industry has experienced significant growth over the last ten years, emerging as a prominent employment provider in Los Angeles. This industry comprises various sectors, including individual and family services (serving children, youth, the elderly, and individuals with disabilities), community food and housing, emergency and other relief services, vocational rehabilitation services, and childcare services. It offers employment opportunities across a wide spectrum of occupations and skill sets, ranging from administrative support workers and secretaries to licensed practical and licensed vocational nurses, teaching assistants, financial managers, and registered nurses.

In the past decade, total employment within the Social Assistance industries has surged from 217,100 jobs in the county and 87,900 in the city in 2013 to 302,200 jobs in the county and 123,700 in the city in 2022 (Exhibit 4-32). Projections indicate continued rapid growth between 2022 and 2028, with total employment expected to increase by approximately 24 percent in both the county and city, reaching 375,100 jobs and 152,900 jobs, respectively.

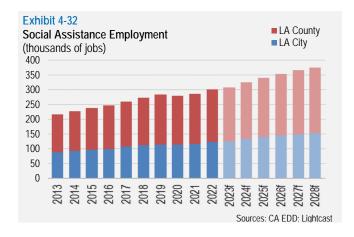


Exhibit 4-33 displays the top detailed occupations with the largest employment shares in the social assistance industry.

Exhibit 4-34 identifies a selection of green occupations in the social assistance industry.

Exhibit 4-35 presents the top occupations in the industry with living wages across the skills spectrum.

Exhibit 4-33

Top Occupations in Social Assistance Industry (by % of Industry Employment)

SOC	Occupational Title
31-1128	Home Health and Personal Care Aides
25-2011	Preschool Teachers, Except Special Education
21-1093	Social and Human Service Assistants
21-1021	Child, Family, and School Social Workers
11-9151	Social and Community Service Managers
39-9011	Childcare Workers
21-1013	Marriage and Family Therapists
25-9045	Teaching Assistants, Except Postsecondary
31-1131	Nursing Assistants
43-9061	Office Clerks, General

Sources: CA EDD; Lightcast

Exhibit 4-34

Green Occupations in Social Assistance Industry (Sustainability Focused)

SOC	Occupational Title
31-1131	Nursing Assistants
11-9031	Education and Childcare Administrators, Preschool and Daycare
29-2061	Licensed Practical and Licensed Vocational Nurses
11-3031	Financial Managers
53-3053	Shuttle Drivers and Chauffeurs
35-2012	Cooks, Institution and Cafeteria
25-3021	Self-Enrichment Teachers

Sources: CA EDD; ONET; Lightcast

Occupational Title

Exhibit 4-35

SOC

Top Occupations in Social Assistance Industry with Living Wages (by median hourly wage in 2022)

Below Middle-Skill		
43-1011	First-Line Supervisors of Office and Administrative Support Workers	
43-5061	Production, Planning, and Expediting Clerks	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	

Middle-Skill

29-2061	Licensed Practical and Licensed Vocational Nurses
43-3031	Bookkeeping, Accounting, and Auditing Clerks
25-9045	Teaching Assistants, Except Postsecondary

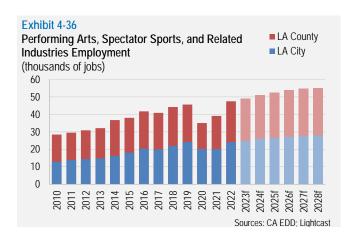
Above Middle Skill

Above middle 3km		
11-3031	Financial Managers	
29-1141	Registered Nurses	
11-9111	Medical and Health Services Managers	

Performing Arts, Spectator Sports and Related Industries

Known as a vibrant hub for artists, performers, and creators, Los Angeles County's unique strength in performing arts is demonstrated by its high concentration of employment in this industry compared to the national average level. Additionally, Los Angeles stands as one of the largest markets for collegiate and professional sports in the United States. The performing arts, spectator sports and related industries encompass various sectors, including performing arts companies, spectator sports, promoters of performing arts and sports, agents and managers for artists and athletes, and independent artists, writers, and performers.

Since 2010, the performing arts and sports industry in Los Angeles has experienced significant growth, with employment expanding by 60 percent in the county and 90 percent in the city, resulting in total employment figures of 45,600 jobs and 24,200 jobs, respectively (Exhibit 4-36). However, the COVID-19 pandemic substantially disrupted entertainment and sports industries, causing a 23 percent reduction in total employment in the county and a 17 percent reduction in the city in 2020.



Despite these challenges, the industry made a full recovery from the pandemic's effects by 2022. Looking forward, the performing arts and sports industry is projected to have steady growth in the coming years, with an anticipated 15 percent increase in total employment between 2022 and 2028 in both the county and the city.

Exhibit 4-37 displays the top detailed occupations with the largest employment shares in the performing arts, spectator sports and related industries.

Exhibit 4-37

Top Occupations in Performing Arts, Spectator Sports and Related Industries

(by % of Industry Employment)

(by 70 of industry Employment)		
SOC	Occupational Title	
13-1011	Agents and Business Managers of Artists, Performers, and Athletes	
43-9061	Office Clerks, General	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	
27-2012	Producers and Directors	
11-1021	General and Operations Managers	
27-3043	Writers and Authors	
39-3031	Ushers, Lobby Attendants, and Ticket Takers	
27-2042	Musicians and Singers	
27-1013	Fine Artists, Including Painters, Sculptors, and Illustrators	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	

Sources: CA EDD; Lightcast

Exhibit 4-38 identifies a selection of green occupations in the performing arts, spectator sports and related industries.

Exhibit 4-38

Green Occupations in Performing Arts, Spectator Sports and Related Industries

(Sustainability Focused)

SOC	Occupational Title
27-2012	Producers and Directors
27-3043	Writers and Authors
33-9032	Security Guards
27-2022	Coaches and Scouts
13-1121	Meeting, Convention, and Event Planners
41-2011	Cashiers
43-5061	Production, Planning, and Expediting Clerks
_	

Sources: CA EDD; ONET; Lightcast

Exhibit 4-39 presents the top occupations in the industry with living wages across the skills spectrum.

Exhibit 4-39

Top Occupations in Performing Arts, Spectator Sports and Related Industries with Living Wages (by median hourly wage in 2022)

SOC	Occupational Title	
Below Middle-Skill		
27-2021	Athletes and Sports Competitors	
27-2042	Musicians and Singers	
27-4015	Lighting Technicians	

Middle-Skill

27-4012 Broadcast Technicians
27-4011 Audio and Video Technicians
27-4014 Sound Engineering Technicians

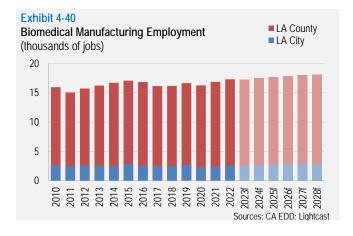
Above Middle Skill

11-1011 Chief Executives
23-1011 Lawyers
11-3021 Computer and Information Systems Managers

Biomedical Manufacturing Industries

Biomedical manufacturing is an important industry in California, and the industry has been building capacity in Los Angeles, offering promising employment prospects for individuals with diverse skill sets.

In 2022, the biomedical manufacturing industry supported approximately 17,300 jobs in the county and 2,600 jobs in the City of Los Angeles (Exhibit 4-40). Key segments within the biomedical manufacturing industry include biopharmaceutical products and surgical & dental instruments and supplies manufacturing, collectively accounting for nearly 90 percent of the industry's employment.



The industry's future growth will continue to be driven by the increasing demand for critical healthcare products, advancements in medical technology, and investments in research and innovation. This trend will provide the opportunity for the region to emerge as a hub for biomedical products manufacturing and supply. Projections indicate that total employment in this industry will surpass 18,000 jobs in the county and approach 2,900 jobs in the city by 2028.

Exhibit 4-41 displays the top detailed occupations with the largest employment shares in the health care services industry.

The health care services industry is another high road industry, one that provides opportunity for equity, sustainability, and job quality. **Exhibit 4-42** identifies a selection of green occupations in the health care services industry.

Exhibit 4-43 presents the top occupations in the industry with living wages across the skills spectrum.

Exhibit 4-41

Top Occupations in Biomedical Manufacturing Industry (by % of Industry Employment)

SOC	Occupational Title
51-9111	Packaging and Filling Machine Operators and Tenders
51-2098	Miscellaneous Assemblers and Fabricators
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers
51-9081	Dental Laboratory Technicians
51-1011	First-Line Supervisors of Production and Operating Workers
51-9011	Chemical Equipment Operators and Tenders
51-9199	Production Workers, All Other
51-9082	Medical Appliance Technicians
19-2031	Chemists
17-2112	Industrial Engineers

Sources: CA EDD; Lightcast

Exhibit 4-42

Green Occupations in Biomedical Manufacturing Industry (Sustainability Focused)

SOC	Occupational Title
51-9111	Packaging and Filling Machine Operators and Tenders
51-2098	Miscellaneous Assemblers and Fabricators
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers
51-1011	First-Line Supervisors of Production and Operating Workers
51-9011	Chemical Equipment Operators and Tenders
51-9199	Production Workers, All Other
51-9082	Medical Appliance Technicians

Sources: CA EDD; ONET; Lightcast

Exhibit 4-43

Top Occupations in Biomedical Manufacturing Industry with Living Wages (by median hourly wage in 2022)

SOC Below Middl	Occupational Title e-Skill
11-3071	Transportation, Storage, and Distribution Managers
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers
43-6011	Executive Secretaries and Executive Administrative Assistants
Middle-Skill	

17-3026 Industrial Engineering Technologists and Technicians
Electrical and Electronic Engineering Technologists and Technicians

15-1232 Computer User Support Specialists

Above Middle Skill

11-1011 Chief Executives 23-1011 Lawyers

11-3021 Computer and Information Systems Managers

5 OCCUPATIONAL ANALYSIS

nderstanding how industries are expected to grow or decline and estimating their job creation potential provides one aspect of the overall workforce needs. The more important aspect, however, is the composition of those expected jobs and their educational attainment and skills needs. In this section, we convert industry job creation projections into occupational projections.

5.1 Current Occupational Profile

Occupations are commonly classified using the Standard Occupational Classification (SOC) system, developed by the Bureau of Labor Statistics. This system classifies all workers into one of 867

detailed occupations with similar job duties, skills, education and training. These detailed occupations are not generally industry-specific but are common to many industries. For example, retail salespersons are employed in a full spectrum of industries.

Detailed occupations are aggregated into 23 major groups, which include broad descriptive categories such as production occupations, management occupations and business and financial operations occupations.

The occupational profile of Los Angeles County is shown in **Exhibit 5-1**. These are the occupations of the jobs that are located in Los Angeles County.

There is a diversity of occupations, as would be expected from such a large economy. The largest occupational group is office and administrative support, accounting for 12.1 percent of all jobs in the region. This is followed by food preparation and serving, accounting for just under 9 percent. These two occupational groups represent a variety of detailed occupations that are employed across many industries. Transportation and material moving occupations and healthcare support occupations are tied as the third largest occupational group, both accounting for 8.4 percent of all jobs.

Healthcare occupations, including both practitioners and support occupations combined, account for 13.9 percent of jobs in Los Angeles County.

Exhibit 5-1
Occupational Profile Los Angeles County 2023
(% of Employment)

SOC	Occupational Group	
11-0000	Management occupations	6.9%
13-0000	Business and financial operations	6.6%
15-0000	Computer and mathematical science	2.6%
17-0000	Architecture and engineering	1.4%
19-0000	Life, physical and social science	0.8%
21-0000	Community and social services	2.3%
23-0000	Legal occupations	1.1%
25-0000	Education, training and library	5.7%
27-0000	Arts, design, entertainment, sports, media	4.0%
29-0000	Healthcare practitioners and technical	5.5%
31-0000	Healthcare support	8.4%
33-0000	Protective services	2.7%
35-0000	Food preparation and serving	8.9%
37-0000	Building/grounds cleaning and maintenance	2.5%
39-0000	Personal care and service	2.1%
41-0000	Sales and related	8.1%
43-0000	Office and administrative support	12.1%
45-0000	Farming, fishing and forestry	0.1%
47-0000	Construction and extraction	2.6%
49-0000	Installation, maintenance and repair	2.7%
51-0000	Production	4.6%
53-0000	Transportation/material moving	8.4%
Total		100.0%
Courses, DLC	. Occupational Employment and Wage Statistics Survey May 20	22

Sources: BLS: Occupational Employment and Wage Statistics Survey, May 2023

Blue-collar occupations, such as those in construction, protective services, maintenance production and transportation account for 23.6 percent of all jobs, a measure of how important these sectors are to the region's economy.

The occupational profile of the City of Los Angeles is shown in **Exhibit 5-2**. These are the occupations of the jobs that are located in the City of Los Angeles.

Similar to the county level, there is a diversity of occupations. The largest occupational group is office and administrative support, accounting for 12.7 percent of all jobs in the city. This is followed by transportation and material moving with 8.3 percent. These two occupational groups represent a variety of detailed occupations that are employed across many industries. The third largest occupational group, health care support occupations, accounted for 8.2 percent of all jobs.

Exhibit 5-2 Occupational Profile City of Los Angeles 2022 (% of Employment)

SOC	Occupational Group	
11-0000	Management occupations	7.0%
13-0000	Business and financial operations	7.0%
15-0000	Computer and mathematical science	2.5%
17-0000	Architecture and engineering	1.2%
19-0000	Life, physical and social science	0.7%
21-0000	Community and social services	2.4%
23-0000	Legal occupations	1.5%
25-0000	Education, training and library	6.9%
27-0000	Arts, design, entertainment, sports, media	4.1%
29-0000	Healthcare practitioners and technical	5.6%
31-0000	Healthcare support	8.2%
33-0000	Protective services	2.9%
35-0000	Food preparation and serving	7.7%
37-0000	Building/grounds cleaning and maintenance	2.3%
39-0000	Personal care and service	2.3%
41-0000	Sales and related	7.6%
43-0000	Office and administrative support	12.7%
45-0000	Farming, fishing and forestry	0.1%
47-0000	Construction and extraction	2.5%
49-0000	Installation, maintenance and repair	2.7%
51-0000	Production	3.9%
53-0000	Transportation/material moving	8.3%
Total		100.0%

Sources: BLS: Occupational Employment and Wage Statistics Survey, May 2023

Total healthcare occupations, including both practitioners and support occupations combined, account for 13.8 percent of jobs in the City of Los Angeles.

Blue-collar occupations, such as those in construction, protective services, maintenance, production and transportation account for 22.7 percent of all jobs in the city. ••

5.2 Projected Occupational Needs

The growth of industries in the region will precipitate the growth of particular occupations. The overall net growth of an occupation is a consequence of its contribution to industries that are growing and to industries that are declining. This may result in an occupation experiencing no or little growth as workers that had been employed in a failing industry shift to similar roles in industries that are growing, or as workers in certain occupations are replaced with improved technologies or processes.

In addition to the growth and decline of industries, workers within industries leave current positions, either through retirement or through promotion, or for other reasons, leaving positions open and in need of



replacement. Replacement rates depend on several factors. The age profile of the existing workforce can portend high replacement rates, such as occurs in many manufacturing industries as highly-skilled craftsmen are reaching retirement age and younger workers have not been trained or received apprenticeships to replace them. Occupations that enable current workers to gain valuable skills through on-the-job training will encourage them to move into higher-skilled occupations and leave jobs opening for those with less experience. Industries that are undergoing technological change may find that new processes require fewer workers, leaving fewer openings available as workers retire or leave for other positions.

The Census Bureau estimates replacement needs by industry and occupation through detailed surveys of employers and households. These take into account industry changes, the age of the current workforce within each industry and occupation, and the nature of the career path. These estimates are an important component of occupational job openings and workforce development needs, since the retirement and promotion of individuals leave openings for newer entrants and those moving up the career ladder to assume.

Projected new openings are calculated by applying the industry occupational composition to the detailed industry employment forecast, and occupational forecasts are aggregated across industries.

Projected job openings by major occupational group in Los Angeles County are presented in **Exhibit 5-3**, and in the City of Los Angeles in **Exhibit 5-4**.

The largest number of overall openings will occur in the largest occupational groups, such as office and administrative support occupations, food preparation and serving occupations, and healthcare occupations (practitioners, technicians and support). Other occupations that will provide large number of openings

Exhibit 5	Exhibit 5-3				
Occupational Growth in Los Angeles County 2022-2028					
	New Replace- 1				
SOC	Occupational Group	Jobs	ment	*	
11-0000	Management occupations	56,600	168,700	225,500	
13-0000	Business and financial	49,500	171,900	221,400	
15-0000	Computer and mathematical	23,500	51,200	74,700	
17-0000	Architecture and engineering	9,600	29,200	38,700	
19-0000	Life, physical, social science	6,800	21,100	28,200	
21-0000	Community and social services	12,000	22,300	34,300	
23-0000	Legal occupations	50,000	178,700	229,100	
25-0000	Education, training and library	26,600	120,100	146,900	
27-0000	Arts, entertainment, sports	55,900	104,700	160,600	
29-0000	Healthcare practitioners	127,800	450,700	578,700	
31-0000	Healthcare support	24,600	116,900	141,500	
33-0000	Protective services	97,700	580,100	678,000	
35-0000	Food preparation and serving	21,000	111,900	133,000	
37-0000	Building/grounds maintenance	24,900	131,800	157,100	
39-0000	Personal care and service	46,300	341,800	388,200	
41-0000	Sales and related	59,800	423,400	483,300	
43-0000	Office and administrative	700	7,600	8,300	
45-0000	Farming, fishing and forestry	19,900	71,700	91,900	
47-0000	Construction and extraction	20,900	76,600	97,800	
49-0000	Installation, maint / repair	15,500	153,400	169,600	
51-0000	Production	64,000	347,100	411,100	
53-0000	Transportation/material moving	56,600	168,700	225,500	
Total*		840,700	3,726,300	4,567,000	
* May not s	um due to rounding				

Evhibit E 2

are personal care occupations, sales occupations, education and training occupations, and transportation and material moving occupations.

Source: Estimates by LAEDC

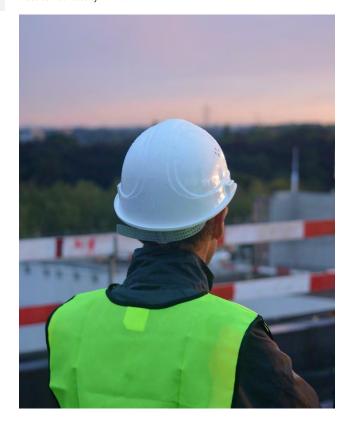
Please note that replacement estimates represent 7 years of annual job churn, they are the sum of annual replacements for each year from 2022 through 2028. Data do not sum to estimated industry job creation shown in Section 3 due to non-disclosed data and rounding across all detailed occupations.

Within each occupational group are 867 detailed occupations. Detailed occupations are differentiated according to jobs skills, abilities and work experience required. They are not generally industry specific but are common to several industries. For example, retail salespeople are employed in a full spectrum of industries.

Exhibit 5-5 presents the top 25 detailed occupations by projected job openings (new jobs and replacement jobs) between 2022 and 2028 in Los Angeles County and in the City of Los Angeles. These twenty-five occupations will account for just under 40 percent of all job openings in all occupations.

Exhibit 5-4					
Occupational Growth in City of Los Angeles 2022-2028					
000	Total				
SOC	Occupational Group	Jobs	ment	*	
11-0000	Management occupations	16,200	64,500	80,700	
13-0000	Business and financial	13,500	64,200	77,700	
15-0000	Computer and mathematical	6,900	23,200	30,100	
17-0000	Architecture and engineering	2,100	10,900	13,000	
19-0000	Life, physical, social science	2,100	6,900	9,000	
21-0000	Community and social services	9,900	22,200	32,100	
23-0000	Legal occupations	6,000	14,100	20,000	
25-0000	Education, training and library	17,600	63,000	80,600	
27-0000	Arts, entertainment, sports	3,400	38,200	41,600	
29-0000	Healthcare practitioners	16,600	51,800	68,400	
31-0000	Healthcare support	47,800	79,600	127,400	
33-0000	Protective services	8,100	26,400	34,500	
35-0000	Food preparation and serving	25,800	71,300	97,100	
37-0000	Building/grounds maintenance	5,300	21,100	26,400	
39-0000	Personal care and service	9,500	21,500	31,000	
41-0000	Sales and related	6,600	68,400	75,000	
43-0000	Office and administrative	6,000	114,300	120,300	
45-0000	Farming, fishing and forestry	0	1,500	1,500	
47-0000	Construction and extraction	4,900	22,600	27,600	
49-0000	Installation, maint / repair	6,600	24,300	30,900	
51-0000	Production	-1,100	34,300	33,200	
53-0000	Transportation/material moving	14,900	76,500	91,400	
Total*		228,700	920,700	1,149,400	

^{*} May not sum due to rounding Source: Estimates by LAEDC



The largest number of openings will be found in occupations related to the largest major occupational groups: home health and personal care aides and registered nurses, which are both in healthcare occupational groups (practitioners and support); fast food and counter workers and waiters and waitresses, which are in the food preparation and serving occupational group; and laborers and freight movers and stockers and order fillers, which are in the transportation and material moving occupational group.

Other occupations with large numbers of openings expected over through 2028 are postsecondary teachers, general operations managers, retail salespersons, cashiers, and security guards.

A complete list of all occupational projections for Los Angeles County is in Exhibit A-5 in the appendix.



Exhibit 5-5 Occupational Growth in Los Angeles City & County 2022-2028 SOC **Detailed Occupation** LA LA County City Home Health and Personal Care Aides 31-1128 98.700 443,400 35-3023 Fast Food and Counter Workers 212.000 24.700 23,700 29-1141 Registered Nurses 53,500 53-7062 Laborers and Freight, Stock, and 93,100 19,000 Material Movers, Hand 25-1099 Postsecondary Teachers 46,400 18.600 11-1021 General and Operations Managers 54,600 18,400 41-2031 17,600 Retail Salespersons 98,400 41-2011 17,300 Cashiers 140,300 33-9032 Security Guards 70.000 16.700 43-9061 Office Clerks, General 69,600 16,600 37-2011 Janitors and Cleaners, Except Maids 76.000 15,900 and Housekeeping Cleaners 53-7065 15,400 Stockers and Order Fillers 93,700 35-3031 Waiters and Waitresses 105,300 13,400 Accountants and Auditors 32,200 13.200 13-2011 23-1011 Lawvers 16,400 12,600 43-4051 **Customer Service Representatives** 56,700 11,500 13-1199 Business Operations Specialists, All 10,900 33,900 Other 35-2014 59.300 10.900 Cooks, Restaurant 43-6014 Secretaries and Administrative 41,900 10,600 Assistants, Except Legal, Medical, and Executive 25-2021 Elementary School Teachers, Except 22,800 10,400

43-3031

53-3032

15-1252

25-9045

31-1131

Education and Skills Requirements

Special Education

Software Developers

Postsecondary

Nursing Assistants

Teaching Assistants, Except

Clerks

Bookkeeping, Accounting, and Auditing

Heavy and Tractor-Trailer Truck Drivers

42,900

43,400

23,700

33,500

45,000

1,971,000

10,400

10.400

9,700

9,600

9,500

445,700

Careful examination of the detailed occupations that will provide the most job openings in the next five years as shown in Exhibit 4-4 reveal that many of these occupations require lower levels of education and training. The expected openings for these job market participants are especially important to understand given the capabilities of the local labor supply.

The education and work experience needed for an entry level position in each of the top twenty-five occupations is shown in **Exhibit 5-6**.

Entry level education requirements are as follows: 1= Doctorate or professional degree; 2=Master's degree; 3=Bachelor's degree; 4=Associate degree; 5=Post-

^{*} May not sum due to rounding Source: Estimates by LAEDC

secondary non-degree award; 6=Some college, no degree; 7=High school diploma or equivalent; and 8=Less than high school. Short-term on-the-job training is training of less than one month. Moderate on-the-job training is training from 1 to 12 months.

Most occupations in the exhibit require a high school diploma or less and no work experience. The median wages shown for each occupation reflect the degree of preparation and skills levels needed, as most of them are below the average wage paid to workers in Los Angeles County.

Exhibit 5-6
Median Wage and Entry Level Requirements for
Ton 25 Detailed Occupations 2022-2028

10p 25 L	rop 25 Detailed Occupations 2022-2028					
	Entry Level					
SOC	Detailed Occupation	Median Annual Wage	Educ	Work Exp	OJT	
31-1128	Home Health and Personal Care Aides	\$ 32,400	7	None	ST	
35-3023	Fast Food and Counter Workers	34,400	8	None	ST	
29-1141	Registered Nurses	129,800	3	None	None	
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	36,000	8	None	ST	
25-1099	Postsecondary Teachers	106,400	1	None	None	
11-1021	General and Operations Managers	114,100	3	5+yr	None	
41-2031	Retail Salespersons	34,800	8	None	ST	
41-2011	Cashiers	33,600	8	None	ST	
33-9032	Security Guards	35,700	7	None	ST	
43-9061	Office Clerks, General	40,200	7	None	ST	
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	36,400	8	None	ST	
53-7065	Stockers and Order Fillers	35,900	7	None	ST	
35-3031	Waiters and Waitresses	32,200	8	None	ST	
13-2011	Accountants and Auditors	81,500	6	None	ST	
23-1011	Lawyers	181,000	1	None	None	
43-4051	Customer Service Representatives	42,600	7	None	ST	
13-1199	Business Operations Specialists, All Other	72,600	3	None	None	
35-2014	Cooks, Restaurant	37,800	8	<5 yrs	MT	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	48,600	7	None	ST	
25-2021	Elementary School Teachers, Except Special Education	96,000	3	None	None	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	49,700	6	None	MT	
53-3032	Heavy and Tractor-Trailer Truck Drivers	51,500	5	None	ST	
15-1252	Software Developers	136,700	3	None	None	
25-9045	Teaching Assistants, Except Postsecondary	39,600	6	None	None	
31-1131	Nursing Assistants	38,800	5	None	None	

ST=short term; MT=moderate-term Source: Estimates by LAEDC A complete list of all occupational projections for Los Angeles County and the City of Los Angeles, along with their entry level educational and work experience requirements are provided in Exhibit A-5 in the appendix.

The Talent Development System in Los Angeles

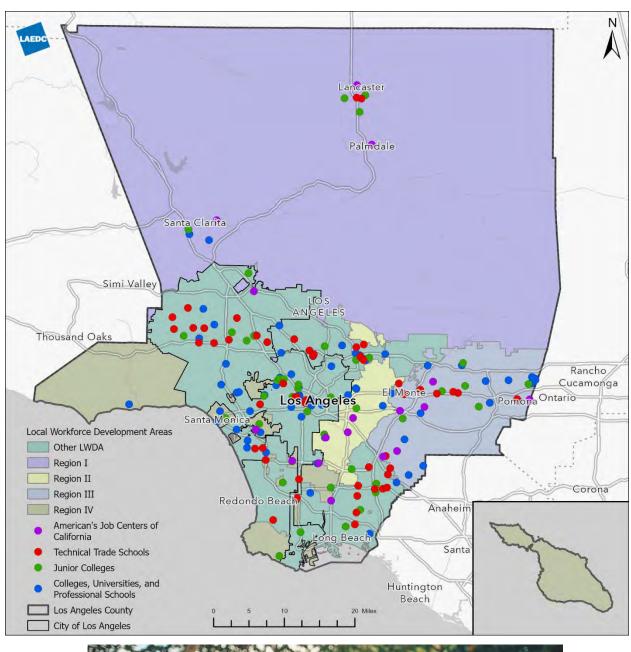
Education institutions, including adult schools, vocational schools, community colleges, and four-year colleges and universities, form the foundation of the talent development system. Their educational programs provide students with the knowledge and skills necessary for entry across all skill levels. Collaborations between educational institutions and employers are often established to offer training opportunities, internships, and experiential learning, ensuring that students gain practical skills and exposure to real-world settings.

In addition to these educational institutions, workforce development programs can bridge the gap between education and employment by offering specialized training, certification programs, and skill enhancement opportunities. They may focus on specific high-demand areas for particular industries such as healthcare, construction trades or advanced manufacturing. Programs and initiatives, partnerships with stakeholders and continuing education and professional development all fall under the umbrella of workforce development.

America's Job Center of California SM (AJCC) offers a variety of services to connect employers with job openings to qualified job seekers. AJCCs offer no cost training and employment support services, that range from resume assistance, interview preparation, to learning a new trade skill.

A map of educational institutions, including adult schools, vocational schools, community colleges, and four-year colleges and universities, in addition to the AJCCs across Los Angeles County is presented on the following page.







5.3 Identifying Target Occupations

Economic development initiatives aim to stimulate growth in occupations that are highly competitive and offer substantial wages. By doing so, these efforts drive overall economic expansion and facilitate wealth creation across communities.

Aligned with this overarching goal, workforce development strategies are carefully designed to adapt to the evolving demands of various occupations. This includes equipping the workforce with the necessary skills for future job opportunities while simultaneously addressing the immediate employment needs of industries.

To effectively achieve these objectives, it is necessary to adopt a comprehensive perspective on the job market. This involves prioritizing occupations with the potential for significant job creation and competitive wages. This holistic approach ensures that economic development efforts are directed toward occupations offering both immediate employment prospects and long-term viability.

Our criteria for choosing target occupations thus include (1) occupations with living wages – higher wages benefit workers and are preferred to occupations that pay lower wages; and (2) occupational growth rate - the number of jobs projected to be added is also an important metric.

Considering the relationship between these occasionally intersecting and occasionally conflicting objectives, we have determined the following occupations as prime targets for specialized economic and workforce development initiatives, categorized according to educational requirements:

No Formal Credential Required (i.e., less than HS)

- Construction Laborers (SOC 47-2061)
- Industrial Truck and Tractor Operators (SOC 53-7051)
- Painters, Construction and Maintenance (SOC 47-2141)
- ▶ Bus Drivers, School (SOC 53-3051)
- Refuse and Recyclable Material Collectors (SOC 53-7081)
- Cement Masons and Concrete Finishers (SOC 47-2051)
- Drywall and Ceiling Tile Installers (SOC 47-2081)

High School diploma (or equivalent)

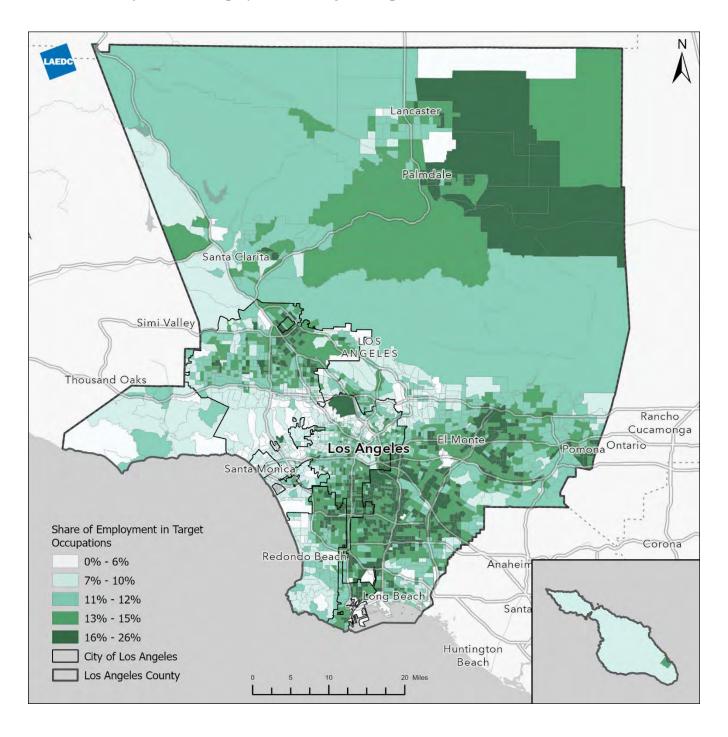
- Customer Service Representatives (SOC 43-4051)
- Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (SOC 43-6014)
- ▶ Light Truck Drivers (SOC 53-3033)
- ➤ Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products (41-4012)
- Maintenance and Repair Workers, General (SOC 49-9071)
- Medical Secretaries and Administrative Assistants (SOC 43-6013)
- Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel (SOC 41-3091)
- Social and Human Service Assistants (SOC 21-1093)
- Production, Planning, and Expediting Clerks (SOC 43-5061)
- Police and Sheriff's Patrol Officers (SOC 33-3051)

Some college, certificate/nondegree award, or associate degree (middle-skill)

- Heavy and Tractor-Trailer Truck Drivers (SOC 53-3032)
- Bookkeeping, Accounting, and Auditing Clerks (SOC 43-3031)
- ► Licensed Vocational Nurses (SOC 29-2061)
- Preschool Teachers, Except Special Education (SOC 25-2011)
- Paralegals and Legal Assistants (SOC 23-2011)
- ► Hairdressers, Hairstylists, and Cosmetologists (SOC 39-5012)
- Automotive Service Technicians and Mechanics (SOC 49-3023)
- ► Computer User Support Specialists (SOC 15-1232)
- Massage Therapists (SOC 31-9011)



Concentration of Resident Employment in Target Occupations



5.4 Living Wage Jobs

Living wage jobs are those that provide workers with enough earnings to cover basic costs of living, essential needs such as housing, food, healthcare, transportation, and education. The concept of a living wage is rooted in the idea that work should not only provide income but also ensure a decent standard of living. Living wage jobs contribute to economic stability, social well-being, and overall community health.

Living wage jobs can help lift individuals and families out of poverty by ensuring that workers earn enough to cover their basic living expenses. This can lead to broader societal benefits, including improved health outcomes, better educational opportunities for children, and reduced reliance on social welfare programs. Living wage jobs can empower individuals to achieve financial stability and independence, breaking the cycle of poverty for future generations.

These jobs are also a way to address income inequality. As the income gap continues to widen, providing fair and adequate compensation for work helps create a more equitable distribution of resources and opportunities.

Living wage jobs can stimulate economic growth through increased consumption. When workers earn enough to cover their basic needs, they are better positioned to participate in the economy as consumers. Increased consumer spending stimulates economic growth and supports local businesses. And workers earning living wages are more likely to stay at their place of employment, these reduced turnover rates are beneficial to both the employer and workers, stable employment avoids the costs associated with training new workers and longer job tenure can foster a more skilled and experienced labor force.

Moreover, living wage jobs can contribute to the overall health of communities. When a significant portion of the population earns a living wage, there is a positive ripple effect on the community as a whole. This includes lower crime rates, increased access to healthcare, improved educational outcomes, and enhanced community engagement.

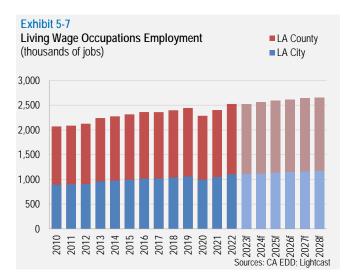
In 2023, there were over 1,104,000 (living wage jobs in the City of Los Angeles, accounting for close to 44 percent of the more than 2,525,200 living wage jobs in Los Angeles County. These are detailed occupations whose median hourly earnings exceed the MIT Living Wage Calculator, which identifies the living wage for a single

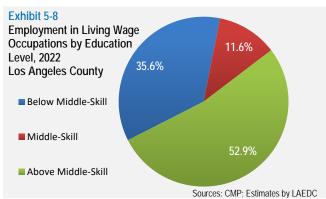
adult in Los Angeles County in 2023 to be \$21.22 an hour (For single adults with one child, it is \$43.81 an hour).

Closing the wage gap for all workers with earning below the living wage, bringing them up to \$21.22 per hour, represents additional labor income of \$6.3 trillion in the City of Los Angeles and additional labor income of \$9.4 trillion in the remainder of Los Angeles County. Living wage jobs are expected to grow to over1,166,300 jobs in the city and 2,654,500 across Los Angeles County by the year 2028.

By prioritizing fair compensation for work, we can create an environment where individuals and families can thrive, fostering a more just and equitable world. As discussions around labor rights and economic justice continue, the emphasis on living wage jobs remains a key aspect of building a sustainable and inclusive future.

Living wage jobs are identified for Los Angels County and the City of Los Angeles in the appendix.





5.5 Green Occupations

Green jobs exist across our economy, these roles include occupations with a focus on the environment, conservation, clean energy, climate change, and sustainability. As California strives to meet climate goals and promote environmentally friendly practices, green occupations play an outsized role in meeting the evolving needs of industries, promoting interdisciplinary skills, fostering innovation, building resilience, and addressing social and economic equity.

California continues its transition towards more sustainable practices, and there is a growing demand for skilled workers who can contribute to the development, implementation, and maintenance of environmentally friendly technologies and solutions to address the evolving needs of industries. Green jobs span various sectors, from renewable energy and energy efficiency to sustainable agriculture, green construction, and environmental research.

As climate change and environmental issues continue to impact various industries, a workforce equipped with green skills becomes a valuable asset. Individuals trained in green jobs can help businesses and communities adapt to changing environmental conditions, develop sustainable solutions and mitigate the impacts of climate-related challenges.

Green Occupation Examples

- Aerospace Engineers
- Agricultural Technicians
- Architects (not naval or landscape)
- Biomass Power Plant Managers
- Brownfield Redevelopment Specialists and Site Managers
- Chief Sustainability Officers
- Climate Change Analysts
- Compliance Managers
- Energy Auditors
- Environmental Engineers
- Environmental Science and Protection Technicians
- Fuel Cell Engineers
- Hazardous Materials Removal Workers
- Industrial Ecologists
- Recycling and Reclamation Workers
- Solar Photovoltaic Installers
- Sustainability Specialists
- Water Resource Specialists
- Wind Turbine Service Technicians

Many green occupations require a multidisciplinary skill set, combining technical expertise with an understanding of environmental principles and sustainable practices. This integration of skills not only increases employment opportunities for these individuals but also fosters a workforce capable of addressing complex. interdisciplinary challenges to successfully navigate the changing landscape of a sustainable economy. Workforce development programs can help individuals acquire the expertise needed to meet the demands of emerging green roles and technologies across existing and emerging occupations and industries.

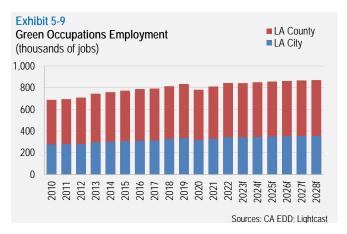
Green occupations can also play a role in fostering social and economic equity. By ensuring that a broad spectrum of the population has the skills to participate in the green economy, workforce development efforts can contribute to reducing inequality and creating inclusive economic growth. Workforce development programs that provide access to green job training opportunities can empower individuals from diverse backgrounds, including disadvantaged communities.

Green occupations exist across ten sectors, these sectors include: agriculture and forestry; energy efficiency and carbon capture; environment protection; Governmental and Regulatory Administration; green construction; manufacturing; recycling and waste reduction; renewable energy generation; research, design and consulting services; and transportation. They are grouped into three types: those that are considered new & emerging; those requiring enhanced green skills; and those related to research, design and consulting services.



Green Occupations in Los Angeles County

Employment in green occupations has grown at an annual rate of 1.76% since 2012 in Los Angeles County. Just under 843,300 workers were employed in green occupations in Los Angeles County in 2022; 342,300 of these workers (40.6 percent) were employed in the City of Los Angeles. The growth in green occupations is forecasted to continue at an upward trend, however, the annual growth rate will decrease to just over 0.5% between 2022-2028. This will increase the total jobs in green occupations in Los Angeles County to nearly 870,000 by 2028 (Exhibit 5-9).



Most of the green occupations (53.6%) are below middle-skill level for entry level employment, requiring a high school diploma or less (Exhibit 5-10). Over a third of the occupations (37.2%) require above middle-skill level for entry level employment. These occupations require a bachelor's degree or higher. Middle-skill level occupations, requiring greater than a high school diploma, but less than a bachelor's degree make up the smallest portion of green occupations (9.2%). The high number of green occupations requiring middle-skill or lower make these careers attainable to a variety of education levels.

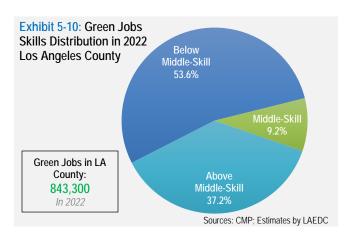


Exhibit 5-11 shows the top three green detailed occupations in Los Angeles County by skill level, these occupations are those with the largest number of jobs in that skills category with an annual wage that exceeds the MIT living wage threshold in Los Angeles County of \$22.12 per hour.

Exhibit 5-11	councitions in Los Angeles County with Living Wesse
	ccupations in Los Angeles County with Living Wages ourly wage in 2022)
(by illeulail il	ourry wage in 2022)
SOC	Occupational Title
Below Middle-S	Skill
51-8011	Nuclear Power Reactor Operators
51-8013	Power Plant Operators
49-9051	Electrical Power-Line Installers and Repairers
Middle-Skill	
19-4051	Nuclear Technicians
17-3026	Industrial Engineering Technologists and Technicians
17-3025	Environmental Engineering Technologists and Technicians
Above Middle S	Skill
11-1011	Chief Executives
11-9041	Architectural and Engineering Managers
11-9121	Natural Sciences Managers

Sources: CA EDD; ONET; Lightcast; LAEDC

Transportation and Material Moving Occupations is the major occupation group with the highest number of green occupations in Los Angeles County. The most common green occupations in this major group are Laborers and Freight, Stock, and Material Movers, Hand followed by Heavy and Tractor-Trailer Truck Drivers. Management Occupations are the second most common green occupations in Los Angeles County. The most common green occupations in this major group is General and Operations Managers. The major occupation group with the third most green occupations in Los Angeles County are Office and Administrative Support Occupations. This major group includes Customer Service Representatives as well as Shipping, Receiving, and Inventory Clerks as the top green occupations.

Other major occupation groups with green occupations in Los Angeles County include: Business and Financial Operations Occupations; Architecture and Engineering Occupations, Life, Physical, and Social Science Occupations; Legal Occupations; Education Instruction and Library Occupations; Arts, Design, Entertainment, Sports, and Media Occupations; Protective Service Occupations; Sales and Related Occupations; Farming, Fishing, and Forestry Occupations; Construction and Extraction Occupations; Installation, Maintenance, and Repair Occupations; and Production Occupations.

Exhibit 5-12 identifies the top green occupations in Los Angeles County with the largest employment share of total green occupation employment in 2022.

Exhibit 5-12
Top Green Occupations in Los Angeles County, 2022
(by % of Total County Green Occupations)

SOC	Occupational Title	% of Green Occupations
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10.69%
11-1021	General and Operations Managers	8.19%
43-4051	Customer Service Representatives	6.57%
53-3032	Heavy and Tractor-Trailer Truck Drivers	5.16%
13-1199	Business Operations Specialists, All Other	5.12%
49-9071	Maintenance and Repair Workers, General	3.82%
43-5071	Shipping, Receiving, and Inventory Clerks	2.98%
11-9199	Managers, All Other	2.87%
43-5061	Production, Planning, and Expediting Clerks	2.35%
47-2031	Carpenters	2.13%

Sources: CA EDD; Lightcast

Exhibit 5-13 identifies the top green occupations in the City of Los Angeles with the largest employment share of total green occupation employment in 2022.

Exhibit 5-13
Top Green Occupations in the City of Los Angeles, 2022 (by % of Total City Green Occupations)

SOC	Occupational Title	% of Green Occupations
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	14.71%
11-1021	General and Operations Managers	11.55%
43-4051	Customer Service Representatives	9.38%
13-1199	Business Operations Specialists, All Other	7.46%
53-3032	Heavy and Tractor-Trailer Truck Drivers	6.69%
49-9071	Maintenance and Repair Workers, General	5.82%
11-9199	Managers, All Other	4.12%
43-5071	Shipping, Receiving, and Inventory Clerks	3.87%
43-5061	Production, Planning, and Expediting Clerks	3.11%
47-2031	Carpenters	3.02%

Sources: CA EDD; ONET; Lightcast; LAEDC

Green occupations are instrumental in achieving our climate objectives and creating a resilient and forward-thinking labor market. Prioritizing green jobs contributes to the overall societal shift towards sustainability and responsible resource management. As industries and their needs continue to evolve, the incorporation of green skills and occupations ensures that they are well-equipped to navigate future challenges and opportunities associated with the transition to a more sustainable and inclusive economy.



Recommendations

- In addition to LWOs, an earned income tax credit program may be an alternate way to increase family/household disposable income, as they are exempt from payroll taxes and are not generally used when determining eligibility for many government assistance programs.
- Workforce development programs can help individuals acquire the expertise needed to meet the demands of emerging green roles and technologies across existing and emerging occupations and industries.
- Workforce development programs that provide access to green job training opportunities can empower individuals from diverse backgrounds, including disadvantaged communities.

6 KEY FINDINGS AND RECOMMENDATIONS

he discussion has focused on Los Angeles County and the City of Los Angeles. Workforce development planning is intended to be a regional effort, in recognition of the integration of cities and counties into functioning, inter-related economic regions.

In this section, we present the key findings of this report along with a series of recommendations to contribute to economic growth and subsequent employment opportunities.

6.1 Key Findings

As described earlier, we used multiple criteria for choosing target industries. These criteria include (1) potential job creation – the numbers of jobs projected to be added; (2) the industry growth rate – industries demonstrating high rates of growth are preferred to those growing slowly; (3) industry competitiveness – in light of regional economic development goals, industries that are competitive against other regions are preferred; and (4) living wages – higher wages benefit workers and are preferred to industries that pay lower wages

High Job Creation Potential

Large industries, such as those that are populationserving industries, in general are those that generate the largest number of jobs in absolute terms—even though they may be quite slow growing. The largest industries in California are those that are expected to add the highest absolute number of jobs, including:

- Social assistance:
- Food services and drinking places;
- · Ambulatory health care services; and
- Administrative and support services.

Industries with Highest Growth Rate

The labor market analysis identified those industries that are projected to have the fastest growth rate, regardless of size, including:

- Construction Industries (NAICS 236, 237, 238);
- Transportation (NAICS 481-484, 488);
- Motion Picture and Sound Recording (NAICS 512);

- · Health Care Services (NAICS 621, 622, 623);
- Social Assistance (NAICS 624);
- Performing Arts, Spectator Sports, and Related Industries (NAICS 711); and
- · Biomedical Manufacturing (NAICS 3254, 3391).

Industry Competitiveness

Overall, more than 1.3 million jobs were involved in traded industry clusters. Of the fifteen largest traded industry clusters in Los Angeles County, six have location quotients greater than one, reflecting the county's competitive strength in a wide variety of industries. The largest clusters in Los Angeles County as of 2022 are the following:

- · Trade:
- Business services; and
- · Entertainment.

Local industry clusters provide just over 82 percent more jobs than traded industry clusters The largest clusters in Los Angeles County comprise:

- Health services;
- Local hospitality establishments; and
- · Community and civic organizations.

Living Wage Jobs

Living wage jobs are those that provide workers with enough earnings to cover basic costs of living, essential needs such as housing, food, healthcare, transportation, and education. In 2023, there were over 1,104,000 (living wage jobs in the City of Los Angeles, accounting for close to 44 percent of the more than 2,525,200 living wage jobs in Los Angeles County. Closing the wage gap for all workers with earning below the living wage, bringing them up to \$21.22 per hour, represents additional labor income of \$6.3 trillion in the City of Los Angeles and additional labor income of \$9.4 trillion in the remainder of Los Angeles County. Living wage jobs are expected to grow to over1,166,300 jobs in the city and 2,654,500 across Los Angeles County by the year 2028.

Green Occupations

As climate change and environmental issues continue to impact various industries, a workforce equipped with green skills becomes a valuable asset. Individuals trained in green jobs can help businesses and communities adapt

to changing environmental conditions, develop sustainable solutions, and mitigate the impacts of climate-related challenges. Just under 843,300 workers were employed in green occupations in Los Angeles County in 2022; 342,300 of these workers (40.6 percent) were employed in the City of Los Angeles. ❖

6.2 Recommendations

In light of the key findings listed above, we make a number of specific recommendations on how to take advantage of potential openings in the region to grow target industries and expand workforce opportunities.

- Encouraging and supporting small business and entrepreneurship creates a strong foundation for a resilient and diverse economic landscape.
- Conduct additional research diving deeper into quantifying truly small and micro businesses in the City of Los Angeles to understand the landscape specific to the city and its role in inclusive, equitable growth and economic mobility.
- Develop programs and initiatives to increase capital investment and catalyze innovation and entrepreneurship. Through increased capital investment and innovation, though, the Los Angeles region could spur economic growth even with a declining population. Programs and initiatives can be developed to address barriers to investment, support small business, and catalyze entrepreneurship and innovation.
- There are opportunities to employ innovative approaches to develop new housing at scale. These opportunities range from regulations encouraging faster accessory dwelling unit (ADU) development to financing more adaptive reuse, particularly in underused downtown areas. They also include reducing potential barriers to increased housing development, such as the setting of impact fees; based on a 2015 survey, the average impact fee on a single-family home in California is more than four times that in other states.
- Engage in outreach efforts to connect diverse-owned businesses to upcoming procurement opportunities

- in both infrastructure projects and the 2028 Summer Olympics and Paralympics.
- Provide support services to small businesses to scale their operation to take advantage of procurement opportunities with public agencies who have complex procurement processes and lengthy repayment windows.
- Workforce development opportunities may exist upon completion of large-scale developments in the sports entertainment industry, connecting local residents to employment opportunities.
- Local hire requirements for large projects represent opportunities for engaging local residents and connecting them with opportunities in the construction trades.
- In addition to LWOs, an earned income tax credit program may be another way to increase family/household disposable income as they are exempt from payroll taxes and are not generally used when determining eligibility for many government assistance programs.
- Workforce development programs can help individuals acquire the expertise needed to meet the demands of emerging green roles and technologies across existing and emerging occupations and industries.
- Workforce development programs that provide access to green job training opportunities can empower individuals from diverse backgrounds, including disadvantaged communities.
- The education landscape in Los Angeles is vast, consisting of public and private institutions charged with educating our workforce. While this report identified the multifaceted role that education plays in fostering a robust and thriving local economy, the complexity of the systems and the many workforce development efforts underway here in Los Angeles precludes a thorough analysis from being included under this current scope of work. Additional research on educational and career pathways, K-16 collaboratives, and more provide an opportunity for additional research.

APPENDIX

Abbreviated Appendix included below. A more extensive Data Appendix including expanded tables and related GIS mapping is presented as a separate document.

Exhibit	A-1					
	Private Sector Industry Employment					
	geles County 2014					
LU3 AII	geles County 2014					
	NAICS Industry Employ- % of					
NAICS	Industry	ment	total			
211	Oil and gas extraction	2,227	0.1%			
212	Mining, except oil and gas	357	0.0%			
213	Support activities for mining	2,058	0.1%			
221	Utilities	12,019	0.3%			
236	Construction of buildings	28,802	0.8%			
237	Heavy and civil engineering construction	13,237	0.4%			
238	Specialty trade contractors	76,684	2.1%			
311	Food manufacturing	38,463	1.1%			
312	Beverage and tobacco prod manufacturing	5,336	0.1%			
312	Textile mills	6,400	0.1%			
314	Textile product mills	•	0.2%			
314	•	4,354	1.2%			
	Apparel manufacturing	43,831	0.1%			
316	Leather and allied product manufacturing	1,908				
321	Wood product manufacturing	2,907	0.1%			
322	Paper manufacturing	6,718	0.2%			
323	Printing and related support activities	14,743	0.4%			
324	Petroleum and coal prods manufacturing	4,726	0.1%			
325	Chemical manufacturing	20,229	0.6%			
326	Plastics and rubber prods manufacturing	13,413	0.4%			
327	Nonmetallic mineral prod manufacturing	5,460	0.2%			
331	Primary metal manufacturing	6,827	0.2%			
332	Fabricated metal product manufacturing	43,719	1.2%			
333	Machinery manufacturing	15,198	0.4%			
334	Computer / electronic prod manufacturing	38,453	1.1%			
335	Electrical equipment and appliance mfg.	9,206	0.3%			
336	Transportation equipment manufacturing	46,116	1.3%			
337	Furniture and related prod manufacturing	14,123	0.4%			
339	Miscellaneous manufacturing	19,061	0.5%			
423	Merchant wholesalers, durable goods	100,258	2.8%			
424	Merchant wholesalers, nondurable goods	99,759	2.8%			
425	Electronic markets and agents	20,341	0.6%			
441	Motor vehicle and parts dealers	43,992	1.2%			
442	Furniture and home furnishings stores	13,292	0.4%			
443	Electronics and appliance stores	16,953	0.5%			
444	Building material and garden supply stores	23,973	0.7%			
445	Food and beverage stores	91,697	2.5%			
446	Health and personal care stores	30,061	0.8%			
447	Gasoline stations	11,418	0.3%			
448	Clothing and clothing accessories stores	52,875	1.5%			
451	Sporting, hobby, book / music stores	15,980	0.4%			
452	General merchandise stores	72,968	2.0%			
453	Miscellaneous store retailers	26,332	0.7%			
454	Nonstore retailers	11,054	0.3%			
481	Air transportation	19,772	0.5%			
482	Rail transportation	20	0.0%			
483	Water transportation	3,482	0.1%			

Exhibit A-1 (cont'd)						
LAIIIDI						
NAICS	Industry	Employ-	% of			
MAIOS	madati y	ment	total			
484	Truck transportation	27,826	0.8%			
485	Transit and ground passenger transport	12,815	0.4%			
486	Pipeline transportation	595	0.0%			
487	Scenic and sightseeing transportation	727	0.0%			
488	Support activities for transportation	44,104	1.2%			
491	Postal service	165	0.0%			
492	Couriers and messengers	19,087	0.5%			
493	Warehousing and storage	14,891	0.4%			
511	Publishing industries, except internet	14,206	0.4%			
512	Motion picture and sound recording	121,758	3.4%			
515	Broadcasting, except internet	20,051	0.6%			
517	Telecommunications	24,918	0.7%			
518	Data processing, hosting, related services	5,581	0.2%			
519	Other information services	10,583	0.3%			
521	Monetary authorities - central bank	223	0.0%			
522	Credit intermediation and related activities	63,657	1.8%			
523	Securities, commodities, investments	23,976	0.7%			
524	Insurance carriers and related activities	43,697	1.2%			
525	Funds, trusts, and other financial vehicles	417	0.0%			
531	Real estate	56,076	1.5%			
532	Rental and leasing services	19,055	0.5%			
533	Lessors of nonfinancial intangible assets	746	0.0%			
541	Professional and technical services	275,655	7.6%			
551	Management of companies / enterprises	58,826	1.6%			
561	Administrative and support services	255,251	7.0%			
562	Waste mgmt and remediation services	9,841	0.3%			
611	Educational services	104,705	2.9%			
621	Ambulatory health care services	194,045	5.4%			
622	Hospitals	110,731	3.1%			
623	Nursing and residential care facilities	77,322	2.1%			
624	Social assistance	228,018	6.3%			
711	Performing arts and spectator sports	36,676	1.0%			
712	Museums, historical sites, zoos, and parks	4,830	0.1%			
713	Amusements, gambling, and recreation	37,934	1.0%			
721	Accommodation	44,421	1.2%			
722	Food services and drinking places	340,493	9.4%			
811	Repair and maintenance	37,508	1.0%			
812	Personal and laundry services	52,168	1.4%			
813	Membership associations and orgs	42,442	1.2%			

Sources: California Employment Development Department; LAEDC

Exhibit A-2 Private Sector Industry Employment City of Los Angeles 2014

NAICS	Industry	Employ- ment	% of total
211	Oil and gas extraction	509	0.0%
212	Mining, except oil and gas	100	0.0%
213	Support activities for mining	400	0.0%
221	Utilities	1,401	0.1%
236	Construction of buildings	10,219	0.8%
237	Heavy and civil engineering construction	3,367	0.3%
238	Specialty trade contractors	24,886	1.9%
311	Food manufacturing	9,474	0.7%
312	Beverage and tobacco prod manufacturing	2,260	0.2%
313	Textile mills	2,561	0.2%
314	Textile product mills	1,271	0.1%
315	Apparel manufacturing	18,420	1.4%
316	Leather and allied product manufacturing	404	0.0%
321	Wood product manufacturing	714	0.1%
322	Paper manufacturing	553	0.0%
323	Printing and related support activities	4,411	0.3%
324	Petroleum and coal prods manufacturing	1,387	0.1%
325	Chemical manufacturing	8,512	0.7%
326	Plastics and rubber prods manufacturing	2,485	0.2%
327	Nonmetallic mineral prod manufacturing	1,768	0.1%
331	Primary metal manufacturing	602	0.0%
332	Fabricated metal product manufacturing	10,552	0.8%
333	Machinery manufacturing	2,358	0.2%
334	Computer / electronic prod manufacturing	10,967	0.8%
335	Electrical equipment and appliance mfg.	1,782	0.1%
336	Transportation equipment manufacturing	5,023	0.4%
337	Furniture and related prod manufacturing	3,716	0.3%
339	Miscellaneous manufacturing	6,384	0.5%
423	Merchant wholesalers, durable goods	24,923	1.9%
424	Merchant wholesalers, nondurable goods	37,372	2.9%
425	Electronic markets and agents	7,368	0.6%
441	Motor vehicle and parts dealers	11,696	0.9%
442	Furniture and home furnishings stores	4,624	0.4%
443	Electronics and appliance stores	5,702	0.4%
444	Building material and garden supply stores	8,786	0.7%
445	Food and beverage stores	32,977	2.5%
446	Health and personal care stores	10,879	0.8%
447	Gasoline stations	4,133	0.3%
448	Clothing and clothing accessories stores	18,649	1.4%
451	Sporting, hobby, book / music stores	4,631	0.4%
452	General merchandise stores	20,948	1.6%
453	Miscellaneous store retailers	11,669	0.9%
454	Nonstore retailers	3,778	0.3%
481	Air transportation	16,861	1.3%
482	Rail transportation	-	-
483	Water transportation	959	0.1%

Exhibi			
NAICS	Industry	Employ- ment	% of total
484	Truck transportation	4,956	0.4%
485	Transit and ground passenger transport	4,721	0.4%
486	Pipeline transportation	189	0.0%
487	Scenic and sightseeing transportation	300	0.0%
488	Support activities for transportation	13,402	1.0%
491	Postal service	68	0.0%
492	Couriers and messengers	9,512	0.7%
493	Warehousing and storage	1,324	0.1%
511	Publishing industries, except internet	6,438	0.5%
512	Motion picture and sound recording	29,571	2.3%
515	Broadcasting, except internet	14,309	1.1%
517	Telecommunications	8,254	0.6%
518	Data processing, hosting, related services	1,305	0.1%
519	Other information services	3,272	0.3%
521	Monetary authorities - central bank	223	0.0%
522	Credit intermediation and related activities	23,736	1.8%
523	Securities, commodities, investments	13,405	1.0%
524	Insurance carriers and related activities	20,590	1.6%
525	Funds, trusts, and other financial vehicles	43	0.0%
531	Real estate	24,888	1.9%
532	Rental and leasing services	8,458	0.7%
533	Lessors of nonfinancial intangible assets	269	0.0%
541	Professional and technical services	118,458	9.1%
551	Management of companies / enterprises	19,251	1.5%
561	Administrative and support services	91,301	7.1%
562	Waste mgmt and remediation services	1,879	0.1%
611	Educational services	39,503	3.1%
621	Ambulatory health care services	70,807	5.5%
622	Hospitals	33,624	2.6%
623	Nursing and residential care facilities	29,635	2.3%
624	Social assistance	96,838	7.5%
711	Performing arts and spectator sports	16,840	1.3%
712	Museums, historical sites, zoos, and parks	3,588	0.3%
713	Amusements, gambling, and recreation	9,451	0.7%
721	Accommodation	17,682	1.4%
722	Food services and drinking places	128,493	9.9%
811	Repair and maintenance	12,392	1.0%
812	Personal and laundry services	21,414	1.7%

Sources: California Employment Development Department; LAEDC

20,176

1.6%

813 Membership associations and orgs

Exhibit A-3 Competitiveness of Private Sector Industries 2014 (Location Quotients v. US)

		LA	LA
NAICS	Industry	County	City
211	Oil and gas extraction	0.4	-
212	Mining, except oil and gas	0.1	-
213	Support activities for mining	0.2	-
221	Utilities	0.7	0.2
236	Construction of buildings	0.7	0.7
237	Heavy and civil engineering construction	0.5	0.3
238	Specialty trade contractors	0.7	0.6
311	Food manufacturing	0.9	0.5
312	Beverage and tobacco prod manufacturing	0.8	0.9
313	Textile mills	1.8	1.9
314	Textile product mills	1.3	1.0
315	Apparel manufacturing	10.3	11.4
316	Leather and allied product manufacturing	2.2	1.2
321	Wood product manufacturing	0.3	0.2
322	Paper manufacturing	0.6	0.1
323	Printing and related support activities	1.1	0.8
324	Petroleum and coal prods manufacturing	1.4	1.1
325	Chemical manufacturing	0.8	0.9
326	Plastics and rubber prods manufacturing	0.7	0.3
327	Nonmetallic mineral prod manufacturing	0.5	0.4
331	Primary metal manufacturing	0.6	0.1
332	Fabricated metal product manufacturing	1.0	0.6
333	Machinery manufacturing	0.4	0.2
334	Computer / electronic prod manufacturing	1.2	0.9
335	Electrical equipment and appliance mfg.	0.8	0.4
336	Transportation equipment manufacturing	1.0	0.3
337	Furniture and related prod manufacturing	1.3	0.9
339	Miscellaneous manufacturing	1.1	0.9
423	Merchant wholesalers, durable goods	1.1	0.7
424	Merchant wholesalers, nondurable goods	1.6	1.6
425	Electronic markets and agents	0.7	0.7
441	Motor vehicle and parts dealers	0.8	0.5
442	Furniture and home furnishings stores	1.0	0.9
443	Electronics and appliance stores	1.1	1.0
444	Building material and garden supply stores	0.6	0.6
445	Food and beverage stores	1.0	0.9
446	Health and personal care stores	1.0	0.9
447	Gasoline stations	0.4	0.4
448	Clothing and clothing accessories stores	1.3	1.2
451	Sporting, hobby, book / music stores	0.9	0.6
452	General merchandise stores	0.8	0.6
453	Miscellaneous store retailers	1.1	1.2
454	Nonstore retailers	0.7	0.7
481	Air transportation	1.5	3.3
482	Rail transportation	0.9	-
483	Water transportation	1.7	1.2

Exhibit	A-3 (cont'd)		
NALOC		LA	LA
NAICS	Industry	County	City
484	Truck transportation	0.6	0.3
485	Transit and ground passenger transport	0.9	0.9
486	Pipeline transportation	0.4	0.3
487	Scenic and sightseeing transportation	0.8	-
488	Support activities for transportation	2.3	1.9
491	Postal service	1.0	1.0
492	Couriers and messengers	1.1	1.5
493	Warehousing and storage	0.7	0.2
511	Publishing industries, except internet	0.6	0.8
512	Motion picture and sound recording	10.4	6.6
515	Broadcasting, except internet	2.3	4.4
517	Telecommunications	1.0	0.8
518	Data processing, hosting, related services	0.7	0.4
519	Other information services	1.6	1.3
521	Monetary authorities - central bank	0.4	1.0
522	Credit intermediation and related activities	0.8	8.0
523	Securities, commodities, investments	0.9	1.3
524	Insurance carriers and related activities	0.7	8.0
525	Funds, trusts, and other financial vehicles	2.4	0.6
531	Real estate	1.2	1.4
532	Rental and leasing services	1.2	1.4
533	Lessors of nonfinancial intangible assets	1.0	1.0
541	Professional and technical services	1.1	1.2
551	Management of companies / enterprises	0.9	8.0
561	Administrative and support services	1.0	1.0
562	Waste mgmt and remediation services	0.8	0.4
611	Educational services	1.3	1.3
621	Ambulatory health care services	1.0	0.9
622	Hospitals	0.8	0.6
623	Nursing and residential care facilities	0.8	8.0
624	Social assistance	2.3	2.5
711	Performing arts and spectator sports	2.7	3.3
712	Museums, historical sites, zoos, and parks	1.1	2.1
713	Amusements, gambling, and recreation	0.8	0.5
721	Accommodation	8.0	8.0
722	Food services and drinking places	1.1	1.0
811	Repair and maintenance	1.0	0.9
812	Personal and laundry services	1.3	1.3
813	Membership associations and orgs	1.0	1.3

Sources: California Employment Development Department; estimates by LAEDC

Exhibit A-4
Projected New Job Creation 2015-2020

NAICS	Industry	Annual Average Percent Change	Number of New Jobs in LA County	Number of New Jobs in LA City
211	Oil and gas extraction	(0.2)	(0.2) 78	
212	Mining, except oil and gas	(0.2)	12	3
213	Support activities for mining	(0.2)	72	14
221	Utilities	0.1	(153)	(18)
236	Construction of buildings	3.6	4,557	1,617
237	Heavy and civil engineering construction	2.7	2,449	622
238	Specialty trade contractors	3.7	13,648	4,424
311	Food manufacturing	0.1	393	97
312	Beverage and tobacco prod manufacturing	(0.6)	(54)	(23)
313	Textile mills	(1.9)	(361)	(144)
314	Textile product mills	(1.8)	(77)	(23)
315	Apparel manufacturing	0.4	348	146
316	Leather and allied product manufacturing	(0.5)	226	48
321	Wood product manufacturing	1.4	322	79
322	Paper manufacturing	(8.0)	19	2
323	Printing and related support activities	0.1	575	172
324	Petroleum and coal prods manufacturing	0.0	(13)	(4)
325	Chemical manufacturing	0.6	593	249
326	Plastics and rubber prods manufacturing	0.2	339	63
327	Nonmetallic mineral prod manufacturing	0.7	485	157
331	Primary metal manufacturing	0.2	192	17
332	Fabricated metal product manufacturing	(0.2)	152	37
333	Machinery manufacturing	(0.5)	(58)	(9)
334	Computer / electronic prod manufacturing	(0.0)	830	237
335	Electrical equipment and appliance mfg.	(0.6)	(312)	(60)
336	Transportation equipment manufacturing	0.0	608	66
337	Furniture and related prod manufacturing	1.8	1,238	326
339	Miscellaneous manufacturing	0.0	(226)	(76)
423	Merchant wholesalers, durable goods	1.0	2,892	718
424	Merchant wholesalers, nondurable goods	1.4	5,495	2,058
425	Electronic markets and agents	2.6	2,694	976
441	Motor vehicle and parts dealers	1.1	1,565 (949)	416
442	Furniture and home furnishings stores	(0.9)	(829)	(330)
443	Electronics and appliance stores	(0.5)	398	(279)
444	Building material and garden supply stores	0.4	3,978	146
445 446	Food and beverage stores Health and personal care stores	0.9 0.5	789	1,431 285
440	Gasoline stations	0.9	384	139
447	Clothing and clothing accessories stores	(0.2)	(1,297)	(457)
440	Sporting, hobby, book / music stores	0.2)	(306)	(89)
451	General merchandise stores	1.3	4,344	1,247
453	Miscellaneous store retailers	(0.2)	(630)	(280)
453	Nonstore retailers	2.8	1,936	660
481	Air transportation	0.8	575	490
482	Rail transportation	0.8	2	-
483	Water transportation	0.8	101	28

Exhibit	A-4 (Cont'd)			
NAICS	Industry	Annual Average Percent Change	Number of New Jobs in LA County	Number of New Jobs in LA City
484	Truck transportation	0.8	810	144
485	Transit and ground passenger transport	0.8	373	137
486	Pipeline transportation	0.8	17	5
487	Scenic and sightseeing transportation	0.8	21	9
488	Support activities for transportation	0.8	1,282	389
491	Postal service	0.1	(2)	(1)
492	Couriers and messengers	0.8	557	276
493	Warehousing and storage	0.8	433	38
511	Publishing industries, except internet	(0.7)	(787)	(357)
512	Motion picture and sound recording	0.7	5,634	1,374
515	Broadcasting, except internet	0.6	(35)	(25)
517	Telecommunications	(1.0)	(908)	(301)
518	Data processing, hosting, related services	2.3	635	148
519	Other information services	5.1	3,921	1,212
521	Monetary authorities - central bank	1.4	8	21
522	Credit intermediation and related activities	1.4	5,954	2,220
523	Securities, commodities, investments	1.4	2,249	1,254
524	Insurance carriers and related activities	1.4	4,088	1,926
525	Funds, trusts, and other financial vehicles	1.4	29	4
531	Real estate	1.6	4,435	1,969
532	Rental and leasing services	1.6	1,508	669
533	Lessors of nonfinancial intangible assets	1.6	59	21
541	Professional and technical services	2.2	33,303	14,307
551	Management of companies / enterprises	1.5	3,991	1,306
561	Administrative and support services	3.7	57,556	20,645
562	Waste mgmt and remediation services	3.7	2,225	425
611	Educational services	1.2	4,863	1,834
621	Ambulatory health care services	2.9	29,194	10,649
622	Hospitals	2.9	16,652	5,057
623	Nursing and residential care facilities	2.9	11,625	4,457
624	Social assistance	2.9	34,298	14,565
711	Performing arts and spectator sports	1.5	1,975	906
712	Museums, historical sites, zoos, and parks	1.5	260	193
713	Amusements, gambling, and recreation	1.5	2,039	508
721	Accommodation	2.5	5,157	2,050
722	Food services and drinking places	2.5	39,506	14,900
811	Repair and maintenance	1.5	3,087	1,019
812	Personal and laundry services	2.4	5,614	2,304
813	Membership associations and orgs	1.4	2,886	1,366
	intimates bull AFDC			

Source: Estimates by LAEDC

Exhibit A-5 Projected Occupational Openings 2022-2028 with Job Requirements

Projected Occupational Openings 2022-2026 with Job Requirements			Entry Level				
			On-the-Job Training to Median				
COC Codo	Occupational Title	I A County	I A City	Educ-	Work Fun	Attain	Annual
SOC Code 53-5021	Occupational Title Captains, Mates, and Pilots of Water Vessels	LA County 192	LA City 560	ation 8	Work Exp None	Competency ST OJT	Wage \$50,159
47-2132	Insulation Workers, Mechanical	11	40	8	None	ST OJT	\$49,887
51-8093	Petroleum Pump System Operators, Refinery Operators, and	135	240	8	None	MT OJT	\$49,687
47-2072	Pile Driver Operators	14	40	8	None	MT OJT	\$40,004
49-9096	•	82	170	8	None	LT OJT	\$44,973
49-9090 47-5012	Riggers Rotary Drill Operators, Oil and Gas	6	170	8	None	MT OJT	\$41,023
53-4031	Railroad Conductors and Yardmasters	5	10	8	None	ST OJT	\$36,970 \$36,018
47-5022	Excavating and Loading Machine and Dragline Operators,	38	80	8	None	MT OJT	\$30,010
53-4011	Locomotive Engineers	5	10	8	None	ST OJT	\$34,710
53-4011	Motorboat Operators	9	20	8	None	ST OJT	\$34,363
53-3022	Subway and Streetcar Operators	7 11	30	8	None	ST OJT	\$34,137
53-4041	Railroad Brake, Signal, and Switch Operators and Locomotive	6	10	8	None	ST OJT	\$33,907 \$33,209
41-3031		977	3310	8	None	ST OJT	
53-2031	Securities, Commodities, and Financial Services Sales Agents	1293	4690	8	None	ST OJT	\$33,140 \$32,949
	Flight Attendants	1293					
51-4061	Model Makers, Metal and Plastic		10	8	None	ST OJT	\$32,825
51-4111 41-3021	Tool and Die Makers	69	100	8	None	MT OJT	\$32,441
	Insurance Sales Agents Sales Representatives of Services, Except Advertising,	824	2210	8	None	ST OJT	\$31,797
41-3091		2664 33	6410	8	None	ST OJT	\$31,250
47-2171	Reinforcing Iron and Rebar Workers		90	8	None	MT OJT	\$30,987
41-3011	Advertising Sales Agents	431	940	8	None	ST OJT	\$30,867
47-2043	Floor Sanders and Finishers	4	10	8	None	MT OJT	\$30,049
47-5013	Service Unit Operators, Oil and Gas	21 209	40	8	None	MT OJT	\$29,969
47-2181 37-3013	Roofers Tree Trimmers and Druners		640	8	None	MT OJT	\$29,020
	Tree Trimmers and Pruners	134	160	8	None	ST OJT	\$28,817
39-4011	Embalmers	28	30	8	None	ST OJT	\$28,677
47-2151	Pipelayers	28	80	8	None	ST OJT	\$28,524
47-5023	Earth Drillers, Except Oil and Gas	31 272	60	8	None	MT OJT	\$27,634
47-2081 45-4021	Drywall and Ceiling Tile Installers Fallers	5	720 0	8 8	None None	MT OJT	\$27,434 \$26,978
47-2051	Cement Masons and Concrete Finishers	292	740	8		ST OJT MT OJT	\$26,976
53-5011	Sailors and Marine Oilers	140	380		None None	ST OJT	\$26,939
47-2044	Tile and Stone Setters	112	380	8	None	LT OJT	\$26,906
47-2044	Plasterers and Stucco Masons	88	240	8 8	None	LT OJT	\$20,072 \$26,777
43-2021	Telephone Operators	11	240	8	None	ST OJT	\$26,777
53-4013	Rail Yard Engineers, Dinkey Operators, and Hostlers	2	10	8	None	ST OJT	\$26,322
47-2131	Insulation Workers, Floor, Ceiling, and Wall	18	50	8	None	ST OJT	\$25,699
37-1012	First-Line Supervisors of Landscaping, Lawn Service, and	262	500	8	None	ST OJT	\$25,077
41-3041	Travel Agents	212	360	8	None	MT OJT	\$25,326
37-1011	First-Line Supervisors of Housekeeping and Janitorial	436	960	8	None	ST OJT	\$23,120
47-3012	HelpersCarpenters	57	110	8	None	ST OJT	\$24,365
53-3051	Bus Drivers, School	547	840	8	None	ST OJT	\$24,303
45-4022	Logging Equipment Operators	5	10	8	None	ST OJT	\$23,737
47-2082	Tapers	39	90	8	None	MT OJT	\$23,535
51-4121	Welders, Cutters, Solderers, and Brazers	654	1170	8	None	MT OJT	\$23,333
43-6014	Secretaries and Administrative Assistants, Except Legal,	5310	10610	8	None	ST OJT	\$23,371
47-2142	Paperhangers	9	40	8	None	ST OJT	\$23,307
47-2142	Painters, Construction and Maintenance	512	1550	8	None	MT OJT	\$23,230
39-1014	First-Line Supervisors of Entertainment and Recreation	288	820	8	None	ST OJT	\$23,200
41-1011	First-Line Supervisors of Retail Sales Workers	2550	5320	8	None	ST OJT	\$23,027
#1-1011	That Enter Supervisors of Netali Sales Workers	2330	3320		INOTIC	31 031	ΨΖΖ,710

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

Projected Occupational Openings 2022-2028 with Job Requirements Entry Level							
				Educ-		On-the-Job Training to Attain	Median Annual
SOC Code	Occupational Title	LA County	LA City	ation	Work Exp	Competency	Wage
37-2019	Building Cleaning Workers, All Other	102	170	8	None	ST OJT	\$22,884
53-2022	Airfield Operations Specialists	120	530	8	None	ST OJT	\$22,881
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	38	130	8	None	MT OJT	\$22,649
47-2231	Solar Photovoltaic Installers	71	200	8	None	ST OJT	\$22,184
37-3019	Grounds Maintenance Workers, All Other	168	270	8	None	ST OJT	\$22,102
47-2061	Construction Laborers	1593	4370	8	None	ST OJT	\$21,609
47-3011	HelpersBrickmasons, Blockmasons, Stonemasons, and Tile	57	100	8	None	ST OJT	\$21,565
47-2042	Floor Layers, Except Carpet, Wood, and Hard Tiles	71	240	8	None	MT OJT	\$21,406
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	57	80	8	None	ST OJT	\$21,302
49-9099	Installation, Maintenance, and Repair Workers, All Other	566	1280	8	None	MT OJT	\$21,107
31-9091	Dental Assistants	2066	3010	8	None	ST OJT	\$21,050
47-2041	Carpet Installers	50	110	8	None	ST OJT	\$20,520
47-3016	HelpersRoofers	24	50	8	None	ST OJT	\$20,251
47-3019	Helpers, Construction Trades, All Other	88	170	8	None	ST OJT	\$20,198
39-3021	Motion Picture Projectionists	20	20	8	None	ST OJT	\$20,175
47-3014	HelpersPainters, Paperhangers, Plasterers, and Stucco	36	70	8	None	ST OJT	\$19,893
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	118	120	8	None	ST OJT	\$19,780
49-9095	Manufactured Building and Mobile Home Installers	7	20	8	None	LT OJT	\$19,667
51-7011	Cabinetmakers and Bench Carpenters	193	210	8	None	MT OJT	\$19,437
53-4099	Rail Transportation Workers, All Other	41	70	8	None	ST OJT	\$19,157
45-3031	Fishing and Hunting Workers	10	10	8	None	ST OJT	\$19,009
35-2019	Cooks, All Other	45	100	8	None	ST OJT	\$18,898
53-3099	Motor Vehicle Operators, All Other	143	270	8	None	ST OJT	\$18,378
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators,	57	100	8	None	MT OJT	\$18,312
51-9194	Etchers and Engravers	30	30	8	None	ST OJT	\$17,942
37-2012	Maids and Housekeeping Cleaners	3238	4450	8	None	None	\$17,650
37-2011	Janitors and Cleaners, Except Maids and Housekeeping	9157	15870	8	None	ST OJT	\$17,515
39-2021	Animal Caretakers	1472	2760	8	None	ST OJT	\$17,513
41-9041	Telemarketers	232	330	8	None	ST OJT	\$17,269
51-4071	Foundry Mold and Coremakers	17	0	8	None	ST OJT	\$17,252
49-9098	HelpersInstallation, Maintenance, and Repair Workers	224	510	8	None	MT OJT	\$17,152
39-3099	Entertainment Attendants and Related Workers, All Other	43	40	8	None	ST OJT	\$17,061
51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	20	40	8	None	ST OJT	\$17,051
35-2021	Food Preparation Workers	5802	7000	8	None	ST OJT	\$16,787
35-3041	Food Servers, Nonrestaurant	1348	2240	8	None	ST OJT	\$16,639
35-9021	Dishwashers	2985	3720	8	None	ST OJT	\$16,601
35-3023	Fast Food and Counter Workers	26727	24720	8	None	ST OJT	\$16,522
53-3054	Taxi Drivers	24	110	8	None	ST OJT	\$16,510
53-3011	Ambulance Drivers and Attendants, Except Emergency	23	40	8	None	ST OJT	\$16,277
35-9099	Food Preparation and Serving Related Workers, All Other	1233	1450	8	None	ST OJT	\$15,908
35-3011	Bartenders	3007	4800	8	<5 years	MT OJT	\$15,698
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and	67	50	8	None	None	\$15,624
35-3031	Waiters and Waitresses	13214	13410	8	None	MT OJT	\$15,463
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3557	2960	8	None	ST OJT	\$15,379
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	3918	4800	8	None	ST OJT	\$15,367
43-2099	Communications Equipment Operators, All Other	3	0	7	None	ST OJT	-
39-4012	Crematory Operators	0	0	7	None	ST OJT	-
49-9064	Watch and Clock Repairers	0	0	7	None	ST OJT	-
51-7032	Patternmakers, Wood	0	0	7	None	ST OJT	-
45-4029	Logging Workers, All Other	0	0	7	None	MT OJT	-

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

Projected Occupational Openings 2022-2026 with Job Requirements			Entry Level				
				Educ-	<u> Enu y E</u>	On-the-Job Training to Attain	Median Annual
SOC Code	Occupational Title	LA County	LA City	ation	Work Exp	Competency	Wage
51-2061	Timing Device Assemblers and Adjusters	0	0	7	None	MT OJT	-
51-8011	Nuclear Power Reactor Operators	2	0	7	None	LT OJT	-
29-1022	Oral and Maxillofacial Surgeons	0	10	7	None	ST OJT	\$146,425
53-2011	Airline Pilots, Copilots, and Flight Engineers	731	2800	7	None	MT OJT	\$113,914
29-1081	Podiatrists	6	60	7	None	ST OJT	\$78,702
11-9199	Managers, All Other	1783	5810	7	None	LT OJT	\$73,452
11-3121	Human Resources Managers	458	1440	7	≥5 years	None	\$68,068
41-9012	Models	36	50	7	None	MT OJT	\$64,380
53-2021	Air Traffic Controllers	65	210	7	None	MT OJT	\$62,910
47-4021	Elevator and Escalator Installers and Repairers	46	140	7	None	APP	\$62,091
11-9111	Medical and Health Services Managers	1062	4720	7	<5 years	None	\$61,740
33-3052	Transit and Railroad Police	8	30	7	≥5 years	MT OJT	\$59,752
33-3021	Detectives and Criminal Investigators	191	690	7	<5 years	MT OJT	\$57,449
27-3043	Writers and Authors	554	1450	7	None	MT OJT	\$55,458
11-9161	Emergency Management Directors	9	40	7	None	LT OJT	\$55,005
51-8013	Power Plant Operators	43	120	7	None	LT OJT	\$52,509
11-3051	Industrial Production Managers	381	940	7	≥5 years	None	\$52,105
49-9092	Commercial Divers	7	20	7	None	MT OJT	\$50,943
49-9051	Electrical Power-Line Installers and Repairers	132	480	7	None	MT OJT	\$50,086
51-8092	Gas Plant Operators	26	60	7	None	MT OJT	\$50,070
11-9071	Gambling Managers	14	50	7	<5 years	None	\$49,919
27-2042	Musicians and Singers	254	700	7	None	LT OJT	\$49,473
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation,	42	110	7	None	LT OJT	\$49,360
51-8012	Power Distributors and Dispatchers	20	50	7	None	MT OJT	\$49,327
27-4012	Broadcast Technicians	669	1450	7	None	LT OJT	\$49,057
41-9031	Sales Engineers	156	270	7	None	MT OJT	\$48,949
11-9039	Education Administrators, All Other	162	770	7	<5 years	None	\$48,699
19-4051	Nuclear Technicians	7	10	7	None	ST OJT	\$45,941
13-2053	Insurance Underwriters	102	230	7	None	MT OJT	\$45,491
27-2041	Music Directors and Composers	131	440	7	None	LT OJT	\$45,259
41-4011	Sales Representatives, Wholesale and Manufacturing,	502	960	7	None	MT OJT	\$44,711
33-2021	Fire Inspectors and Investigators	20	70	7	None	ST OJT	\$44,614
49-2091	Avionics Technicians	94	310	7	None	MT OJT	\$42,135
51-8091	Chemical Plant and System Operators	7	10	7	None	MT OJT	\$41,736
29-1126 47-4011	Respiratory Therapists	226	1160	7	None	LT OJT MT OJT	\$41,188
47-4011 29-1011	Construction and Building Inspectors	307 29	680 290	7	≥5 years None	None	\$40,984 \$40,795
33-3011	Chiropractors Bailiffs	54	100	7		None	\$40,793 \$40,544
27-4015	Lighting Technicians	196	420	7	None None	MT OJT	\$40,344 \$40,324
	9 9			7			
21-1023	Mental Health and Substance Abuse Social Workers Orthotists and Prosthetists	376 12	1490 50	7	None None	ST OJT MT OJT	\$40,176
29-2091 47-1011	First-Line Supervisors of Construction Trades and Extraction	1002	2900	7 7		None	\$40,118 \$40,084
33-2011		477	2900 1750		≥5 years None	ST OJT	\$40,084 \$39,619
	Firefighters First Line Supervisors of Non Potail Sales Workers			7			
41-1012	First-Line Supervisors of Non-Retail Sales Workers Modia and Communication Workers, All Other	450 624	1120	7	None	ST OJT	\$39,595
27-3099 29-1129	Media and Communication Workers, All Other	624	1480 100	7	None None	None ST OJT	\$39,297 \$20,251
29-1129 27-1022	Therapists, All Other	16		7	<5 years		\$39,251 \$20,145
47-1022 47-2011	Fashion Designers Boilermakers	343 11	950 30	7 7	<5 years None	None APP	\$39,145 \$39,060
	Bullet Makers Doctoral or professional degree: 2=Master's degree: 3=Bachelor's degree: 4=A						

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

. 10,000.04	oosapanona. Oponingo 2022 2020 min 000 noquinomonio			Edua	Entry L	On-the-Job Training to	Median
SOC Code	Occupational Title	LA County	LA City	Educ- ation	Work Exp	Attain Competency	Annual Wage
47-2073	Operating Engineers and Other Construction Equipment	463	1310	7	None	MT OJT	\$38,638
51-8031	Water and Wastewater Treatment Plant and System	171	430	7	None	MT OJT	\$38,579
47-5032	Explosives Workers, Ordnance Handling Experts, and	10	20	7	<5 years	None	\$38,445
11-9171	Funeral Home Managers	14	40	7	None	LT OJT	\$38,362
21-1022	Healthcare Social Workers	446	1580	7	None	ST OJT	\$37,508
51-9162	Computer Numerically Controlled Tool Programmers	73	140	7	None	ST OJT	\$37,385
43-5031	Public Safety Telecommunicators	181	510	7	None	ST OJT	\$37,271
27-4031	Camera Operators, Television, Video, and Film	349	840	7	≥5 years	LT OJT	\$37,218
49-3011	Aircraft Mechanics and Service Technicians	376	1770	7	None	MT OJT	\$37,166
49-9012	Control and Valve Installers and Repairers, Except	71	200	7	None	APP	\$37,085
47-2211	Sheet Metal Workers	182	400	7	None	APP	\$36,792
47-2021	Brickmasons and Blockmasons	38	120	7	None	APP	\$35,446
33-3012	Correctional Officers and Jailers	361	1130	7	<5 years	MT OJT	\$35,428
27-3031	Public Relations Specialists	708	2570	7	None	MT OJT	\$35,011
47-2111	Electricians	1186	3040	7	None	APP	\$34,704
43-5051	Postal Service Clerks	130	320	7	None	ST OJT	\$33,016
43-6011	Executive Secretaries and Executive Administrative Assistants	1558	2740	7	None	ST OJT	\$32,866
35-1011	Chefs and Head Cooks	621	1350	7	None	ST OJT	\$32,823
49-2021	Radio, Cellular, and Tower Equipment Installers and	29	50	7	None	MT OJT	\$32,743
19-3091	Anthropologists and Archeologists	30	90	7	None	MT OJT	\$32,322
49-2094	Electrical and Electronics Repairers, Commercial and	81	190	7	None	LT OJT	\$32,183
43-1011	First-Line Supervisors of Office and Administrative Support	4049	9360	7	None	LT OJT	\$31,957
49-9052	Telecommunications Line Installers and Repairers	241	380	7	None	MT OJT	\$31,821
47-2071	Paving, Surfacing, and Tamping Equipment Operators	38	110	7	None	MT OJT	\$31,811
27-4021	Photographers	151	430	7	None	LT OJT	\$31,798
43-5041	Meter Readers, Utilities	16	40	7	None	ST OJT	\$31,625
41-9021	Real Estate Brokers	355	1300	7	None	ST OJT	\$31,525
49-9069	Precision Instrument and Equipment Repairers, All Other	52	120	7	None	ST OJT	\$31,343
11-9179	Personal Service Managers, All Other	40	170	7	None	LT OJT	\$31,290
51-1011	First-Line Supervisors of Production and Operating Workers	1178	2340	7	None	MT OJT	\$31,164
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	406	1260	7	None	ST OJT	\$31,152
27-4099	Media and Communication Equipment Workers, All Other	208	470	7	None	LT OJT	\$31,150
11-9051	Food Service Managers	1078	2270	7	≥5 years	MT OJT	\$30,938
47-4061	Rail-Track Laying and Maintenance Equipment Operators	12	40	7	None	MT OJT	\$30,895
49-9081	Wind Turbine Service Technicians	11	40	7	None	MT OJT	\$30,791
31-2012	Occupational Therapy Aides	14	30	, 7	None	MT OJT	\$30,710
11-9141	Property, Real Estate, and Community Association Managers	1023	4040	, 7	<5 years	None	\$30,710
39-3092	Costume Attendants	336	270	7	None	ST OJT	\$30,544
51-6092	Fabric and Apparel Patternmakers	57	30	7	None	MT OJT	\$30,464
33-9021	Private Detectives and Investigators	120	340	7	None	MT OJT	\$30,421
43-5052	Postal Service Mail Carriers	598	1630	7	None	MT OJT	\$30,362
49-9043	Maintenance Workers, Machinery	67	160	7	None	LT OJT	\$30,350
49-3092	Recreational Vehicle Service Technicians	31	110	7	None	LT OJT	\$30,348
33-9011	Animal Control Workers	35	110	7	None	MT OJT	\$30,066
49-9041	Industrial Machinery Mechanics	467	1290	7	None	ST OJT	\$29,849
41-4012	Sales Representatives, Wholesale and Manufacturing, Except	3726	7220	7	None	MT OJT	\$29,655
49-9091	Coin, Vending, and Amusement Machine Servicers and	61	130	7	None	MT OJT	\$29,435
13-1121	Meeting, Convention, and Event Planners	413	1130	7	None	None	\$29,417
17-3011	Architectural and Civil Drafters	250	680	7	None	MT OJT	\$29,386
47-2022	Stonemasons	23	60	7	None	APP	\$29,327
	-Doctoral or professional degree: 2-Master's degree: 3-Rachelor's degree: 4-Ass						

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

1 Tojected Occupational Openings 2022 2020 With 300 Requirements			Entry Level				
						On-the-Job	Modian
				Educ-		Training to Attain	Median Annual
SOC Code	Occupational Title	LA County	LA City	ation	Work Exp	Competency	Wage
51-8021	Stationary Engineers and Boiler Operators	187	460	7	None .	MT OJT	\$29,309
43-4061	Eligibility Interviewers, Government Programs	1070	3180	7	None	MT OJT	\$29,225
49-9044	Millwrights	29	70	7	None	ST OJT	\$29,063
49-3051	Motorboat Mechanics and Service Technicians	54	200	7	None	LT OJT	\$29,042
43-9081	Proofreaders and Copy Markers	18	30	7	None	ST OJT	\$28,577
47-2031	Carpenters	1504	4190	7	None	APP	\$28,499
47-2221	Structural Iron and Steel Workers	147	390	7	None	APP	\$28,486
33-1091	First-Line Supervisors of Security Workers	203	600	7	None	MT OJT	\$28,473
43-9031	Desktop Publishers	11	20	7	None	MT OJT	\$28,385
51-4192	Layout Workers, Metal and Plastic	24	50	7	None	MT OJT	\$28,333
47-2152	Plumbers, Pipefitters, and Steamfitters	669	1660	7	None	APP	\$28,312
49-3021	Automotive Body and Related Repairers	352	1290	7	None	MT OJT	\$28,139
49-3052	Motorcycle Mechanics	31	130	7	None	MT OJT	\$28,090
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and	605	1620	7	None	LT OJT	\$28,049
49-3023	Automotive Service Technicians and Mechanics	1120	3260	7	None	ST OJT	\$28,034
49-9062	Medical Equipment Repairers	134	370	7	None	MT OJT	\$28,033
49-2098	Security and Fire Alarm Systems Installers	258	590	7	None	LT OJT	\$28,026
47-2121	Glaziers	125	310	7	None	APP	\$27,986
43-4031	Court, Municipal, and License Clerks	239	670	7	None	ST OJT	\$27,571
51-2011	Aircraft Structure, Surfaces, Rigging, and Systems	95	140	7	None	MT OJT	\$27,187
51-9081	Dental Laboratory Technicians	74	70	7	<5 years	None	\$26,874
19-4061	Social Science Research Assistants	155	390	, 7	None	ST OJT	\$26,832
43-3051	Payroll and Timekeeping Clerks	638	1240	7	None	MT OJT	\$26,672
33-3041	Parking Enforcement Workers	40	100	7	<5 years	None	\$26,655
49-3041	Farm Equipment Mechanics and Service Technicians	28	60	7	None	MT OJT	\$26,333
49-3043	Rail Car Repairers	36	80	7	None	ST OJT	\$26,034
41-9099	Sales and Related Workers, All Other	1168	1810	7	<5 years	None	\$25,349
47-4051	Highway Maintenance Workers	177	580	7	None	MT OJT	\$25,031
49-2092	Electric Motor, Power Tool, and Related Repairers	18	40	7	None	LT OJT	\$24,963
43-5061	Production, Planning, and Expediting Clerks	1979	4000	7	None	ST OJT	\$24,826
53-3032	Heavy and Tractor-Trailer Truck Drivers	4903	10390	7	None	ST OJT	\$24,764
39-9031	Exercise Trainers and Group Fitness Instructors	2093	4140	, 7	None	MT OJT	\$24,615
43-9022	Word Processors and Typists	579	550	7	<5 years	None	\$24,456
43-4011	Brokerage Clerks	134	270	, 7	None	MT OJT	\$24,264
43-3099	Financial Clerks, All Other	253	590	7	None	ST OJT	\$24,174
43-4199	Information and Record Clerks, All Other	602	1400	, 7	None	ST OJT	\$24,075
51-4022	Forging Machine Setters, Operators, and Tenders, Metal and	31	30	, 7	None	LT OJT	\$24,064
39-1022	First-Line Supervisors of Personal Service Workers	299	930	7	None	MT OJT	\$23,971
43-9041	Insurance Claims and Policy Processing Clerks	361	690	7	None	MT OJT	\$23,964
43-3031	Bookkeeping, Accounting, and Auditing Clerks	5404	10420	7	None	ST OJT	\$23,904
47-4041	Hazardous Materials Removal Workers	186	500	7	None	MT OJT	\$23,900
43-6012	Legal Secretaries and Administrative Assistants	1269	3120	7	None	MT OJT	\$23,850
43-5053	Postal Service Mail Sorters, Processors, and Processing	383	830	7	None	MT OJT	\$23,030
43-5011	Cargo and Freight Agents	714	1520	7	None	ST OJT	\$23,747
33-9093	Transportation Security Screeners	271	770	7	None	ST OJT	\$23,521
45-2011	Agricultural Inspectors	97	150	7	None	ST OJT	\$23,347
43-4131	Loan Interviewers and Clerks	435	1110	7	None	ST OJT	\$23,499
45-4131	First-Line Supervisors of Farming, Fishing, and Forestry	66	110	7	None	ST OJT	\$23,472
51-2041	Structural Metal Fabricators and Fitters	55	80	7	None	MT OJT	\$23,471
49-2093	Electrical and Electronics Installers and Repairers,	10	30	7	None	LT OJT	\$23,430
	Dectard or professional degrees 2. Master's degrees 2. Pacholar's degrees 4. A.			,	NOTIE	LT UJT	

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

SOC Code Occupational Title
Section
43-4161 Humain Resources Assistants, Except Payroll and 392 756 7 None \$T O.17 \$23,075
51-9071 Jowneles and Percious Stone and Metal Workers 157 250 7 5-years None 323,330 1403 1416 and Turning Machine Tool Setters, Operators, and 106 90 7 None IT OJT 322,352 143,302 143,3061 Procurement Clerks 163 330 7 None IT OJT 323,138 143,3061 Procurement Clerks 163 330 7 None IT OJT 323,039 151-0023 Rolling Machine Setters, Operators, and Tenders, Metal and 104 110 7 None MT OJT 323,039 151-0023 Rolling Machine Setters, Operators, and Tenders, Metal and 104 110 7 None MT OJT 323,003 143,3011 Bill and Account Collectors 157,500 1160 7 None None None 170,007 143,003 143,3011 Bill and Account Collectors 157,500 1160 7 None None None 157,007 143,303 143,3011 Bill and Account Collectors 157,500 150,00
51-4034 Lathe and Turning Machine Tool Settlers, Operators, and 106 90 7 None MTOJT \$23,232 49-3002 Automotive Glass Installers and Repairers 24 110 7 None STOJT \$23,138 51-2031 Engine and Other Machine Assembliers 57 60 7 None MTOJT \$23,013 51-2031 Engine and Other Machine Assembliers 55 60 7 None MTOJT \$23,013 27-2099 Entertatives and Performers, Sports and Related Workers, All 146 300 7 None MTOJT \$23,004 48-3031 Bill and Account Collectors 575 1160 7 None MTOJT \$22,087 48-3031 Bill and Account Collectors 61 160 7 None MTOJT \$22,268 48-3031 Milling and Planing Machine Settlers, Operators, and Tenders, 66 60 7 None MTOJT \$22,267 47-098 Miscelaneous Corristroin and Related Workers 48 120 7 <t< td=""></t<>
49-3022 Automotive Glass Installers and Repairers 24 110 7 None LT OJT \$23,33 34-3061 Procurement Clerks 163 330 7 None ST OJT \$23,339 151-2031 Engine and Other Machine Assemblers 57 60 7 None MT OJT \$23,039 151-2031 Engine and Other Machine Assemblers 57 60 7 None MT OJT \$23,043 151-2039 Rolling Machine Selters, Operators, and Related Workers, All 146 300 7 None LT OJT \$23,043 143-3011 Bill and Account Collectors 575 1160 7 None None X22,987 A9-3035 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,987 A9-3035 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,987 A9-3035 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,987 A9-3035 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,987 A9-3035 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,265 A9-3071 Maintenance and Repair Workers, General 3140 9390 7 None ST OJT \$22,274 51-901 Separating, Filtering, Califring, Procipitaling, and Still 95 190 7 None MT OJT \$22,267 51-9012 Separating, Filtering, Califrying, Procipitaling, and Still 95 190 7 None MT OJT \$22,267 51-9012 Separating, Filtering, Califrying, Procipitaling, and Still 95 190 7 None MT OJT \$22,267 51-9012 Separating, Filtering, Califrying, Procipitaling, and Still 95 190 7 None MT OJT \$22,267 51-9012 Separating, Filtering, Califrying, Procipitaling, and Still 133 460 7 None ST OJT \$22,267 51-9012 Separating, Filtering, Machine Selters, Operators, and Glass 460 7 None ST OJT \$22,267 51-9012 Separating, Filtering, Machine Selters, Operators, and Glass 62 100 7 None ST OJT \$22,255 51-9012 Separating, Filtering, Machine Selters, Operators, and Filter 50 7 None ST OJT \$22,235 51-9012
143.301 Procurement Clerks 163 330 7 None ST OJT \$23,309 Engine and Other Machine Assemblers 57 60 7 None MT OJT \$23,009 St. 12031 Engine and Other Machine Assemblers 57 60 7 None MT OJT \$23,009 St. 12032 Engling Machine Setters, Operators, and Tenders, Metal and 104 110 7 None MT OJT \$23,003 Assigned Francisco 104 105 7 None None \$22,907 Assigned Francisco 105 105 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 105 105 Assigned Francisco 105 105 105 105 105 105 105 105 105 105 105 Assigned Francisco 105 10
51-4023 Rolling Machine Setters, Operators, and Tenders, Melal and 104 110 7 None MT OJT \$23,043 \$27-2099 Entertainers and Performers, Sports and Related Workers, All 146 300 7 None LT OJT \$23,003 \$27-2099 Entertainers and Performers, Sports and Related Workers, All 146 300 7 None None LT OJT \$23,003 \$22,997 \$49,0035 2014000 Prower Equipment and Other Small Engine 61 160 7 None MT OJT \$22,907 \$22,997 \$49,0035 2014000 Prower Equipment and Other Small Engine 61 160 7 None MT OJT \$22,207 \$22,765 \$49,9071 Maintenance and Repair Workers, General 3140 9390 7 None ST OJT \$22,265 \$49,9071 Maintenance and Repair Workers, General 3140 9390 7 None ST OJT \$22,265 \$40,9071 Maintenance and Repair Workers, General 3140 9390 7 None MT OJT \$22,265 \$40,9071 Maintenance and Repair Workers, General 3140 9390 7 None MT OJT \$22,265 \$40,9072 Medical Appliance Technicians, Operators, and Tenders, 66 60 7 None MT OJT \$22,655 \$51,9012 Separating, Filtering, Calarlying, Precipitating, and Still 95 190 7 None MT OJT \$22,657 \$40,902 Medical Appliance Technicians 338 460 7 None MT OJT \$22,567 \$40,903 Moricians, Undertakers, and Funeral Arrangers 76 100 7 None ST OJT \$22,557 \$40,903 Maricians, Undertakers, and Funeral Arrangers 76 100 7 None ST OJT \$22,557 \$40,903 Maricians, Undertakers, and Funeral Arrangers 76 100 7 None ST OJT \$22,557 \$40,903 Maricians, Undertakers, and Funeral Arrangers 338 460 7 None ST OJT \$22,557 \$40,903 Maricians, Undertakers, and Funeral Arrangers 388 460 7 None ST OJT \$22,555 \$40,903 Maricians, Undertakers, Calarly Machine Setters, Operators 381 560 7 None ST OJT \$22,555 \$40,903 Maricians, Undertakers, Calarly Machine Setters, Operators 381 560 7 None ST OJT \$22,205 \$40,903 Maricians, Solvania, and Brazin
Singling Machine Selters, Operators, and Tenders, Metal and 104 110 7 None MT OJT \$23,043 \$27,2099 Entertainers and Performers, Sports and Related Workers, All 146 300 7 None MT OJT \$23,003 \$23,003 \$23,003 \$22,007 \$22,
27.2099
43-3013 Bill and Account Collectors 575 1160 7 None None \$22,987 49-3053 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,807 49-3071 Maintenance and Repair Workers, General 3140 9390 7 None ST OJT \$22,765 49-9071 Maintenance and Repair Workers, General 3140 9390 7 None ST OJT \$22,764 49-9071 Maintenance and Repair Workers, General 3140 9390 7 None ST OJT \$22,267 49-9071 Maintenance and Repair Workers, General 3140 9390 7 None MT OJT \$22,267 47-1098 Miscellaneous Construction and Related Workers 48 120 7 None MT OJT \$22,667 51-9012 Separating, Filtering, Clarifying, Precipitaling, and Still 95 190 7 None MT OJT \$22,668 51-9082 Medical Appliance Technicians 76 90 7 5 5 9 5 9 7 None MT OJT \$22,668 51-9082 Medical Appliance Technicians 76 90 7 5 5 9 5 9 7 None MT OJT \$22,567 33-4031 Morticians, Undertakers, and Funeral Arrangers 76 100 7 None MT OJT \$22,567 33-1909 Hacthicars Support Workers, All Other 593 1130 7 None MT OJT \$22,567 43-4111 Interviewers, Except Eligibility and Loan 672 1210 7 None LT OJT \$22,547 43-4111 Interviewers, Except Eligibility and Loan 672 1210 7 None ST OJT \$22,507 43-3021 Billing and Posting Clarks 381 560 7 None MT OJT \$22,409 51-912 Welding, Soldering, and Brazing Machine Setters, Operators 381 560 7 None MT OJT \$22,353 51-5110 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,303 51-5110 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,303 43-3021 Billing and Pasting Clarks 381 500 7 None MT OJT \$22,305 51-9101 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,305 51-9101 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,305 51-9101 P
49-3053 Outdoor Power Equipment and Other Small Engine 61 160 7 None MT OJT \$22,805
33-991 Crossing Guards and Flaggers 495 560 7 None ST OJT \$22,724
51-4035 Milling and Planing Machine Setters, Operators, and Tenders, 66 60 7 None MT OJT \$22,698 47-4099 Miscellaneous Construction and Related Workers 48 120 7 None MT OJT \$22,657 51-9012 Separatiling, Filtering, Clarifying, Precipitaling, and Still 95 190 7 None MT OJT \$22,658 51-908 Medical Applance Technicians 76 90 7 5-9 years None \$22,571 43-4121 Library Assistants, Clerical 338 460 7 None ST OJT \$22,557 43-121 Library Assistants, Clerical 388 460 7 None ST OJT \$22,557 43-4121 Library Assistants, Clerical 381 460 7 None ST OJT \$22,557 15-6091 Extruding and Forming Machine Setters, Operators, and 9 20 7 None LT OJT \$22,557 43-3011 Interviewers, Except Edigibility and Loan 672 1210 7 N
47-4098 Miscellaneous Construction and Related Workers 48 120 7 None MT OJT \$22,677 51-9012 Separating, Filtering, Clarifying, Precipitating, and Still 95 190 7 None MT OJT \$22,668 51-9082 Medical Appliance Technicians 76 90 7 -5 years None \$22,601 39-4031 Morticians, Undertakers, and Funeral Arrangers 76 100 7 None MT OJT \$22,551 43-4121 Library Assistants, Clerical 338 460 7 None MT OJT \$22,555 31-9099 Healthcare Support Workers, All Other 593 1130 7 None LT OJT \$22,555 51-6091 Extruding and Forming Machine Setters, Operators, and 672 1210 7 None ST OJT \$22,505 51-9161 Computer Numerically Controlled Tool Operators 381 560 7 None MT OJT \$22,495 51-4122 Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders 58
51-9012 Separating, Fillering, Clarifying, Precipitating, and Still 95 190 7 None MT OJT \$22,658 51-9082 Medical Appliance Technicians 76 90 7 Syears None \$22,601 39-4031 Morticians, Undertakers, and Funeral Arrangers 76 100 7 None ST OJT \$22,563 31-9099 Healthcare Support Workers, All Other 593 1130 7 None LT OJT \$22,556 51-6991 Extradriding and Forming Machine Setters, Operators, and 9 20 7 None LT OJT \$22,557 43-4011 Interviewers, Except Eligibility and Loan 672 1210 7 None LT OJT \$22,507 43-3021 Billing and Posting Clerks 1494 3380 7 <5 years
51-9082 Medical Appliance Technicians 76 90 7 <5 years None \$22,601
39-4031 Morticians, Undertakers, and Funeral Arrangers 76 100 7 None ST OJT \$22,571 43-4121 Library Assistants, Clerical 338 460 7 None MT OJT \$22,565 31-9099 Healthcare Support Workers, All Other 593 1130 7 None LT OJT \$22,567 51-6091 Extruding and Forming Machine Setters, Operators, and 9 20 7 None LT OJT \$22,507 43-4111 Interviewers, Except Elligibility and Loan 672 1210 7 None ST OJT \$22,505 51-9161 Computer Numerically Controlled Tool Operators 381 560 7 None MT OJT \$22,495 43-4041 Credit Authorizers, Checkers, and Clerks 38 100 7 None ST OJT \$22,495 51-9102 Welding, Soldering, and Brazing Machine Setters, Operators, and Setters, Operators, and Tenders 12 30 7 None MT OJT \$22,333 51-9023 Mixing and Blending Machine Setters, Operators, and Tenders
43-121 Library Assistants, Clerical 338 460 7 None MT OJT \$22,558 31-9099 Healthcare Support Workers, All Other 593 1130 7 None ST OJT \$22,555 16-6091 Extruding and Forming Machine Setters, Operators, and 9 20 7 None LT OJT \$22,507 43-3021 Billing and Posting Clerks 1494 3380 7 -5 years None \$32,505 51-9161 Computer Numerically Controlled Tool Operators 381 560 7 None MT OJT \$22,495 43-4041 Credit Authroizes, Checkers, and Clerks 38 100 7 None MT OJT \$22,495 51-5111 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,303 51-5111 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,303 51-5023 Musical Instrument Repairers and Tuners 12 30 7 None MT OJT
31-9099 Healthcare Support Workers, All Other 593 1130 7 None ST OJT \$22,555 51-6091 Extruding and Forming Machine Setters, Operators, and 9 20 7 None LT OJT \$22,507 43-4111 Interviewers, Except Eligibility and Loan 672 1210 7 None ST OJT \$22,505 43-3021 Billing and Posting Clerks 1494 3380 7 <5 years None \$22,505 51-9161 Computer Numerically Controlled Tool Operators 381 560 7 None MT OJT \$22,495 43-4041 Credit Authorizers, Checkers, and Clerks 38 100 7 None ST OJT \$22,495 51-4122 Welding, Soldering, and Brazing Machine Setters, Operators, 58 80 7 None ST OJT \$22,495 51-111 Prepress Technicians and Workers 62 60 7 None ST OJT \$22,295 51-9023 Mixing and Blending Machine Setters, Operators, and Tenders 12 30 <t< td=""></t<>
51-6091 Extruding and Forming Machine Setters, Operators, and 9 20 7 None LT OJT \$22,547 43-4111 Interviewers, Except Eligibility and Loan 672 1210 7 None ST OJT \$22,505 51-9161 Computer Numerically Controlled Tool Operators 381 560 7 None MT OJT \$22,495 43-4041 Credit Authorizers, Checkers, and Clerks 38 100 7 None ST OJT \$22,499 51-4122 Welding, Soldering, and Brazing Machine Setters, Operators, 58 80 7 None ST OJT \$22,304 51-5111 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,304 49-9063 Musical Instrument Repairers and Tuners 12 30 7 None ST OJT \$22,304 49-9033 Mixing and Blending Machine Setters, Operators, and Tenders 213 430 7 None ST OJT \$22,023 43-6013 Medical Secretaries and Administrative Assistants 3026 <
43-4111 Interviewers, Except Eligibility and Loan 672 1210 7 None ST OJT \$22,507 43-3021 Billing and Posting Clerks 1494 3380 7 -5 years None \$22,505 51-9161 Computer Numerically Controlled Tool Operators 381 560 7 None MT OJT \$22,409 43-4041 Credit Authorizers, Checkers, and Clerks 38 100 7 None ST OJT \$22,409 51-4122 Welding, Soldering, and Brazing Machine Setters, Operators, 58 80 7 None ST OJT \$22,333 51-5111 Prepress Technicians and Workers 62 60 7 None ST OJT \$22,333 51-5111 Prepress Technicians and Tuners 12 30 7 None MT OJT \$22,303 49-9031 Musical Instrument Repairers and Tuners 12 30 7 None MT OJT \$22,203 43-6013 Medical Secretaries and Administrative Assistants 3026 6970 7 None </td
43-3021 Billing and Posting Clerks 1494 3380 7 <5 years
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43-4041 Credit Authorizers, Checkers, and Clerks 38 100 7 None ST OJT \$22,409 51-4122 Welding, Soldering, and Brazing Machine Setters, Operators, 58 80 7 None ST OJT \$22,353 51-5111 Prepress Technicians and Workers 62 60 7 None MT OJT \$22,304 49-903 Musical Instrument Repairers and Tuners 12 30 7 None ST OJT \$22,255 51-9023 Mixing and Blending Machine Setters, Operators, and Tenders 213 430 7 None MT OJT \$22,205 43-6013 Medical Secretaries and Administrative Assistants 3026 6970 7 None MT OJT \$22,092 43-5032 Dispatchers, Except Police, Fire, and Ambulance 609 1460 7 None ST OJT \$22,073 31-133 Psychiatric Aides 68 170 7 None ST OJT \$22,064 49-9031 Home Appliance Repairers 52 100 7 None
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43-5032 Dispatchers, Except Police, Fire, and Ambulance 609 1460 7 None ST OJT \$22,073 31-1133 Psychiatric Aides 68 170 7 None None \$22,064 49-9031 Home Appliance Repairers 62 160 7 None LT OJT \$21,881 49-9094 Locksmiths and Safe Repairers 52 100 7 None MT OJT \$21,875 49-2097 Audiovisual Equipment Installers and Repairers 42 80 7 None LT OJT \$21,873 51-9061 Inspectors, Testers, Sorters, Samplers, and Weighers 1562 2110 7 None MT OJT \$21,782 51-9051 Molders, Shapers, and Casters, Except Metal and Plastic 94 160 7 None ST OJT \$21,782 51-9195 Molders, Shapers, and Casters, Except Metal and Plastic 94 160 7 None ST OJT \$21,782 51-9195 Tire Builders 16 10 7 None ST OJT
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51-9011 Chemical Equipment Operators and Tenders 139 260 7 None ST OJT \$21,470 51-4031 Cutting, Punching, and Press Machine Setters, Operators, and 224 300 7 None MT OJT \$21,446 51-9191 Adhesive Bonding Machine Operators and Tenders 14 30 7 None ST OJT \$21,336 51-9196 Paper Goods Machine Setters, Operators, and Tenders 115 140 7 <5 years MT OJT \$21,301 51-9151 Photographic Process Workers and Processing Machine 43 70 7 None MT OJT \$21,202 51-9124 Coating, Painting, and Spraying Machine Setters, Operators, 332 760 7 None MT OJT \$21,195 51-7021 Furniture Finishers 46 50 7 None MT OJT \$21,174 51-2051 Fiberglass Laminators and Fabricators 23 50 7 None MT OJT \$21,149
51-4031 Cutting, Punching, and Press Machine Setters, Operators, and 224 300 7 None MT OJT \$21,446 51-9191 Adhesive Bonding Machine Operators and Tenders 14 30 7 None ST OJT \$21,336 51-9196 Paper Goods Machine Setters, Operators, and Tenders 115 140 7 <5 years MT OJT \$21,301 51-9151 Photographic Process Workers and Processing Machine 43 70 7 None MT OJT \$21,202 51-9124 Coating, Painting, and Spraying Machine Setters, Operators, 332 760 7 None LT OJT \$21,195 51-7021 Furniture Finishers 46 50 7 None MT OJT \$21,174 51-2051 Fiberglass Laminators and Fabricators 23 50 7 None MT OJT \$21,149
51-9191 Adhesive Bonding Machine Operators and Tenders 14 30 7 None ST OJT \$21,336 51-9196 Paper Goods Machine Setters, Operators, and Tenders 115 140 7 <5 years
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51-9151 Photographic Process Workers and Processing Machine 43 70 7 None MT OJT \$21,202 51-9124 Coating, Painting, and Spraying Machine Setters, Operators, 332 760 7 None LT OJT \$21,195 51-7021 Furniture Finishers 46 50 7 None MT OJT \$21,174 51-2051 Fiberglass Laminators and Fabricators 23 50 7 None MT OJT \$21,149
51-9124 Coating, Painting, and Spraying Machine Setters, Operators, 332 760 7 None LT OJT \$21,195 51-7021 Furniture Finishers 46 50 7 None MT OJT \$21,174 51-2051 Fiberglass Laminators and Fabricators 23 50 7 None MT OJT \$21,149
51-7021 Furniture Finishers 46 50 7 None MT OJT \$21,174 51-2051 Fiberglass Laminators and Fabricators 23 50 7 None MT OJT \$21,149
51-2051 Fiberglass Laminators and Fabricators 23 50 7 None MT OJT \$21,149
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37-2021 Pest Control Workers 256 280 7 <5 years None \$21,007
51-4191 Heat Treating Equipment Setters, Operators, and Tenders, 26 40 7 None MT OJT \$20,859
51-4032 Drilling and Boring Machine Tool Setters, Operators, and 45 50 7 None MT OJT \$20,710
43-9199 Office and Administrative Support Workers, All Other 1013 2280 7 None MT OJT \$20,648

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

rojecteu	Occupational Openings 2022 2020 With 300 Requirements						
						On-the-Job	
				Edua		Training to	Median
SOC Code	Occupational Title	LA County	LA City	Educ- ation	Work Exp	Attain Competency	Annual Wage
35-2013	Cooks, Private Household	4	10	7	None	ST OJT	\$20,600
51-6052	Tailors, Dressmakers, and Custom Sewers	70	110	7	None	LT OJT	\$20,587
47-2053	Terrazzo Workers and Finishers	5	10	7	None	APP	\$20,516
43-4051	Customer Service Representatives	7294	11500	7	None	MT OJT	\$20,469
35-1012	First-Line Supervisors of Food Preparation and Serving	6001	9200	7	None	ST OJT	\$20,223
51-6093	Upholsterers	97	210	7	None	MT OJT	\$20,193
43-4071	File Clerks	464	830	7	None	MT OJT	\$20,146
43-4021	Correspondence Clerks	16	30	7	None	MT OJT	\$19,942
51-9193	Cooling and Freezing Equipment Operators and Tenders	11	20	7	None	ST OJT	\$19,741
51-4051	Metal-Refining Furnace Operators and Tenders	28	30	7	None	MT OJT	\$19,700
47-4031	Fence Erectors	62	140	7	None	MT OJT	\$19,528
53-3033	Light Truck Drivers	3737	7630	7	None	ST OJT	\$19,435
47-3013	HelpersElectricians	77	140	7	None	ST OJT	\$19,406
39-9041	Residential Advisors	429	840	7	None	MT OJT	\$19,397
43-9061	Office Clerks, General	8687	16640	7	None	MT OJT	\$19,347
39-1013	First-Line Supervisors of Gambling Services Workers	56	200	7	None	MT OJT	\$19,223
51-5113	Print Binding and Finishing Workers	36	50	7	None	MT OJT	\$19,189
51-4072	Molding, Coremaking, and Casting Machine Setters,	232	410	7	None	MT OJT	\$19,181
51-5112	Printing Press Operators	374	500	7	None	ST OJT	\$18,992
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	21	30	7	None	MT OJT	\$18,909
51-4193	Plating Machine Setters, Operators, and Tenders, Metal and	153	170	7	None	MT OJT	\$18,768
31-9092	Medical Assistants	3772	8120	7	None	ST OJT	\$18,765
43-4151	Order Clerks	582	750	7	None	ST OJT	\$18,763
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal	112	190	7	None	MT OJT	\$18,701
51-9041	Extruding, Forming, Pressing, and Compacting Machine	104	180	7	None	MT OJT	\$18,700
51-4021	Extruding and Drawing Machine Setters, Operators, and	105	150	7	None	MT OJT	\$18,562
39-4021	Funeral Attendants	100	110	7	None	ST OJT	\$18,560
43-3071	Tellers	562	860	7	None	MT OJT	\$18,548
51-4199	Metal Workers and Plastic Workers, All Other	72	100	7	None	MT OJT	\$18,489
43-9051	Mail Clerks and Mail Machine Operators, Except Postal	129	250	7	None	ST OJT	\$18,385
35-2012	Cooks, Institution and Cafeteria	1104	2420	7	None	ST OJT	\$18,372
43-5071	Shipping, Receiving, and Inventory Clerks	2362	3820	7	None	ST OJT	\$18,365
43-9021	Data Entry Keyers	552	780	7	None	ST OJT	\$18,333
43-9071	Office Machine Operators, Except Computer	86	140	7	None	MT OJT	\$18,284
43-4181	Reservation and Transportation Ticket Agents and Travel	834	2940	7	None	MT OJT	\$18,233
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	117	180	7	None	MT OJT	\$18,229
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool	292	320	7	None	MT OJT	\$18,209
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	723	1160	7	None	ST OJT	\$18,196
35-2014	Cooks, Restaurant	6568	10900	7	≥5 years	None	\$18,195
37-3011	Landscaping and Groundskeeping Workers	2230	3630	7	<5 years	None	\$18,186
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1123	2770	7	None	ST OJT	\$18,162
51-2028	Electrical, Electronic, and Electromechanical Assemblers,	721	790	7	None	LT OJT	\$18,120
51-3091	Food and Tobacco Roasting, Baking, and Drying Machine	29	70	7	None	MT OJT	\$18,087
51-2098	Miscellaneous Assemblers and Fabricators	2461	3050	7	None	MT OJT	\$18,061
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective	985	1020	7	None	MT OJT	\$17,999
51-3021	Butchers and Meat Cutters	671	1210	7	None	MT OJT	\$17,991
43-4171	Receptionists and Information Clerks	3003	6120	7	None	ST OJT	\$17,920
51-7099	Woodworkers, All Other	23	30	7	None	MT OJT	\$17,918
51-9111	Packaging and Filling Machine Operators and Tenders	1112	2270	7	None	MT OJT	\$17,917
51-9022	Grinding and Polishing Workers, Hand	83	90	7	None	MT OJT	\$17,888
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Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

Frojecteu	Occupational Openings 2022-2020 with 300 Kequirements	•	evel				
						On-the-Job	
						Training to	Median
SOC Code	Occupational Title	LA County	I A City	Educ-	Work Exp	Attain	Annual
51-7042	Woodworking Machine Setters, Operators, and Tenders,	TA County 72	LA City 110	ation 7	None	Competency MT OJT	Wage \$17,881
43-5021	Couriers and Messengers	247	460	7	None	ST OJT	\$17,878
53-3031	Driver/Sales Workers	1486	3140	7	None	MT OJT	\$17,878
53-3053	Shuttle Drivers and Chauffeurs	797	1680	7		MT OJT	\$17,837
51-4194		19	30	7	<5 years None	MT OJT	\$17,749
51-4194	Tool Grinders, Filers, and Sharpeners Bakers	1190	1840	7	None	MT OJT	\$17,749 \$17,745
39-2011		88	190	7		MT OJT	\$17,743
51-9199	Animal Trainers Production Workers, All Other	1358	2050	7	None None	MT OJT	\$17,700
39-3091	Amusement and Recreation Attendants	2733	2790	7	None	ST OJT	\$17,656
43-5111	Weighers, Measurers, Checkers, and Samplers,	209	340	7	None	ST OJT	\$17,607
				7			
41-2021	Counter and Rental Clerks	2350	5390		None	ST OJT	\$17,590
45-2093 F1 2003	Farmworkers, Farm, Ranch, and Aquacultural Animals	239	380 50	7 7	<5 years	None	\$17,544
51-3093 49-3093	Food Cooking Machine Operators and Tenders	19 197			None	MT OJT MT OJT	\$17,480
	Tire Repairers and Changers		370	7	None		\$17,354
51-9198	HelpersProduction Workers	734	710	7	None	MT OJT	\$17,316
51-4052	Pourers and Casters, Metal	7	0	7	None	ST OJT	\$17,296
43-4081	Hotel, Motel, and Resort Desk Clerks	971	1340	7	None	ST OJT	\$17,294
39-9099	Personal Care and Service Workers, All Other	358	680	7	None	ST OJT	\$17,283
39-3031	Ushers, Lobby Attendants, and Ticket Takers	1513	1600	7	None	ST OJT	\$17,254
51-6021	Pressers, Textile, Garment, and Related Materials	268	400	7	None	ST OJT	\$17,182
43-3041	Gambling Cage Workers	47	150	7	None	ST OJT	\$17,176
33-9032	Security Guards	8271	16710	7	None	MT OJT	\$17,140
45-2021	Animal Breeders	4	10	7	None	ST OJT	\$17,123
51-3099	Food Processing Workers, All Other	281	610	7	None	MT OJT	\$17,108
33-9094	School Bus Monitors	65	100	7	None	MT OJT	\$17,086
41-2022	Parts Salespersons	729	1250	7	<5 years	None	\$17,058
51-3092	Food Batchmakers	582	1050	7	None	MT OJT	\$17,023
33-9031	Gambling Surveillance Officers and Gambling Investigators	57	150	7	<5 years	MT OJT	\$16,989
33-9099	Protective Service Workers, All Other	2981	2580	7	<5 years	MT OJT	\$16,978
51-9141	Semiconductor Processing Technicians	33	40	7	<5 years	MT OJT	\$16,911
51-2021	Coil Winders, Tapers, and Finishers	18	20	7	None	MT OJT	\$16,852
35-2011	Cooks, Fast Food	6083	6380	7	None	ST OJT	\$16,780
49-3091	Bicycle Repairers	63	90	7	None	LT OJT	\$16,766
35-2015	Cooks, Short Order	1169	1650	7	<5 years	None	\$16,724
41-2031	Retail Salespersons	12215	17570	7	<5 years	None	\$16,713
39-9032	Recreation Workers	2697	3650	7	None	MT OJT	\$16,568
51-3023	Slaughterers and Meat Packers	96	140	7	None	LT OJT	\$16,507
51-6061	Textile Bleaching and Dyeing Machine Operators and Tenders	53	0	7	None	LT OJT	\$16,476
51-6011	Laundry and Dry-Cleaning Workers	596	1120	7	None	ST OJT	\$16,455
51-6041	Shoe and Leather Workers and Repairers	28	40	7	None	MT OJT	\$16,454
51-6062	Textile Cutting Machine Setters, Operators, and Tenders	55	50	7	None	LT OJT	\$16,390
51-6042	Shoe Machine Operators and Tenders	7	0	7	None	LT OJT	\$16,239
51-6031	Sewing Machine Operators	811	550	7	None	ST OJT	\$16,222
47-3015	HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters	56	110	7	None	ST OJT	\$16,200
39-3019	Gambling Service Workers, All Other	99	210	7	None	MT OJT	\$16,087
39-9011	Childcare Workers	1517	1280	7	None	ST OJT	\$16,025
51-6063	Textile Knitting and Weaving Machine Setters, Operators, and	29	10	7	None	LT OJT	\$15,925
51-9031	Cutters and Trimmers, Hand	21	10	7	None	LT OJT	\$15,878
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	433	540	7	None	ST OJT	\$15,851
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	287	530	7	None	MT OJT	\$15,802
Education: 1=	-Doctoral or professional degree: 2=Master's degree: 3=Bachelor's degree: 4=A	ssociate's degree: 5=P	ostsecondary n	on-degree av	vard: 6=Some col	lege no degree: 7=Hi	ah school

Exhibit A-5 Projected Occupational Openings 2022-2028 with Job Requirements

Trojected occupational openings 2022 2020 With 300 Requirements		Entry Level							
						On-the-Job			
						Training to	Median		
SOC Code	Occupational Title	LA County	LA City	Educ- ation	Work Exp	Attain Competency	Annual Wage		
45-4011	Forest and Conservation Workers	EA County 83	110	7	None	MT OJT	\$15,756		
31-1128	Home Health and Personal Care Aides	48999	98660	7	None	LT OJT	\$15,730		
51-6064	Textile Winding, Twisting, and Drawing Out Machine Setters,	22	30	7	None	LT OJT	\$15,416		
51-6099	Textile, Apparel, and Furnishings Workers, All Other	129	120	7	None	MT OJT	\$15,410		
39-3012	Gambling and Sports Book Writers and Runners	61	130	7	<5 years	None	\$15,083		
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	13	20	7	None	LT OJT	\$15,000		
51-6051	Sewers, Hand	17	20	7	None	LT OJT	\$13,000		
39-3011	Gambling Dealers	466	1120	7	<5 years	None	\$14,724		
41-2012	Gambling Change Persons and Booth Cashiers	90	150	7	None	ST OJT	\$14,724		
31-9094	Medical Transcriptionists	314	390	7	None	ST OJT	\$14,700		
15-1231	Computer Network Support Specialists	204	730	6	None	MT OJT	\$35,722		
47-5041	Continuous Mining Machine Operators	8	10	6	None	None	\$25,617		
27-2031	Dancers	250	500	6	None	None	\$23,017		
27-2031	Umpires, Referees, and Other Sports Officials	179	230	6	None	None	\$16,955		
47-5044		0	230	5		MT OJT	\$10,933		
	Loading and Moving Machine Operators, Underground Mining			5 5	None		-		
49-9045	Refractory Materials Repairers, Except Brickmasons	0	0		None	MT OJT	-		
33-3031	Fish and Game Wardens	2	0	5	<5 years	MT OJT	- ¢00.270		
33-1012	First-Line Supervisors of Police and Detectives	204	860	5	None	None	\$80,278		
33-1021	First-Line Supervisors of Firefighting and Prevention Workers	100	460	5	None	None	\$73,517		
53-2012	Commercial Pilots	206	770	5	None	ST OJT	\$66,618		
29-9092	Genetic Counselors	3	20	5	None	None	\$55,997		
13-1011	Agents and Business Managers of Artists, Performers, and	623	2120	5	None	MT OJT	\$51,415		
33-3051	Police and Sheriff's Patrol Officers	1721	6040	5	None	LT OJT	\$50,944		
33-1011	First-Line Supervisors of Correctional Officers	20	80	5	None	None	\$50,753		
29-1122	Occupational Therapists	251	1150	5	None	ST OJT	\$49,638		
33-2022	Forest Fire Inspectors and Prevention Specialists	8	30	5	None	None	\$40,610		
29-9021	Health Information Technologists and Medical Registrars	57	270	5	None	None	\$40,494		
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	859	2700	5	None	ST OJT	\$38,400		
33-1099	First-Line Supervisors of Protective Service Workers, All Other	67	200	5	None	None	\$32,857		
29-1125	Recreational Therapists	25	100	5	None	ST OJT	\$32,163		
21-1021	Child, Family, and School Social Workers	1496	5400	5	None	ST OJT	\$31,736		
29-9099	Healthcare Practitioners and Technical Workers, All Other	79	350	5	None	None	\$31,540		
49-2022	Telecommunications Equipment Installers and Repairers,	294	360	5	None	None	\$31,225		
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	230	640	5	None	LT OJT	\$30,653		
29-2092	Hearing Aid Specialists	22	80	5	None	ST OJT	\$30,172		
29-2072	Medical Records Specialists	431	1710	5	None	None	\$28,240		
47-5051	Rock Splitters, Quarry	11	20	5	None	LT OJT	\$28,164		
47-5071	Roustabouts, Oil and Gas	13	30	5	None	LT OJT	\$28,161		
53-1041	Aircraft Cargo Handling Supervisors	37	130	5	None	ST OJT	\$27,543		
53-3052	Bus Drivers, Transit and Intercity	756	1230	5	None	ST OJT	\$25,723		
31-9093	Medical Equipment Preparers	278	510	5	None	None	\$25,640		
47-5081	HelpersExtraction Workers	18	30	5	None	LT OJT	\$25,187		
51-4041	Machinists	760	1230	5	None	None	\$23,113		
29-9093	Surgical Assistants	16	70	5	None	None	\$22,961		
49-2011	Computer, Automated Teller, and Office Machine Repairers	187	280	5	None	None	\$22,945		
47-5099	Extraction Workers, All Other	7	10	5	None	LT OJT	\$21,052		
49-9061	Camera and Photographic Equipment Repairers	3	10	5	<5 years	None	\$20,364		
39-6012	Concierges	205	350	5	None	None	\$18,873		
39-7018	Tour and Travel Guides	367	580	5	None	None	\$17,872		
39-5093	Shampooers	17	40	5	None	None	\$17,871		
Education: 1=	Doctoral or professional degree; 2=Master's degree; 3=Bachelor's degree; 4=As	sociate's degree: 5=P	ostsecondary no	on-degree av	vard: 6=Some coll	leae, no dearee: 7=Hi	ah school		

Exhibit A-5	
Projected Occupational Openings 2022-2028 with Job Requi	ements

Entry Level On-the-Job Training to Med	dian
Training to Med	dian
	nual
SOC Code Occupational Title LA County LA City ation Work Exp Competency Was 39-6011 Baggage Porters and Bellhops 201 370 5 None None \$17,	age
51-9192 Cleaning, Washing, and Metal Pickling Equipment Operators 39 70 5 None ST OJT \$17,	
39-5094 Skincare Specialists 519 1070 5 None None \$17,	
39-5011 Barbers 43 140 5 None ST OJT \$16,	
39-5092 Manicurists and Pedicurists 1397 3440 5 None None \$16,	
27-2011 Actors 1174 1960 5 None None \$15,	,957
29-1243 Pediatric Surgeons 0 0 4 None None 47-5049 Underground Mining Machine Operators, All Other 0 0 4 None None	-
5 · · · · · · · · · · · · · · · · · · ·	-
47-5043 Roof Bolters, Mining 0 0 4 None MT OJT	-
11-9041 Architectural and Engineering Managers 428 1230 4 <5 years None \$81,	
19-3041 Sociologists 10 30 4 None None \$71,	
17-2151 Mining and Geological Engineers, Including Mining Safety 3 10 4 None None \$69,	
19-3011 Economists 23 110 4 None MT OJT \$68,	
29-1124 Radiation Therapists 10 60 4 None ST OJT \$62,	
17-2071 Electrical Engineers 297 950 4 None None \$61,	
17-2111 Health and Safety Engineers, Except Mining Safety Engineers 25 90 4 None None \$61,	
17-2121 Marine Engineers and Naval Architects 2 10 4 None None \$60,	
17-2072 Electronics Engineers, Except Computer 173 480 4 None None \$60,	
17-2171 Petroleum Engineers 16 60 4 None None \$60,	
17-2161 Nuclear Engineers 10 40 4 None None \$59,	
19-3033 Clinical and Counseling Psychologists 125 750 4 None None \$58,	,698
19-3032 Industrial-Organizational Psychologists 9 40 4 None MT OJT \$57,	
19-2043 Hydrologists 13 40 4 None MT OJT \$53,	,178
17-2199 Engineers, All Other 336 1060 4 None None \$50,	,702
29-2032 Diagnostic Medical Sonographers 115 590 4 None None \$50,	,371
17-2141 Mechanical Engineers 312 1020 4 None None \$50,	,000
19-3051 Urban and Regional Planners 124 410 4 None None \$49;	,904
29-1123 Physical Therapists 292 1820 4 None ST OJT \$49,	,292
17-2112 Industrial Engineers 344 1100 4 None None \$48,	,890
17-2131 Materials Engineers 42 110 4 None None \$48,	,746
19-3034 School Psychologists 163 710 4 None None \$48,	,638
39-5091 Makeup Artists, Theatrical and Performance 183 200 4 None LT OJT \$47,	,644
17-2081 Environmental Engineers 121 430 4 None None \$41,	,655
25-4022 Librarians and Media Collections Specialists 246 730 4 None None \$38,	,452
13-2099 Financial Specialists, All Other 273 1090 4 None None \$36,	,735
19-3022 Survey Researchers 18 60 4 None MT OJT \$35,	,795
29-1291 Acupuncturists 29 140 4 None None \$32,	
29-2055 Surgical Technologists 181 810 4 None None \$32,	
15-1232 Computer User Support Specialists 1048 3650 4 None Support Specialists	
29-2061 Licensed Practical and Licensed Vocational Nurses 1854 6370 4 <5 years None \$30,	
29-9091 Athletic Trainers 33 170 4 None None \$30,	
51-8099 Plant and System Operators, All Other 23 50 4 None MT OJT \$28,	
43-9111 Statistical Assistants 9 20 4 None ST OJT \$27,	
29-2053 Psychiatric Technicians 239 880 4 None None \$24,	
49-9011 Mechanical Door Repairers 24 90 4 None MT OJT \$24,	
29-2056 Veterinary Technologists and Technicians 231 860 4 None None \$23,	
29-2099 Health Technologists and Technicians, All Other 451 1950 4 None MT OJT \$23,	
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29-2081 Opticians, Dispensing 179 510 4 None None \$22, Education: 1=Doctoral or professional degree: 2=Master's degree: 3=Bachelor's degree: 4=Associate's degree: 5=Postsecondary non-degree award: 6=Some college, no degree: 7=High school	

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

riojecieu	Occupational Openings 2022-2026 with 300 Requirement	.3	evel				
				Educ-	<u> </u>	On-the-Job Training to Attain	Median Annual
SOC Code	Occupational Title	LA County	LA City	ation	Work Exp	Competency	Wage
31-9097	Phlebotomists	459	880	4	None	None	\$21,670
51-9123	Painting, Coating, and Decorating Workers	32	70	4	None	LT OJT	\$20,316
21-1019	Counselors, All Other	656	1810	4	None	None	\$18,678
29-2051	Dietetic Technicians	124	290	4	None	None	\$18,358
31-9095	Pharmacy Aides	559	540	4	None	None	\$18,324
15-2099	Mathematical Science Occupations, All Other	0	0	3	None	None	-
17-2021	Agricultural Engineers	0	0	3	None	None	-
29-1024	Prosthodontists	0	0	3	None	None	-
29-1211	Anesthesiologists	42	350	3	None	I/R	\$159,976
29-1249	Surgeons, All Other	14	150	3	None	None	\$107,669
11-1011	Chief Executives	571	1700	3	≥5 years	None	\$107,411
29-1029	Dentists, All Other Specialists	2	20	3	None	None	\$101,096
29-1023	Orthodontists	3	30	3	None	None	\$94,338
11-3021	Computer and Information Systems Managers	1144	4400	3	≥5 years	None	\$82,997
15-1221	Computer and Information Research Scientists	39	160	3	≥5 years	None	\$81,993
11-3031	Financial Managers	1832	7510	3	≥5 years	None	\$78,044
11-9121	Natural Sciences Managers	114	350	3	≥5 years	None	\$77,414
11-2021	Marketing Managers	1123	3290	3	≥5 years	None	\$71,431
29-1051	Pharmacists	367	1990	3	None	MT OJT	\$69,279
27-3011	Broadcast Announcers and Radio Disc Jockeys	246	440	3	None	None	\$67,775
29-1021	Dentists, General	162	1150	3	None	None	\$67,646
11-3061	Purchasing Managers	149	400	3	≥5 years	None	\$67,216
29-1071	Physician Assistants	246	1530	3	None	ST OJT	\$66,981
15-1252	Software Developers	2086	9740	3	None	I/R	\$65,727
17-2011	Aerospace Engineers	204	670	3	None	None	\$65,697
11-2032	Public Relations Managers	153	640	3	≥5 years	None	\$65,600
15-2021	Mathematicians	3	10	3	None	None	\$64,947
27-1011	Art Directors	599	1550	3	None	I/R	\$64,116
11-2011	Advertising and Promotions Managers	121	350	3	<5 years	None	\$64,056
11-3111	Compensation and Benefits Managers	29	110	3	≥5 years	None	\$63,835
11-9032	Education Administrators, Kindergarten through Secondary	413	1850	3	<5 years	None	\$62,901
27-1014	Special Effects Artists and Animators	1134	2370	3	None	I/R	\$62,816
15-1212	Information Security Analysts	170	810	3	None	None	\$61,952
29-1041	Optometrists	68	590	3	<5 years	ST OJT	\$60,848
11-3131	Training and Development Managers	116	370	3	None	MT OJT	\$60,076
11-2022	Sales Managers	1809	4990	3	<5 years	None	\$59,589
15-2011	Actuaries	14	80	3	None	None	\$58,473
15-1241	Computer Network Architects	169	680	3	None	None	\$58,440
17-2061	Computer Hardware Engineers	102	340	3	None	None	\$55,368
11-2033	Fundraising Managers	66	340	3	<5 years	None	\$55,265
11-2033	General and Operations Managers	5855	18370	3	<5 years	None	\$55,265 \$54,857
15-2041	Statisticians	37	190	3	•		
19-3039	Psychologists, All Other	37 19	90	3	None None	None MT OJT	\$54,494 \$54,447
	,						
15-1211 11-9033	Computer Systems Analysts Education Administrators, Postsocondany	622 564	2460 2670	3	<5 years	None	\$54,005 \$52,460
	Education Administrators, Postsecondary			3	≥5 years	None	\$52,469 \$52,100
27-1019	Artists and Related Workers, All Other	51	120	3	None	I/R	\$52,108
27-2012	Producers and Directors Administrative Services Managers	2873	7280	3	<5 years	None	\$52,055 \$51,007
11-3012	Administrative Services Managers Software Quality Assurance Applysts and Tostors	786	2610	3	≥5 years	None	\$51,887 \$51,450
15-1253	Software Quality Assurance Analysts and Testers	286 27	1140 100	3	None	I/R	\$51,458
19-2099	Physical Scientists, All Other Doctoral or professional degree: 2=Master's degree: 3=Bachelor's degree: 4=			3	None	None	\$51,144

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

SOC Code Occupational Title	ojootou	occupational openings 2022 2020 man conditional	Entry Level						
Section									
SOC Gode Coupational Title LA City LA City wint No. Concepting Wage 12-0515 12-0515 12-0516 12-0516 12-0516 12-0516 12-0516 12-0517 Speach-1 anguage Pathniquists 28-8 13-00 3 None MO 50-030 12-2041 Chortical Red Specialists 74 16-00 3 None None 34-09 15-1240 Claterial Edipineers 9 40 3 None None 34-09 15-1240 Datasses Administrators 111 490 3 None 14-98-51 15-1271 Datasses Administrators 40 10 3 None None 349-53 17-1271 Ballos Santalista Specialists 40 3 None None 349-53 17-2015 Labor Realizations Specialists 33 111 3 25-years None 349-23 13-2013 Pacifications Specialists 33 10 3 None 140-22					Educ				
15.205 Data Scientists 328 15.90 5 None None \$50,333 2054	SOC Code	Occupational Title	I A County	I A City		Work Exp			
2-1127 Spench-Language Pathologists 258 1260 3 Mone Mone S50,002			,	,		•		_	
12-205									
27.30H Editors Edit									
17-2014 Chemical Engineers		•	874	1670	3				
15-12 Database Administrators	17-2041	Chemical Engineers	9	40		None	None		
19-1021 Birchemists and Bipthysicists 40 100 3 None None \$49,791	15-1242		111	490	3	None	LT OJT		
17-205 Coll Engineers 475 1760 3 None None \$49,533 13-015 Labor Relations Specialists 330 1110 3 ≥5 years None \$49,256 13-3071 Transportation, Storage, and Distribution Managers 670 1880 3 ≥5 years None \$49,256 13-3071 Transportation, Storage, and Distribution Managers 670 1880 3 ≥5 years None \$48,338 14-94092 Forensic Science Technicians 1111 260 3 None MT O.JT \$48,307 13-2031 Budgel Analysts 98 360 3 None MT O.JT \$48,307 13-2031 Budgel Analysts 98 360 3 None None \$47,703 15-1244 Network and Computer Systems Administrators 371 1530 3 None None \$47,703 15-1244 Network and Computer Systems Administrators 371 1530 3 None None \$47,703 13-2052 Personal Financial Advisors 385 2930 3 None None \$47,604 13-2052 Personal Financial Advisors 385 2930 3 None None \$47,604 13-2052 Personal Financial Advisors 385 3930 3 None None \$47,508 13-2052 Personal Financial Engineers 30 90 3 None None \$47,508 13-2052 Personal Financial Engineers 30 90 3 None None \$47,204 13-2053 Engineers and Blomedical Engineers 43 200 3 None None \$47,254 13-2054 Engineers 43 200 3 None None				100					
13-1075 Labor Relations Specialists 211 630 3 None None \$49,256 11-3071 Transportation, Storage, and Distribution Managers 670 1880 3 ≥ years None \$44,383 13-2031 Budgel Analysts 98 360 3 None MT OJT \$48,397 13-2031 Budgel Analysts 98 360 3 None None \$47,953 15-1244 Network and Computer Systems Administrators 371 1530 3 None None \$47,033 19-1029 Biological Scientists, All Other 123 370 3 None None \$47,673 19-1029 Biological Scientists, All Other 123 370 3 None MT OJT \$47,674 19-2052 Percosand Financial Advisors 58 2930 3 None MT OJT \$47,676 17-17-17-17-17-18-18-18-18-18-18-18-18-18-18-18-18-18-		t t		1760	3	None	None	\$49,533	
11-3071 Transportation, Storage, and Distribution Managers 670 1880 3 ≥ years None \$48,38 13-2031 Budgel Analysts 98 360 3 None MT OJT \$48,307 17-1012 Landscape Architects 31 100 3 None None \$47,703 18-1244 Network and Computer Systems Administrators 371 1530 3 None \$47,703 19-1029 Biological Scientists, All Other 123 370 3 None None \$47,673 19-1029 Biological Scientists, All Other 123 370 3 None MT OJT \$47,604 17-1021 Cartographers and Photogrammetrists 13 60 3 None MT OJT \$47,508 13-1081 Financial and Investment Alpaysts 1665 5520 3 None MT OJT \$47,607 17-2021 Surveyors 40 3 None MT OJT \$47,207 17-2022 Surveyors 43 </td <td>11-3013</td> <td>Facilities Managers</td> <td>330</td> <td>1110</td> <td>3</td> <td>≥5 years</td> <td>None</td> <td>\$49,326</td>	11-3013	Facilities Managers	330	1110	3	≥5 years	None	\$49,326	
1-3.071 Transportation Storage, and Distribution Managers 670 1880 3 25 years None \$48,38 1-9.4092 Forensic Science Technicians 111 260 3 None MT OJT \$48,307 13.2031 Budgel Analysis 398 360 3 None MT OJT \$48,307 17-1012 Landscape Architects 31 100 3 None None \$47,703 19-1029 Bludgela Architects 31 100 3 None None \$47,703 19-1029 Bludgela Scientists, All Other 123 370 3 None None \$47,674 19-2052 Personal Financial Advisors 318 360 3 None None \$47,674 13-2052 Personal Financial Advisors 318 360 3 None None \$47,676 17-1021 Carlographers and Phologrammetrists 13 60 3 None None \$47,676 13-1022 Project Management Specialists 1665 5520 3 Syears None \$47,676 13-2051 Financial and Investment Analysts 465 1850 3 None None \$47,676 17-2021 Bureyers 43 200 3 None None \$47,707 17-2022 Europea and Biomedical Engineers 30 90 3 None None \$47,707 17-2023 Bureyers 43 200 3 None None \$47,707 17-2024 Europea and Biomedical Engineers 41 41 3 None None \$47,707 17-2024 Europea and Biomedical Engineers 41 41 3 None None \$47,707 18-2041 Enrichmonated Scientists and Specialists, Including Health 124 410 3 None None \$46,717 19-2041 Europea and Biomedical Engineers 41 410 3 None None \$46,717 19-2041 Europea and Biomedical Engineers 41 410 3 None None \$46,718 19-2041 Enrichmonated Scientists and Specialists, Including Health 24 410 3 None None \$46,718 19-1022 Microbinologists 41 410 3 None None \$46,718 19-1023 Microbinologists 41 410 3 None None \$46,718 19-1024 Europea and Mal Superintendents 6 20 3 None None \$46,718 19-1024 Europea and Mal Superintendents 6 20 3 None None \$46,718 19-1024 Europea and Mal Superint	13-1075	Labor Relations Specialists	211	630	3	None	None	\$49,256	
19-40-Q2 Forensis Science Technicians 111 260 3 None MT OJT \$48,307 12-2031 Budget Analysis 98 360 3 None MT OJT \$48,191 17-1012 Landssape Architects 31 100 3 None None \$47,075 18-1244 Network and Computer Systems Administrators 311 1530 3 None None \$47,074 19-029 Bloogical Scientists, All Other 122 330 3 None MT OJT \$47,674 13-052 Personal Flanacial Advisors 585 2920 3 None MT OJT \$47,664 17-1021 Cartographers and Photogrammetrists 1665 552 3 None MT OJT \$47,664 13-062 Project Management Specialists 165 1850 3 None MT OJT \$47,664 13-082 Project Management Specialists 165 1850 3 None MT OJT \$47,664 13-2031	11-3071	·	670	1880	3	≥5 years	None	\$48,438	
1-2-0.21 1-2-0.21			111	260	3	•	MT OJT	\$48,307	
15-1244 Nelwork and Computer Systems Administrators 371 1530 3 None None \$47,703 19-1029 Biological Scientists, All Other 123 370 3 None None \$47,674 13-2052 Personal Financial Advisors 585 5293 3 None None \$47,661 17-1021 Cartographers and Photogrammetrists 1665 5520 3 Spears None \$47,671 13-2051 Financial and Investment Analysts 465 51850 3 None MTQ-47,671 17-2031 Bloengineers and Blomedical Engineers 30 90 3 None None \$47,279 17-1022 Survieyors 43 200 3 None None \$47,209 27-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,209 27-2021 Texthical Writers 81 240 3 None None \$46,676 5-1299 <	13-2031	Budget Analysts	98			None	MT OJT	\$48,191	
19-10-29 Biological Scientists, All Other 123 37,0 3 None None \$47,646 17-1021 Cartographers and Photogrammetrists 13 60 3 None None \$47,606 13-1082 Project Management Specialists 1665 5520 3 -5 years None \$47,467 13-2051 Financial and Investment Analysts 465 1850 3 None MT OUT \$47,2254 17-2031 Bioengineers and Biomedical Engineers 30 90 3 None None \$47,279 17-1021 Surveyors 43 200 3 None None \$47,279 94-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,179 17-2041 Ernformential Scientists and Specialists, Including Health 124 410 3 None None \$46,512 19-2041 Ernformential Scientists and Specialists, Including Health 124 410 3 None None<	17-1012	Landscape Architects	31	100	3	None	None	\$47,953	
19-10-29 Biological Scientists, All Other 123 37,0 3 None None \$47,646 17-1021 Cartographers and Photogrammetrists 13 60 3 None None \$47,606 13-1082 Project Management Specialists 1665 5520 3 -5 years None \$47,467 13-2051 Financial and Investment Analysts 465 1850 3 None MT OUT \$47,2254 17-2031 Bioengineers and Biomedical Engineers 30 90 3 None None \$47,279 17-1021 Surveyors 43 200 3 None None \$47,279 94-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,179 17-2041 Ernformential Scientists and Specialists, Including Health 124 410 3 None None \$46,512 19-2041 Ernformential Scientists and Specialists, Including Health 124 410 3 None None<	15-1244	Network and Computer Systems Administrators	371	1530	3	None	None	\$47,703	
13-2052 Personal Financial Advisors 585 2930 3 None MT OJT \$47,664 17-1021 Carlographers and Photogrammetrists 165 5520 3 5years None \$47,867 13-1082 Project Management Specialists 1665 5520 3 5years None \$47,254 13-2031 Bioengineers and Biomedical Engineers 30 90 3 None None \$47,251 17-1022 Surveyors 43 200 3 None None \$47,279 29-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 4 0 3 None None \$47,179 27-3042 Texthical Wifers 81 240 3 None None \$47,179 19-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,512 51-5299 Computer Occupations, All Other 1015 3770 3 None None \$46,512	19-1029		123	370	3	None	None	\$47,674	
13-1082 Project Management Specialists 1665 5520 3 < 5 years	13-2052	Personal Financial Advisors	585	2930	3	None	MT OJT		
13-2051 Financial and Investment Analysts 465 1850 3 None MT OJT \$47,254 17-2031 Bioengineers and Biomedical Engineers 30 90 3 None None \$47,209 29-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,109 27-3042 Technical Writers 81 240 3 None None \$47,179 9-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,676 25-9021 Farm and Home Management Educators 6 20 3 None None \$46,312 15-1254 Web Developers 138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 None None \$44,078 11-9131 Postmasters and Mall Superintendents 6 20 3 \$52 ears None \$44,00 7-	17-1021	Cartographers and Photogrammetrists	13	60	3	None	None	\$47,508	
13-2051 Financial and Investment Analysts 465 1850 3 None MT OJT \$47,254 17-2031 Bioengineers and Biomedical Engineers 30 90 3 None None \$47,207 17-1022 Suveyors 43 200 3 None None \$47,209 29-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,179 27-3042 Technical Writers 81 240 3 None None \$47,179 19-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,676 25-9021 Farm and Home Management Educators 6 20 3 None None \$46,678 15-1254 Web Developers 138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 None None \$44,078 11-1931 Posti	13-1082		1665	5520	3	<5 years	None	\$47,467	
17-2031 Bioengineers and Biomedical Éngineers 30 90 3 None None \$47,217 17-1022 Surveyors 43 200 3 None None \$47,209 29-1299 Healthcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,199 27-3042 Technical Writers 81 240 3 None None \$46,676 19-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,676 55-9021 Farm and Home Management Educators 6 20 3 None None \$46,676 15-1259 Computer Occupations, All Other 1015 377 3 None None \$46,178 15-1254 Web Developers 138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 25 years None \$44,179 17-1011 Arch	13-2051		465	1850	3	None	MT OJT	\$47,254	
17-1022 Surveyors 43 200 3 None None \$47,209 29-1299 Heallhcare Diagnosing or Treating Practitioners, All Other 6 40 3 None None \$47,179 27-3042 Technical Witters 81 240 3 None None \$47,176 19-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,676 25-9021 Farm and Home Management Educators 6 20 3 None None \$46,312 15-1299 Computer Occupations, All Other 1015 3770 3 None None \$46,318 15-1254 Web Developers 138 610 3 None None \$46,318 15-1254 Web Developers 138 610 3 None None \$46,318 19-1022 Microbiologists 29 80 3 None None \$45,972 11-9131 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,707 27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,606 3-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,747 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$41,387 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,387 13-2061 Financial Examiners 2004 6300 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,646 13-1211 Accountants and Auditors 3513 13180 3 None None \$39,607 19-1012 Food Scientists and Technologists 4 20 3 None None \$39,607 19-1012 Collims Adjusters, Examiners, and Investigators 32 34 None None \$39,007 19-1012 Collims Agiusters, Examiners, and Investigators 32 34 None None \$39,007 19-1012 Collims Agiusters, Examiners, and Investigators	17-2031		30	90	3	None	None	\$47,217	
27-3042 Technical Writers 81 240 3 None None \$46,716 19-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,676 25-9021 Farm and Home Management Educators 6 20 3 None I/R \$46,312 15-1299 Computer Occupations, All Other 1015 3770 3 None None \$46,310 15-1254 Web Developers 138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 None None \$45,972 11-9131 Postmasters and Mail Superintendents 6 20 3 None None \$44,679 17-1011 Architlects, Except Landscape and Naval 309 1660 3 None None \$44,899 17-1011 Architlects, Except Bradiscape and Seval 309 1600 3 None None \$44,899 17-1011				200	3	None	None	\$47,209	
19-2041 Environmental Scientists and Specialists, Including Health 124 410 3 None None \$46,676 25-9021 Farm and Home Management Educators 6 20 3 None I/R \$46,312 15-1299 Computer Occupations, All Other 1015 3770 3 None None \$46,312 15-1294 Web Developers 1138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 None None \$45,972 11-9131 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,099 17-1011 Architects, Except Hydrologists 48 140 3 None None \$44,074 <td< td=""><td>29-1299</td><td>Healthcare Diagnosing or Treating Practitioners, All Other</td><td>6</td><td>40</td><td>3</td><td>None</td><td>None</td><td>\$47,199</td></td<>	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	6	40	3	None	None	\$47,199	
25-9021 Farm and Home Management Educators 6 20 3 None I/R \$46,312 15-1299 Computer Occupations, All Other 1015 3770 3 None None \$46,310 15-1254 Web Developers 138 610 3 None None \$46,317 19-1022 Microbiologists 29 80 3 None None \$44,899 17-1011 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,809 27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,666 3-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$41,387 1	27-3042	Technical Writers	81	240	3	None	None	\$47,176	
15-1299 Computer Occupations, All Other 1015 3770 3 None None \$46,310 15-1254 Web Developers 138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 None None \$45,972 11-9131 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,897 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,807 27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,666 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,666 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,666 13-2081 Financial Examiners 40 130 3 None None \$41,387 13-2	19-2041	Environmental Scientists and Specialists, Including Health	124	410	3	None	None	\$46,676	
15-1254 Web Developers 138 610 3 None None \$46,178 19-1022 Microbiologists 29 80 3 None None \$45,972 11-9131 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,899 17-1011 Architects, Except Landscape and Naval 309 160 3 None None \$44,707 27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,670 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,474 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$44,379 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2021 Property Appraisers and Assessors 139 480 3 None None \$40,825	25-9021	Farm and Home Management Educators	6	20	3	None	I/R	\$46,312	
19-1022 Microbiologists 29 80 3 None None \$45,972 11-9131 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,707 27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,606 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,604 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$43,597 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-20218 Financial Examiners 93 380 3 None Mone \$41,387 13-20216 Financial Examiners 134 480 3 None Mone \$40,857 <tr< td=""><td>15-1299</td><td>Computer Occupations, All Other</td><td>1015</td><td>3770</td><td>3</td><td>None</td><td>None</td><td>\$46,310</td></tr<>	15-1299	Computer Occupations, All Other	1015	3770	3	None	None	\$46,310	
11-9131 Postmasters and Mail Superintendents 6 20 3 ≥5 years None \$44,899 17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,077 27-3092 Courd Reporters and Simultaneous Captioners 48 140 3 None None \$44,666 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,674 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$41,379 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None Mone \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,533 <td>15-1254</td> <td>Web Developers</td> <td>138</td> <td>610</td> <td>3</td> <td>None</td> <td>None</td> <td>\$46,178</td>	15-1254	Web Developers	138	610	3	None	None	\$46,178	
17-1011 Architects, Except Landscape and Naval 309 1660 3 None None \$44,707 27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,666 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,474 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$43,597 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None Mone \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,646 13-1021 Operations Research Analysts 20 4 570 3 None None \$4	19-1022	Microbiologists	29	80	3	None	None	\$45,972	
27-3092 Court Reporters and Simultaneous Captioners 48 140 3 None None \$44,666 13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,474 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$43,597 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None MT OJT \$44,618 13-2027 Set and Exhibit Designers 146 400 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,533	11-9131	Postmasters and Mail Superintendents	6	20	3	≥5 years	None	\$44,899	
13-2081 Tax Examiners and Collectors, and Revenue Agents 89 320 3 None None \$44,474 19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$43,597 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None MT OJT \$40,857 27-1027 Set and Exhibit Designers 146 400 3 None None \$40,857 13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,662 <t< td=""><td>17-1011</td><td>Architects, Except Landscape and Naval</td><td>309</td><td>1660</td><td>3</td><td>None</td><td>None</td><td>\$44,707</td></t<>	17-1011	Architects, Except Landscape and Naval	309	1660	3	None	None	\$44,707	
19-5011 Occupational Health and Safety Specialists 300 710 3 None None \$43,597 19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None MT OJT \$40,857 27-1027 Set and Exhibit Designers 146 400 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,646 13-1011 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,662 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,067 27-1021	27-3092	Court Reporters and Simultaneous Captioners	48	140	3	None	None	\$44,666	
19-2042 Geoscientists, Except Hydrologists and Geographers 40 130 3 None None \$41,387 13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None MT OJT \$40,857 27-1027 Set and Exhibit Designers 146 400 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,067 27-1021	13-2081	Tax Examiners and Collectors, and Revenue Agents	89	320	3	None	None	\$44,474	
13-2061 Financial Examiners 93 380 3 None None \$41,018 13-2028 Property Appraisers and Assessors 139 480 3 None MT OJT \$40,857 27-1027 Set and Exhibit Designers 146 400 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,067 27-1021 Commercial and Industrial Designers 122 340 3 None None \$39,057 31-2021 Phy	19-5011	Occupational Health and Safety Specialists	300	710	3	None	None	\$43,597	
13-2028 Property Appraisers and Assessors 139 480 3 None MT OJT \$40,857 27-1027 Set and Exhibit Designers 146 400 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,862 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,007 27-1021 Commercial and Industrial Designers 122 340 3 None None \$38,755 13-1081	19-2042	Geoscientists, Except Hydrologists and Geographers	40	130	3	None	None	\$41,387	
27-1027 Set and Exhibit Designers 146 400 3 None None \$40,646 13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,200 29-1128 Exercise Physiologists 4 20 3 None None \$39,007 27-1021 Commercial and Industrial Designers 122 340 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians </td <td>13-2061</td> <td>Financial Examiners</td> <td>93</td> <td>380</td> <td>3</td> <td>None</td> <td>None</td> <td>\$41,018</td>	13-2061	Financial Examiners	93	380	3	None	None	\$41,018	
13-1111 Management Analysts 2004 6300 3 None None \$40,533 15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,647 13-2011 Exercise Physiologists 4 20 3 None None \$39,007 27-1021 Commercial and Industrial Designers 122 340 3 None None \$38,755 31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,348 19-4044 Hydrologic Technicia	13-2028	Property Appraisers and Assessors	139	480	3	None	MT OJT	\$40,857	
15-2031 Operations Research Analysts 128 570 3 None None \$40,320 19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,200 29-1128 Exercise Physiologists 4 20 3 None None \$39,067 27-1021 Commercial and Industrial Designers 122 340 3 None I/R \$39,035 31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None \$TOJT \$38,348 19-1023 Zoologists and Wildlif	27-1027	Set and Exhibit Designers	146	400	3	None	None	\$40,646	
19-1012 Food Scientists and Technologists 36 110 3 None None \$39,862 13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,200 29-1128 Exercise Physiologists 4 20 3 None None \$39,067 27-1021 Commercial and Industrial Designers 122 340 3 None I/R \$39,035 31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering	13-1111	Management Analysts	2004	6300	3	None	None	\$40,533	
13-1031 Claims Adjusters, Examiners, and Investigators 302 700 3 None None \$39,647 13-2011 Accountants and Auditors 3513 13180 3 None None \$39,200 29-1128 Exercise Physiologists 4 20 3 None None \$39,067 27-1021 Commercial and Industrial Designers 122 340 3 None I/R \$39,035 31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	15-2031	Operations Research Analysts	128	570	3	None	None	\$40,320	
13-2011 Accountants and Auditors 3513 13180 3 None None \$39,200 29-1128 Exercise Physiologists 4 20 3 None None \$39,067 27-1021 Commercial and Industrial Designers 122 340 3 None I/R \$39,035 31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	19-1012	Food Scientists and Technologists	36	110	3	None	None	\$39,862	
29-1128 Exercise Physiologists 4 20 3 None None \$39,067 27-1021 Commercial and Industrial Designers 122 340 3 None I/R \$39,035 31-2021 Physical Therapist Assistants 383 720 3 None None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	13-1031	Claims Adjusters, Examiners, and Investigators	302	700	3	None	None	\$39,647	
27-1021 Commercial and Industrial Designers 122 340 3 None I/R \$39,035 31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	13-2011	Accountants and Auditors	3513	13180	3	None	None	\$39,200	
31-2021 Physical Therapist Assistants 383 720 3 None None \$38,755 13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	29-1128	Exercise Physiologists	4	20	3	None	None	\$39,067	
13-1081 Logisticians 562 1610 3 None None \$38,426 19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114		Commercial and Industrial Designers		340	3	None	I/R	\$39,035	
19-4044 Hydrologic Technicians 4 10 3 None ST OJT \$38,348 19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	31-2021	Physical Therapist Assistants	383	720	3	None	None	\$38,755	
19-1023 Zoologists and Wildlife Biologists 17 70 3 None None \$38,154 17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	13-1081	Logisticians	562	1610	3	None	None	\$38,426	
17-3022 Civil Engineering Technologists and Technicians 103 250 3 None None \$38,114	19-4044	Hydrologic Technicians	4	10	3	None	ST OJT	\$38,348	
		Zoologists and Wildlife Biologists			3	None	None		
	17-3022	Civil Engineering Technologists and Technicians	103	250	3	None	None	\$38,114	

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

riojecieu	Occupational Openings 2022-2026 with Job Requirements	S	evel				
					<u> </u>	On-the-Job Training to	Median
SOC Code	Occupational Title	LA County	LA City	Educ- ation	Work Exp	Attain Competency	Annual
13-1041	Compliance Officers	976	3030	3	None	None	Wage \$38,078
17-3031	Surveying and Mapping Technicians	70	180	3	None	None	\$38,066
19-1013	Soil and Plant Scientists	12	50	3	None	None	\$30,000
31-2011	Occupational Therapy Assistants	199	370	3	None	ST OJT	\$37,770
15-1255	Web and Digital Interface Designers	340	1250	3		None	\$37,770
13-1255	Credit Analysts	137	380	3	<5 years None	MT OJT	\$37,230
19-2031	Chemists	155	410	3	None	None	\$37,007
17-3026	Industrial Engineering Technologists and Technicians	56	100	3	None	None	\$36,767
11-9151	Social and Community Service Managers	742	2830	3	<5 years	None	\$36,707
25-4012	Curators	46	170	3	<5 years	None	\$36,696
13-1051	Cost Estimators	475	1190	3	None		\$36,555
17-3025		29	70	3	None	None	\$36,525
17-3025	Environmental Engineering Technologists and Technicians Human Resources Specialists	1874	5390	3	<5 years	None None	\$36,335
13-1071		195	680	3	None	LT OJT	
	Compensation, Benefits, and Job Analysis Specialists		2280				\$36,253
13-1028	Buyers and Purchasing Agents	1152		3	None	MT OJT	\$35,890
27-1013	Fine Artists, Including Painters, Sculptors, and Illustrators	171	520	3	None	I/R	\$35,796
25-9031	Instructional Coordinators	310	1190	3	None	I/R	\$35,593
27-4032	Film and Video Editors	694	1670	3	<5 years	None	\$35,142
19-2032	Materials Scientists	7	20	3	None	None	\$35,051
27-2032	Choreographers	101	230	3	≥5 years	None	\$34,896
13-1199	Business Operations Specialists, All Other	3819	10940	3	None	None	\$34,889
17-3013	Mechanical Drafters	66	130	3	None	None	\$34,880
29-1031	Dietitians and Nutritionists	225	1030	3	<5 years	None	\$34,805
27-4011	Audio and Video Technicians	342	840	3	<5 years	None	\$34,704
27-1024	Graphic Designers	961	2730	3	None	I/R	\$34,679
13-1161	Market Research Analysts and Marketing Specialists	2777	8170	3	None	None	\$33,948
17-3027	Mechanical Engineering Technologists and Technicians	79	140	3	None	None	\$33,800
13-1151	Training and Development Specialists	746	2210	3	None	None	\$33,330
13-1032	Insurance Appraisers, Auto Damage	6	20	3	None	None	\$33,057
17-3012	Electrical and Electronics Drafters	38	80	3	None	None	\$32,902
17-3023	Electrical and Electronic Engineering Technologists and	249	420	3	None	None	\$32,808
27-4014	Sound Engineering Technicians	279	670	3	None	None	\$32,279
11-9072	Entertainment and Recreation Managers, Except Gambling	217	620	3	None	None	\$31,487
13-1131	Fundraisers	190	930	3	None	None	\$31,468
17-3029	Engineering Technologists and Technicians, Except Drafters,	186	360	3	None	None	\$30,840
27-3023	News Analysts, Reporters, and Journalists	231	520	3	None	None	\$30,790
19-1031	Conservation Scientists	18	80	3	None	None	\$30,655
27-3091	Interpreters and Translators	133	380	3	None	None	\$30,464
13-2072	Loan Officers	539	1650	3	None	None	\$30,365
17-3024	Electro-Mechanical and Mechatronics Technologists and	28	50	3	None	None	\$30,263
41-9022	Real Estate Sales Agents	343	1310	3	None	MT OJT	\$29,953
11-9081	Lodging Managers	119	280	3	≥5 years	None	\$29,677
29-2043	Paramedics	45	320	3	None	None	\$29,392
13-2071	Credit Counselors	45	200	3	<5 years	None	\$29,098
31-9011	Massage Therapists	610	1500	3	None	None	\$28,930
19-4043	Geological Technicians, Except Hydrologic Technicians	4	10	3	None	None	\$28,555
11-1031	Legislators	39	160	3	<5 years	None	\$28,055
53-1047	First-Line Supervisors of Transportation and Material Moving	1880	4300	3	None	None	\$27,463
29-2018	Clinical Laboratory Technologists and Technicians	513	1940	3	None	None	\$27,024
25-9099	Educational Instruction and Library Workers, All Other	896	3010	3	<5 years	I/R	\$26,129
Education: 1-	-Doctoral or professional degree: 2=Master's degree: 3=Bachelor's degree: 4=A	Associate's degree: 5-Pi	nstsecondary no	n-degree av	vard: 6-Some col	lene no dearee: 7-Hi	nh school

Exhibit A-5	
Projected Occupational Openings 2022-2028 with Job Requirement	ts

Projecteu	Occupational Openings 2022-2028 with Job Requirement	3	Entry Level						
					<u> </u>	On-the-Job Training to	Median		
SOC Code	Occupational Title	LA County	I A City	Educ- ation	Work Exp	Attain	Annual		
19-4042	Occupational Title Environmental Science and Protection Technicians, Including	124	LA City 290	3	None	Competency None	Wage \$25,457		
27-1012	Craft Artists	41	130	3	None	I/R	\$24,771		
17-3019	Drafters, All Other	55	110	3	None	None	\$24,771		
13-2082	Tax Preparers	450	1510	3	None	None	\$24,771		
19-4099	Life, Physical, and Social Science Technicians, All Other	302	570	3		None	\$24,362		
19-4031	Chemical Technicians	187	280	3	<5 years None	None	\$23,302		
19-4013	Food Science Technicians	78	140	3	None		\$23,302		
25-4031	Library Technicians	433	610	3	None	None I/R	\$23,204		
51-9083	Ophthalmic Laboratory Technicians	97	140	3		MT OJT	\$21,403		
31-1132	Orderlies	229	370	3	<5 years	ST OJT	\$20,766		
27-2091		34	150		None	MT OJT	\$20,700		
11-9013	Disc Jockeys, Except Radio	71	130	3	None		\$20,402		
25-9045	Farmers, Ranchers, and Other Agricultural Managers	3995	9610	3	<5 years	None I/R	\$19,430 \$19,024		
	Teaching Assistants, Except Postsecondary				None				
43-2011	Switchboard Operators, Including Answering Service	171	310	3	None	MT OJT	\$18,714		
41-9011	Demonstrators and Product Promoters	280	380	3	None	MT OJT	\$18,626		
25-9044	Teaching Assistants, Postsecondary	592	1820	3	None	I/R	\$18,373		
27-1023	Floral Designers	116	260	3	None	I/R	\$18,358		
25-3041	Tutors	2948	5710	3	None	None	\$17,581		
45-2099	Agricultural Workers, All Other	49	70	3	None	MT OJT	\$17,485		
45-2041	Graders and Sorters, Agricultural Products	37	60	3	None	None	\$16,793		
31-2022	Physical Therapist Aides	273	360	3	None	None	\$16,595		
41-2011	Cashiers	18483	17300	3	None	None	\$16,137		
45-2091	Agricultural Equipment Operators	49	80	3	None	None	\$15,863		
13-1074	Farm Labor Contractors	0	0	3	None	None	\$0		
27-2021	Athletes and Sports Competitors	21	60	2	≥5 years	None	\$170,747		
29-1241	Ophthalmologists, Except Pediatric	11	100	2	None	None	\$95,765		
29-2036	Medical Dosimetrists	2	10	2	None	None	\$84,147		
19-1099	Life Scientists, All Other	22	100	2	None	I/R	\$78,827		
19-3094	Political Scientists	4	20	2	None	I/R	\$76,438		
19-2012	Physicists	14	60	2	None	None	\$68,111		
15-1243	Database Architects	48	200	2	None	None	\$66,295		
29-2033	Nuclear Medicine Technologists	16	80	2	None	None	\$62,537		
11-9021	Construction Managers	502	1680	2	≥5 years	None	\$55,240		
29-1292	Dental Hygienists	462	1440	2	None	None	\$51,116		
29-2035	Magnetic Resonance Imaging Technologists	37	170	2	None	None	\$50,777		
15-1251	Computer Programmers	155	480	2	None	None	\$50,089		
25-2022	Middle School Teachers, Except Special and	703	3080	2	<5 years	None	\$46,577		
19-1041	Epidemiologists	14	90	2	None	None	\$46,300		
19-2021	Atmospheric and Space Scientists	17	60	2	None	None	\$45,034		
19-3099	Social Scientists and Related Workers, All Other	37	140	2	None	None	\$43,687		
29-2034	Radiologic Technologists and Technicians	267	1330	2	None	None	\$42,134		
25-2052	Special Education Teachers, Kindergarten and Elementary	317	1310	2	None	None	\$41,475		
25-2057	Special Education Teachers, Middle School	103	430	2	None	None	\$41,299		
25-3099	Teachers and Instructors, All Other	510	1290	2	None	None	\$38,305		
19-1032	Foresters	13	40	2	None	None	\$37,617		
19-3093	Historians	3	10	2	None	I/R	\$37,223		
27-1025	Interior Designers	266	790	2	None	None	\$36,289		
19-3092	Geographers	3	10	2	None	None	\$34,453		
27-1029	Designers, All Other	108	300	2	None	None	\$33,052		
11-9031	Education and Childcare Administrators, Preschool and	146	510	2	≥5 years	None	\$29,743		
Flucation: 1-Declared or professional degree: 2-Master's degree: 4-Associate's degree: 5-Destecondary pon degree and formation of the school									

Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

SOC Code Cocupational Title	Projected Occupational Openings 2022-2026 with Job Requirements				Entry Level					
SOC Code Occupational Title LA Citry LA Citry wint No. Competing Wage 24-0113 Missem Technicians 31 10 2 None 528,617 19-04012 Biological Technicians 31 424 2 None 528,628 27-2022 Coace sand Scouls 826 4240 2 Syears None 527,559 19-0471 Forest and Conservation Technicians 33 10 2 None 871,559 19-0412 Agricultural Technicians 33 10 2 None 871,559 21-1028 Marchaedise Displayers and Window Trimmers 48 1120 2 None None 810,000 21-213 Brangery Medical Technicians 282 1210 2 None None 810,000 29-1213 Democrating Sistems 3 40 1 None None 810,000 29-1213 Democrating Sistems 8 80 1 None None 810,					Educ-	<u> Liiu y L</u>	On-the-Job Training to			
25 4013 Museum Technicians and Conservators 38 140 2 None None \$28,617 194021 Bological Technicians 117 240 2 None \$28,617 194071 Forest and Consensation Technicians 58 100 2 None \$23,752 194012 Agricultural Technicians 33 60 2 None None \$120,634 71026 Merchandise Displayers and Window Trimmers 648 1120 2 None None \$19,080 311131 Nusring Assistants 648 1120 2 None None \$19,080 29-2024 Emergency Medical Technicians 282 1210 2 None None \$18,060 29-12131 Cardiologists 8 0 1 None None \$18,060 29-1224 Robidologists 8 8 0 1 None \$184,091 29-12125 Cardiologists 18 10 1 None <th>SOC Code</th> <th>Occupational Title</th> <th>LA County</th> <th>LA City</th> <th></th> <th>Work Exp</th> <th></th> <th></th>	SOC Code	Occupational Title	LA County	LA City		Work Exp				
22-2020	25-4013		38	-	2	None .				
19-4071 Forest and Conservation Technicians 58 120 2 None None \$21,559 3-40172 Agricultural Technicians 33 60 2 None None \$10,080 31-1313 Nursing Assistants 5134 491,00 2 None None \$10,080 31-1313 Nursing Assistants 5134 491,00 2 None None \$10,080 31-1313 Nursing Assistants 5134 491,00 2 None None \$10,080 31-1313 Nursing Assistants 5134 491,00 2 None None \$10,080 31-1314 Nursing Assistants 5134 491,00 2 None None \$10,090 31-1315 Nursing Assistants 5134 5134 2 None None \$10,090 31-1315 Nursing Assistants 5134 5134 2 None None \$10,090 31-1315 Nursing Assistants 5134 5134 2 None None \$10,090 31-1315 Nursing Assistants 5134 5134 2 None None \$10,090 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 5134 3 None None \$134,755 31-1315 Nursing Assistants 5134 514 None None \$134,755 31-1315 Nursing Assistants 5134 None None \$134,755 31-1315 Nursing Assistants 5134 None None \$134,755 31-1315 Nursing Assistants 5134 None None \$134,755 31-1315 None N	19-4021	Biological Technicians	117	240	2	None	None	\$28,493		
19-4071 Forest and Conservation Technicians 58 120 2 None None \$21,559	27-2022	Coaches and Scouts	826	2440	2	≥5 years	None	\$23,752		
19-40 12	19-4071	Forest and Conservation Technicians		120	2		None			
	19-4012	Agricultural Technicians		60	2	None	None	\$20,634		
		· ·		1120		None				
29-2012 Emergency Medical Technicians 282 1210 2 None None \$16,959 19-2011 Astronomers 0 10 2 None None \$20,000 29-1213 Dermadologists 8 80 1 None IR \$179,748 29-1212 Psychialistis 46 460 1 None IR \$179,749 29-1212 Cardiologists 18 150 1 None None \$134,755 29-1212 Cardiologists 25 200 1 None None \$134,755 29-1213 Neurologists 25 200 1 None None \$136,838 29-1214 Ceregency Medicine Physicians 21 210 1 None None \$132,266 29-1218 Descenciogists 19 170 1 None None \$122,229 29-1219 Producine Physicians 40 3 60 1 None	31-1131			9450		None				
19-2011 Astronomers 0 10 2 None None \$20,050	29-2042	•	282	1210	2	None	None			
29-1213 Dermalologists 5 40 1 None None 200,000 29-1224 Radiologists 8 8 0 1 None I/R \$179,748 29-1223 Psychlairists 46 640 1 None I/R \$174,759 29-1212 Cardiologists 18 150 1 None None \$134,755 29-1212 Cardiologists 25 200 1 None None \$134,876 29-1213 Nurse Aneshelsts 18 140 1 None None \$136,183 29-1214 Emergency Medicine Physicians 19 170 1 None None \$127,798 29-1213 Emergency Medicine Physicians 19 170 1 None I/R \$126,664 29-1212 Physicians, All Other 101 100 1 None I/R \$120,664 29-1212 Park delicializaris, General 31 280 1										
29-1224 Radiologiss 8 80 1 None I/R \$179/88 29-1223 Psychialrists 46 460 1 None I/R \$164,071 29-1242 Orthopedic Surgeons, Except Pediatric 31 270 1 None None \$134,575 29-1217 Neurologists 25 200 1 None None \$133,676 29-1218 Emergency Medicine Physicians 21 210 1 None None \$132,686 29-1218 Emergency Medicine Physicians 21 210 1 None I/R \$132,664 29-1229 Physicians, All Other 101 1000 1 None I/R \$122,664 29-1229 Physicians, Pathologists 14 130 1 None I/R \$122,664 29-1221 Physicians, Sentral Medicine Physicians 31 280 1 None I/R \$122,664 29-1221 Physicians, Pathologists 14 <td< td=""><td></td><td></td><td>5</td><td>40</td><td></td><td></td><td></td><td></td></td<>			5	40						
29-1212 Psychialists 46 460 1 None VR \$164,091 29-1212 Cardiologists 18 150 1 None None \$154,755 29-1217 Orrhopedic Surgeons, Excepl Pedialric 31 20 1 None None \$154,755 29-1217 Nurso Anestheitists 18 140 1 None None \$138,806 29-1218 Duste Anestheitists 19 170 1 None None \$127,298 29-1218 Obstetriclars and Gynecologists 19 170 1 None WR \$126,697 29-1219 Pelicitic Anesth Collegists 63 620 1 None WR \$106,697 29-1219 Pediatriclans, General 31 280 1 None WR \$810,897 29-1211 Pediatriclars, General 31 280 1 None WR \$814,997 29-1211 Pediatriclars, Secretal 31 280 <		<u> </u>								
29-1212 Cardiologists 18 150 1 None None \$154,755 29-1242 Orthopedic Surgeons, Except Pediatric 31 270 1 None None \$134,875 29-12171 Nurse Anestheitists 18 140 1 None None \$132,838 29-1214 Emergency Medicine Physicians 21 210 1 None None \$132,728 29-1218 Obsteintcians and Gynecologists 19 170 1 None UR \$122,6664 29-1229 Physicians, All Other 101 1000 1 None UR \$120,6664 29-1221 Physicians, All Other 63 63 60 1 None UR \$105,607 29-1221 Physicians, Pathologists 14 130 1 None UR \$104,607 29-1222 Physicians, Pathologists 14 130 1 None WR \$104,607 29-1216 Rocarral Intertant Medicine Physician		<u> </u>								
29-1242 Orthopedic Surgeons, Except Pediatric 31 270 1 None None None 18 3143,676 29-12171 Neurologisis 28 20 1 None None None S136,183 29-1214 Emergency Medicine Physicians 21 210 1 None None 1872,696 29-1229 Physicians, All Other 101 1000 1 None None 1872,696 29-1229 Physicians, All Other 101 1000 1 None None None 1812,664 29-1229 Physicians, All Other 101 1000 1 None None 1916,604 29-1229 Physicians, All Other 31 260 1 None None 1816,409 29-1221 Pediatricians, General 31 280 1 None None 187,007 29-1216 General Internal Medicine Physicians 45 240 1 None None 884,597 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>										
29-1217 Neurologists 25 200 1 None IJR 3138,806 29-1151 Nurse Anesthelists 18 140 1 None None \$136,183 29-1214 Emergency Medicine Physicians 21 210 1 None IVR \$127,298 29-1218 Obstetricians and Gynecologists 19 170 1 None IVR \$120,044 29-1229 Physicians, All Other 101 100 1 None None \$105,007 29-1221 Pedaltricians, General 31 280 1 None IVR \$104,007 29-1212 Pedaltricians, General 31 280 1 None IVR \$84,981 29-1211 Caperla Internal Medicine Physicians 45 420 1 None IVR \$84,987 29-1211 Caperla Internal Medicine Physicians 45 420 1 None None None \$87,041 29-1111 Russe Middling Physicians <td></td> <td>ů .</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		ů .								
29-1151 Nurse Anestheitists 18 140 1 None None S136,183 29-1214 Emergency Medicine Physicians 21 210 1 None None S127,298 29-1219 Physicians, All Olher 101 1000 1 None I/R \$126,664 29-1215 Family Medicine Physicians 63 60 1 None I/R \$126,667 29-1212 Physicians, Pathologists 14 130 1 None I/R \$104,897 29-1221 Podiatricians, General 31 280 1 None I/R \$84,897 29-1216 General Internal Medicine Physicians 45 240 1 None I/R \$84,897 29-1171 Nurse Midwives 10 60 1 None I/R \$84,387 29-1171 Nurse Practitioners 26 2130 1 None None \$62,212 29-1171 Nurse Practitioners 26 2130										
29-1214 Emergency Medicine Physicians 21 210 1 None None \$127,298 29-1218 Obstetricians and Cynecologists 19 170 1 None I/R \$126,664 29-1215 Family Medicine Physicians 63 620 1 None None \$105,607 29-1222 Physicians, Pathologists 14 130 1 None I/R \$104,897 29-1212 Pediatricians, General 31 280 1 None I/R \$87,941 29-1121 Lawyers 124 12000 1 None None \$87,007 29-1126 General Internal Medicine Physicians 45 420 1 None None \$87,007 29-1161 Nurse Midwies 10 60 1 None None \$84,837 29-1171 Nurse Practitioners 28 2130 1 None None \$64,245 29-1111 Registered Nurses 5041 23740		•								
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29-1229 Physicians, All Other 101 1000 1 None I/R \$120,044 29-1215 Family Medicine Physicians 63 620 1 None MR \$105,047 29-1221 Physicians, Pathologists 14 130 1 None I/R \$104,897 29-1211 Lawyers 1249 12600 1 None None 887,911 29-1126 General Internal Medicine Physicians 45 420 1 None None 884,991 29-1161 Nurse Midwives 10 60 1 None I/R \$84,387 29-1171 Nurse Practiliorers 22 150 1 None None \$62,532 29-1131 Veterinarians 22 150 1 None None \$62,532 29-1131 Veterinarians 70 680 1 None None \$62,532 29-1141 Registered Nurses 181 20 1 None <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
29-1215 Family Medicine Physicians 63 620 1 None None 29-1222 Physicians, Pathologists 14 130 1 None I/R \$104,897 29-1211 Pedialticians, General 31 280 1 None I/R \$87,941 29-1216 General Internal Medicine Physicians 15 1249 1260 1 None I/R \$84,597 29-1161 Nurse Midwies 10 60 1 None I/R \$84,587 29-1171 Nurse Practitioners 268 2130 1 None None \$74,246 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,232 29-1131 Veterinarians 70 680 1 None None \$61,934 29-1131 Veterinarians 70 680 1 None None \$61,934 29-1131 Veterinarians 18 120 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
29-1222 Physicians, Pathologists 14 130 1 None I/R \$104,897 29-1221 Pediatricians, General 31 280 1 None I/R \$87,841 23-1011 Lawyers 1249 1260 1 None I/R \$84,097 29-1161 General Internal Medicine Physicians 45 420 1 None I/R \$84,591 29-1171 Nurse Midwives 10 60 1 None None \$84,387 29-1171 Nurse Practitioners 268 2130 1 None None \$62,532 29-1141 Registered Nurses 5041 23740 1 None None \$62,411 29-1141 Veterinarians 70 680 1 None None \$62,411 29-1131 Veterinarians 70 680 1 None None \$62,211 29-1131 Veterinarians 7 640 1 None <										
29-1221 Pediatriclans, General 31 280 1 None V/R \$87,841 23-1011 Lawyers 1249 12600 1 None None \$87,007 29-1216 General Internal Medicine Physicians 45 420 1 None V/R \$84,591 29-1171 Nurse Midwies 10 60 1 None I/R \$84,387 29-1171 Nurse Practilitoners 268 2130 1 None None \$74,246 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,241 29-1131 Veterinarians 70 680 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$60,200 23-1022 Kindergarten Teachers, Excepl Special Education 194 540 1 None None \$52,202 25-2012 Kindergarten Teac										
23-1011 Lawyers 1249 12600 1 None None \$87,007 29-1216 General Internal Medicine Physicians 45 420 1 None I/R \$84,597 29-1161 Nurse Midwiwes 10 60 1 None I/R \$84,387 29-1171 Nurse Practitioners 268 2130 1 None None \$74,246 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,532 29-1141 Registered Nurses 5041 23700 1 None None \$62,411 29-1131 Velerinarians 70 6680 1 None None \$60,201 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$50,202 25-2012 Kindergrater Teachers, Except Special Education 194 540 1 None None \$51,933 25-2012 Kindergrater Tea		•								
29-1216 General Internal Medicine Physicians 45 420 1 None I/R \$84,987 29-1161 Nurse Midwiwes 10 60 1 None I/R \$84,387 29-1171 Nurse Practitioners 268 2130 1 None None \$74,246 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,532 29-1141 Registered Nurses 5041 23740 1 None None \$62,411 29-1131 Veterinarians 70 680 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$58,339 25-2012 Kindergarten Teachers, Except Special Education 194 540 1 None None \$52,170 19-1042										
29-1161 Nurse Midwives 10 60 1 None I/R \$84,387 29-1171 Nurse Practitioners 268 2130 1 None None \$74,246 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,332 29-1131 Registered Murses 5041 23740 1 None None \$62,312 23-1023 Judges, Magistrate Judges, and Magistrates 18 120 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$60,200 25-2012 Kindergarten Teachers, Except Special Education 194 540 1 None None \$52,372 25-2012 Kindergarten Teachers, Except Special Education 194 540 1 None None \$52,170 19-1042 Medical Scientists, Except Epidemiologists 4 100 1 None None \$51,188										
29-1171 Nurse Practitioners 268 2130 1 None None 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,532 29-1141 Registered Nurses 5041 23740 1 None None \$62,513 29-1131 Veterinarians 70 680 1 None None \$61,934 23-1023 Judges, Magistrate Judges, and Magistrates 18 120 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$56,200 23-1023 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$56,200 23-1022 Arbitrators, Mediators, and Conciliators 194 540 1 None None \$52,370 19-1042 Medical Scientists 28 1000 1 None None \$51,158 19-10192 Proba										
23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 22 150 1 None None \$62,532 29-1141 Registered Nurses 5041 23740 1 None None \$62,411 29-1131 Veterinarians 70 680 1 None None \$60,203 23-1023 Judges, Magistrate Judges, and Magistrates 18 100 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$58,339 25-2012 Kindergarten Teachers, Except Special Education 194 540 1 None None \$52,170 19-1042 Medical Scientists, Except Epidemiologists 208 1000 1 None None \$51,161 9-1019 Postsecondary Teachers 4849 18550 1 None None \$51,758 91-1019 Arbitalitists 4 10 1 None None \$50,794 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>										
29-1141 Registered Nurses 5041 23740 1 None None \$62,411 29-1131 Veterinarians 70 680 1 None None \$61,934 23-1023 Judges, Magistrate Judges, and Magistrates 18 120 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$58,339 25-2012 Kindergarten Teachers, Except Special Education 194 540 1 None None \$52,170 19-1042 Medical Scientists, Except Epidemiologists 208 1000 1 None None \$51,158 19-1014 Animal Scientists 4 10 1 None None \$51,158 19-1017 Probation Officers and Correctional Treatment Specialists 358 1240 1 None None \$47,080 25-2052 Special Education Teachers, Except Special Education 2435 1040 1 None None \$47,080 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
29-1131 Vereinnarians 70 680 1 None None 23-1023 Judges, Magistrate Judges, and Magistrates 18 120 1 None None \$60,200 23-1022 Arbitrators, Mediators, and Conciliators 17 140 1 None None \$58,339 25-2012 Kindergarten Teachers, Except Special Education 194 540 1 None None \$52,170 99-1042 Medical Scientists, Except Epidemiologists 208 1000 1 None None \$51,158 19-1011 Animal Scientists 4849 18550 1 None None \$51,158 19-1011 Animal Scientists 4 10 1 None None \$51,158 19-1011 Animal Scientists 4 10 1 None None \$51,158 19-1011 Animal Scientists 358 1240 1 None None \$47,680 21-1092 Probation Officers and Correctional Treathers,										
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21-2011 Clergy 132 480 1 None None \$31,987										
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Exhibit A-5
Projected Occupational Openings 2022-2028 with Job Requirements

SOC Code Occupational Title LA County LA City affort Work Exp Conferency Work Part Conference Con	Projected Occupational Openings 2022-2020 with 500 Keydinements			Entry Level						
SOC Code Cocupational Title LA Cunty LA Cunty LA Cunty LA Compteners Work Exp Competency Wash 21 2021 Drectors, Religious Activities and Education 135 420 1 None None \$13,367 21 1012 Eucaciannia, Guidance, and Casere Courselors and Advisors 789 3340 1 None None 330,373 22 2099 Legal Support Workses, All Other 296 830 1 None None 330,419 24 4011 Archwicts 41 90 1 None None 330,419 24 1013 Archwicts 40 4 280 1 None None 25,601 21 1013 Archwicts 40 4 280 1 Aunomous 25,601 21 1013 Archwicts 40 280 1 Aunomous 25,601 21 1013 Archwicts 31 40 1 None 25,601 21 1013 Archwicts 31 4					Educ					
23.2993 Title Examiners, Abstractors, and Searchers 121 430 1 None None 313,930	SOC Code	Occupational Title	LA County	LA City		Work Exp				
1-1012 Educational, Ciudinone, and Career Caurseilors and Advisors 789 3340 1 None None 330,804 232,9299 Legal Support Wisters, All Other 266 830 1 None None 330,548 246 247,000	23-2093		121	-	1	None	None			
2-2-2-09 Legal Support Workers, All Other 2-56 8-30 1 None None 530,358	21-2021	Directors, Religious Activities and Education	135	420	1	None	None	\$31,367		
25-4011 ArchWolss 65 140 1 None None \$30,649 95-012 Occupational Health and Safety Technicians 41 90 1 None None \$30,649 21-10129 Social Workers, All Other 132 480 1 None None \$29,668 21-10118 Substance Abuse, Behavioral Obsorder, and Mental Health 102 3640 1 *5 years \$1011 \$25,012 25-3021 Self-Errichment Teachers 1313 4180 1 None None \$23,069 25-3031 Substante Teachers, Short-Frem 2131 550 1 None None \$23,148 17-1094 Community Health Workers 317 940 1 None None \$22,239 21-1097 Social and Human Service Assistants 2031 5940 1 None None \$22,399 21-1098 Community and Social Service Special Education 1569 3820 1 None None \$21,499	21-1012	Educational, Guidance, and Career Counselors and Advisors	789	3340	1	None	None	\$30,804		
19-5012 Cocupational Health and Safety Technicians	23-2099	Legal Support Workers, All Other	296	830	1	None	None	\$30,737		
21-103	25-4011	Archivists	65	140	1	None	None	\$30,568		
21-102 Social Workers, All Other 132 480 1 5, years ST OUT 525, 151 1-1018 Substance Abuse, Behavioral Disorder, and Mental Health 1021 3640 1 25, years ST OUT 525, 145 1-25, 3021 Self-Emichment Teachers 1313 4180 1 None None \$23, 3669 323, 3021 Self-Emichment Teachers 1313 4180 1 None None \$23, 3669 323, 3021 Self-Emichment Teachers 1313 4180 1 None None \$23, 3669 323, 3021 Self-Emichment Teachers 1313 4180 1 None None \$23, 3669 323, 3021 Self-Emichment Teachers 1818 40 1 None None \$23, 3041 323, 3021 323, 30	19-5012	Occupational Health and Safety Technicians	41	90	1	None	None	\$30,419		
21-1018	21-1029		132	480	1	None	None	\$29,668		
	21-1013	Marriage and Family Therapists	674	2580	1	<5 years	ST OJT	\$25,151		
25-2021 Self-Enrichment Teachers 1313 4180 1 None None \$23,669 25-3031 Substitute Teachers, Short-Term 2131 5050 1 None None \$23,148 17-3028 Calibration Technologists and Technicians 18 40 1 None None \$23,3091 21-1099 Caliguous Workers, All Other 36 690 1 None \$22,939 21-1099 Community Health Workers 2031 5940 1 None \$22,362 21-1099 Community and Social Service Specialists, All Other 427 1270 1 None None \$21,499 25-2017 Preschool Teachers, Except Special Education 1569 3820 1 None None \$21,499 25-2021 Carceef Teachheal Education Teachers, Middle School 0 0 1 5,989 Mro. \$50,11 25-2023 Carceef Teachheal Education Teachers, Middle School 0 0 8 None \$70,17 25-4023	21-1018	Substance Abuse, Behavioral Disorder, and Mental Health	1021	3640	1	≥5 years	ST OJT			
17-3028 Calibration Technologists and Technicians 18 40 1 None None \$23,091 21-1049 Community Health Workers 37 9-0 1 None None \$22,539 21-1099 Religious Workers, All Olber 36 90 1 None None \$22,352 21-1099 Community and Social Service Specialists, All Olber 427 1270 1 None None \$21,469 25-2011 Preschool Teachers, Except Special Education 1569 3820 1 None None \$21,499 25-2021 Crearer Technical Education Teachers, Middle School 0 0 1 None None \$10.11 51-4062 Pattermakers, Metal and Plastic 9 0 8 None \$T0.17 1 75-5023 Cacerer Technical Education Teachers, Middle School 0 0 8 None \$T0.17 1 75-1021 Cacerer Technical Education Teachers, Middle School 0 0 8 None \$T0.17	25-3021	Self-Enrichment Teachers	1313	4180	1	•	None	\$23,669		
17-3028 Calibration Technologists and Technicians 18 40 1 None None \$23,901 21-1049 Community Health Workers 31 940 1 None None \$22,539 21-1099 Religious Workers, All Olber 36 90 1 None None \$22,395 21-1097 Community and Social Service Specialists, All Olber 427 1270 1 None None \$21,499 25-2011 Preschool Teachers, Except Special Education 150 3820 1 None None \$18,869 25-2021 Carcer Technical Education Teachers, Middle School 0 0 1 5,988 Mrone \$51,116 51-4062 Pattermakers, Metal and Plastic 9 0 8 None \$51,017 45-4023 Log Graders and Scalers 3 0 8 None \$51,017 45-4024 Log Graders and Scalers 3 0 8 None \$51,017 45-5031 Signal and Track Switch Repairers	25-3031	Substitute Teachers, Short-Term	2131	5050	1	None	None	\$23,148		
21-10-40 Community Health Workers 317 940 1 None None \$22,2310 21-2099 Religious Workers, All Olher 36 90 1 None None \$22,510 21-1099 Social and Human Service Assistants 2031 5940 1 None None \$22,386 21-1095 Community and Social Service Specialists, All Other 427 1270 1 None None \$21,399 25-2011 Preschool Teachers, Except Special Education 1569 3820 1 None None \$21,311 25-2023 Career/Technical Education Teachers, Middle School 0 10 1 None None \$10.11 51-4062 Patterminakers, Medial and Plastic 9 0 8 None \$T.O.IT - 45-4022 Patterminakers, Medial and Plastic 9 0 8 None \$T.O.IT - 45-4022 Patterminakers, Medial and Plastic 9 0 8 None \$T.O.IT -	17-3028		18	40	1	None				
21-20-99 Religious Workers, All Other 36 90 1 None None \$22,2510 21-1093 Social and Human Service Assistants 2031 5940 1 None \$22,386 21-1099 Community and Social Service Specialists, All Other 427 1270 1 None None \$21,499 25-2011 Preschool Teachers, Except Special Education 1569 3820 1 None None \$18,369 25-2023 Career/Technical Education Teachers, Middle School 0 0 10 1 None None \$1017 \$1-4022 Log Graders and Scalaers 3 0 8 None \$T0 UT		<u> </u>			1					
21-1093 Social and Human Service Assistants 2031 5940 1 None None \$22,886 21-1099 Community and Social Service Specialists, All Other 427 1270 1 None None \$21,499 25-2011 Preschool Teachers, Except Special Education 1569 3820 1 None None \$18,369 21-1015 Rehabilitation Counselors 247 870 1 <5 years					1					
21-1090 Community and Social Service Specialists, All Other 427 1270 1 None None \$21,499 25-2011 Preschool Teachers, Except Special Education 1569 3820 1 None None \$13,369 21-1015 Rehabilitation Cunsselors 247 870 1 -5 years MTO DT \$17,116 25-2023 Career/Technical Education Teachers, Middle School 0 10 1 None None \$0 51-4062 Pattermakers, Metal and Plastic 3 0 8 None \$TOUT										
52-5011 Preschool Teachers, Except Special Education 1569 3820 1 None None \$13,369 21-1015 Rehabilitation Counselors 247 870 1 -5 years MT OJT \$17,116 25-2023 Career/Technical Education Teachers, Middle School 0 10 1 None None \$50.17 51-4023 Log Graders and Scalers 3 0 8 None ST OJT										
1-11-115 Rehabilitation Counselors 247 870 1 -5 years MT OUT \$17,116 25-2023 Career/Technical Education Teachers, Middle School 0 0 10 1 None ST OUT - 45-4023 Log Graders and Scalers 3 0 8 None ST OUT - 47-5011 Derrick Operators, Oil and Gas 3 0 8 None ST OUT - 9-9097 Signal and Track Switch Repairers 0 0 8 None ST OUT - 51-7031 Model Makers, Wood 0 0 0 8 None ST OUT - 53-9031 Ship Engineers 67 180 - - - 32,146 53-0041 Traffic Technicians 12 30 - - - 322,698 53-0041 Hoist and Winch Operators 71 240 - - - 322,698 53-7071 Gas Compressor and Gas Pumping Station Operators <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
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53-6041 Traffic Technicians 12 30 - \$32,129 53-7041 Hoist and Winch Operators 5 10 - \$30,145 53-6051 Transportation Inspectors 71 240 - \$29,698 53-7081 Refuse and Recyclable Material Collectors 411 800 - \$26,947 53-7071 Gas Compressor and Gas Pumping Station Operators 4 10 - \$26,947 53-7021 Trank Car, Truck, and Ship Loaders 29 70 - \$26,933 53-7021 Crane and Tower Operators 287 760 - \$26,943 53-7021 Crane and Tower Operators 287 760 - \$26,542 53-7021 Pump Operators, Except Wellhead Pumpers 12 30 - \$25,549 53-7051 Industrial Truck and Tractor Operators 1631 3770 - \$21,087 53-7051 Industrial Truck and Tractor Operators 168 190 - \$18,542 53-6061 Passenger Attendants <td></td> <td></td> <td></td> <td></td> <td>Ü</td> <td></td> <td>31 031</td> <td>\$57.446</td>					Ü		31 031	\$57.446		
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LOS ANGELES COUNTY ECONOMIC DEVELOPMENT CORPORATION

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